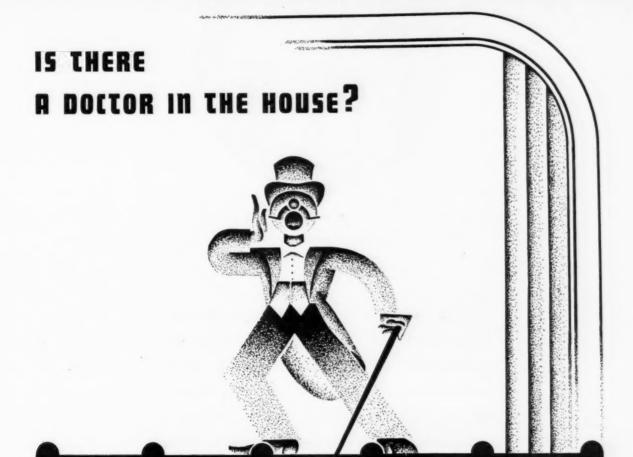
The National Underwriter

THURSDAY, MAY 11, 1933



THERE probably is. Doctors, lawyers, dentists, teachers, architects . . . you'll find them in almost any theatre audience. They like good entertainment. They can afford it. They like good insurance too. And they can afford it.

All of which being true, we decided to "Consider the Professional Man" in the current issue of The Employers' Pioneer. Every one of his insurance needs is pointed out and discussed in this issue; insurance for his home, for his car, his office, his income—a complete survey in one book. If it does nothing else it should reassure you that there is business to be written today, tomorrow, and always. Why not get your share of it?

Perhaps the article entitled "Why I Carry Accident Insurance" which is written by some of the professional men themselves, will interest you the most. Perhaps you'd rather read the reasons why the professional man is a good prospect for the burglar, and for Burglary Insurance. It might be that the arguments used in the Pioneer are just the arguments you need to convince the professional man in your community that this, that and the other coverage should be purchased by him.

Whatever it is, we've got a hunch that there is something in the current issue of The Employers' Pioneer which will be of interest to you and which will help you. There is only one way to find out. That is to read it and see. We'll be glad to send you a copy. There is no obligation

on your part. All you have to do is write to The Publicity Department, 110 Milk Street, Boston, Massachusetts.



The Employers' Group The Employers' Liability Assurance Corp. Ltd. • The Employers'

Fire Insurance Co. American Employers' Insurance Co. 110 Milk Street, Boston



Some evidence of the extent to which the public has been helped by The Travelers Companies during the last three years of stress is shown by the disbursement of 460 millions of dollars in policy benefits during that period. The distribution of this sum has required the issuance of three million checks and bank drafts. The payments were widespread and the flow of money into personal, family and corporate exchequers was constant, meeting needs that were more urgent than in normal times.

T H E T R A V E L E R S

THE TRAVELERS INSURANCE COMPANY

THE TRAVELERS INDEMNITY COMPANY

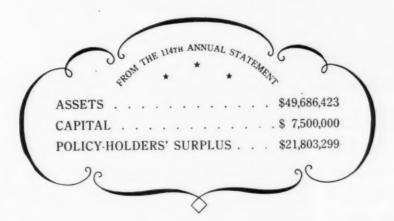
THE TRAVELERS FIRE INSURANCE COMPANY

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NEW YORK

CHICAGO

SAN FRANCISCO

ATLANTA

DALLAS

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The National Underwriter

Thirty-Seventh Year-No. 19

CHICAGO, CINCINNATI, NEW YORK AND SAN FRANCISCO, THURSDAY, MAY 11, 1933

\$4.00 Per Year, 20 Cents a Copy

G. & R. Is Seeking Assents to Plan

Creditors and Policyholders Are Circularized-Field Men Soliciting Agents

MAY 20 IS DEADLINE

Details of Reorganization Plan Involving Turning Claims Into Stock Are Broadcast

The order granting the Globe & Rutgers 15 days extension in which to perfect reorganization plans has now been signed by Supreme Court Justice Frankenthaler of New York. The 15 days begins on the day the company received a copy of the court order, and not from the day the judge handed down his de-This will extend the time within which the Globe & Rutgers may continue negotiations until May 20.

The order gives permission for the Globe & Rutgers to demonstrate its solvency to the satisfaction of the court within a period of 15 days from the date of the service of the copy of the order, together with notice of entry thereof, on the attorneys for the Globe thereot, on the attorneys for the Globe & Rutgers. It is ordered that unless the solvency of the company is thus demonstrated and that further order is made by the court within the 15-day period, the order for liquidation of the company shall be entered upon two days notice.

Field Men Are Busy

Field men of the Globe & Rutgers, most of whom are still on the payroll, are busy this week getting the assents of agents and some policyholders to the reorganization plan. Where the agent has stood the loss of the unearned premium for his policyholders, the accept mas stood the loss of the unearned pre-mium for his policyholders, the assent it almost always obtained. The reor-ganization plan, for such agents, would prove beneficial. The field men of the Globe & Rutgers welcome this oppor-tunity to work. They have been sitting in their headquarters offices for about Six weeks, waiting developments, atsix weeks, waiting developments, at-tempting to answer inquiries and being bored and uncertain as to the future. Now at least they can be active.

Not much attempt is being made to round up the mine run of policyholders, to get their assent, as this would pro-

long the process indefinitely.

The rehabilitation committee of the Globe & Rutgers has set up a pro forma statement of assets and liabilities after giving effect to assents to proposed plan

Balance Sheet March 24

es

The statement is based on the bal-ance sheet of March 24, 1933, which has been prepared on available information adjusted to reflect market value of bonds and stocks on May 5, 1933, (except stocks of American Home Fire and Golden Hill Building Co., controlled

(CONTINUED ON PAGE 25)

Cancelation for Non-payment Instituted by Marine Group

RULES MADE MANDATORY

I. M. U. A. Action on Motor Truck Cargo Forms Becomes Effective on July 1

NEW YORK, May 10.—Recommendations of the motor truck cargo committee of the Inland Marine Underwriters Association of this city to include automatic cancelation in these forms for non-payment of premium, and also other provisions in an attempt to correct or eliminate certain evils which have pre-vailed in the business, have been approved by the executive committee and bulletined to members by Albert Will-cox & Co., New York, secretary-man-

New rules are to apply on all motor vehicle carrier policies on the books on and after July 1, with the exception of annual policies, or those issued for less than one year, in which cases the rules apply to the policy of the apply only on expiration dates on and after July 1, 1933, or on the termination date if termination is made before July

Provisions of Rules

All policies which are written on a reporting basis must provide, under terms of the resolution, that the period covered by each report shall not exceed one month, and that the due date as to all reports and payments of premium therefor shall be made to the company, or its duly authorized agent, not later than 30 days from the date of the last day covered by each report.

All policies shall contain a clause stip-ulating that regardless of anything to the contrary expressed in the policy, it is agreed by the assured that in case any monthly report should not be rendered and the premium applying to it should not be paid to the company or a should not be paid to the company of a duly authorized agent on or before the stipulated due date, the policy automat-ically would be canceled upon the due date, and that no further notice of ter-

date, and that no further notice of termination and/or cancelation of the policy would be necessary, but that the earned premium up to the time of the termination would be due and payable. All policies written subject to flat premium basis or which are not written on a reporting basis shall contain a clause stating that the assured agrees in case the premium is not paid within 60 days the policy shall automatically be terminated.

Other Rules Made Mandatory

A third rule is that no carrier's policy shall be issued or endorsed to include any shipper or other party as an assured.

A fourth rule is that no carrier's policy shall be issued providing for payment of loss to other than the carrier assured unless the wording is used "Loss payable to (carrier-assured) or to his order provided each such order for payment to given in writing subsequent to

ment is given in writing subsequent to the loss to which such order applies." No policy shall be issued or extended or evidence given by letter or otherwise to provide for any obligation on the part of the company to give notice of altera-tion, transfer, assignment or cancelation

Indications Show Movement **Toward Federal Supervision**

SEE CONSIDERABLE INTEREST

Senator Robinson of Indiana Is Now Said to Be Preparing to Take Action

WASHINGTON, D. C., May 10.— There is considerable talk among mem-bers of Congress as to the advisability of swinging insurance more or less under federal control or at least giving the national government a hand in in-surance activities. It has been rumored for some time that Senator Arthur Robinson of Indiana will introduce a bill placing insurance under federal control. placing insurance under federal control. How this could be done in face of the United States Supreme Court decision in Paul vs. Virginia remains to be seen. In that famous decision which still stands, the highest tribunal held that insurance is not inter-state commerce and hence is not subject to federal

However, Congress may reach insurance in other ways. The McSwain bill would force life companies to be licensed for use of the mails.

The Fletcher bill which has already passed the Senate and is now before the House committee on banking and currency provides for the purchase of preferred stock and/or bonds and/or debentures of insurance companies by the Reconstruction Finance Corporation. If this bill passes naturally the Reconstruction Finance Corporation will have a voice in the management of those companies with which it cooperates in the purchase of securities.

To Take Testimony in Missouri

The Missouri supreme court has ap-pointed J. A. Walden of Moberly special commissioner to take testimony in the quo warranto proceedings brought by Attorney General McKittrick against all fire companies that are charging the 16 2-3 percent increase in rates put into effect June 1, 1930, over the protest of Superintendent Thompson.

The court was requested in this suit to fine the companies for alleged violation of the state's insurance statutes, re-strain them from further collection of the increased rates and require them to return immediately to policyholders all excess premiums collected.

of such contract to any shipper or other

party.

No duplicate policy, certificate, letter or other evidence of insurance shall be furnished to or for any shipper or other party with the exception that copies of party with the exception that copies of the original contract may be given any interested party upon request of the car-rier-assured, provided a clause be stamped or typewritten on the copies certifying they are copies of the policy which is subject to endorsement, altera-tion, transfer, etc., without notice to the holder of the copy, and stating that the copy confers no rights on the holder but is merely a memorandum. but is merely a memorandum.

It is stipulated in the resolution that

Premium Slump Becoming Serious

Milligan Sees Drastic Innovations in Fire Insurance If Trend Continues

PHILADELPHIA ADDRESS

Company President Paints Possibilities at Final Meeting of Old Underwriters Association

PHILADELPHIA, May 10.-"If the present trend toward decreased premium income of stock fire companies continues, the companies will have to make drastic innovations, among them being fewer carriers, smaller personnel and a marked decrease in operating costs." Edward Milligan, president Phoenix of Hartford, told the Underwriters Association of the Middle Department at its golden anniversary dinner. He was the principal speaker.

The dinner, attended by 250 field men and company officials, also was the association's swan song, for its activities were taken over last winter by the newly formed Middle Department Rating Association. It was the 40th anniversary of Louis Weiderhold, secretary of the association and now executive manager of the new organization.

Pay Tribute to Secretary

Speakers paid tribute to Mr. Weider-hold and the association gave him a grandfather's clock and bouquet of 40

M. E. Moyer, St. Paul Fire & Marine, president of the association, opened the meeting, turning the gavel over to C. H. Kerr, president of the Farmers of York, who was toastmaster. Mr. Kerr told of the death Monday of H. B. Woolman, special agent Phoenix of Hartford and those present rose in a silent toast to Mr. Woolman and other members who

passed away.
Mr. Kerr then told of organization of the association, of how its forerunner was organized July 19, 1881, by a group of special agents who termed themselves the Association of Supervising and Adjusting Agents, and of how they gave way to the present association at a meeting in Wilmington May 9, 1883. Of the original members, only B. H. Wood

Mr. Milligan declared that the most important problem today is collection of balances. He said that it was a reflection on the business that some way had not been found of limiting and safe-

(CONTINUED ON PAGE 12)

nothing in it or the policies so written shall be construed as prohibiting attachment of endorsements required by state authorities to carry out provisions of statutes or to prevent compliance with the rules and regulations of the states.

Senate Passes Measure for Aid by R. F. C. to Insurance

LIMIT PLACED ON SALARIES

Setting Maximum of \$17,500 for Officers or Employes Attacked-Includes Agent on Commission

WASHINGTON, May 10.-Voting WASHINGTON, May 10.—Voting aid for insurance companies through the purchase by the Reconstruction Finance Corporation of preferred stock, bonds or debentures of such organizations, the Senate has sent the measure to the House, where it is expected to be acted upon before adjournment of the special session.

the special session.

The bill sets aside \$100,000,000 for the purpose, but provides that no aid shall be extended to any company until it can show that it can furnish an amount of new capital equal to that for which application is made to the R. F. C., or prication is made to the K. F. C., or if any officer, director or employe of the company is receiving compensation at a rate in excess of \$17,500 a year. The company also must agree not to increase such compensation and not to retire any of its stock, notes, bonds or debentures issued for capital purposes while any of its stock, bonds or de-bentures are held by the corporation.

Much Debate on Salaries

The question of compensation to employes and officers was the subject of much debate in the Senate, resulting in the adoption of a salary limitation amendment applying to all organizations receiving R. F. C. loans. It was aimed principally at the railroads, cases being cited of roads which had secured large loans while paying officials more than \$100,000 a year.

\$100,000 a year.

A result of the salary-limitation, it was brought out during the debate, would be to prohibit companies from paying any individual agent more than \$17,500 a year in commissions. An effort was made by Senator Reed of Pennsylvania to have this point given mature consideration, it being contended that an agent might have a good year in which he would earn more than \$17,500 but which may be followed by one or more lean years

Companies Attacked, Defended

Opposition to salary limitations also was voiced by Senator Logan of Ken-tucky, who declared his inability to un-derstand "why the United States Senate or the Congress of the United States should undertake to go out into private business and say: 'As a condition precedent to your obtaining a loan from the government, which you must repay and which must be adequately secured, we are going to tell you how much you can pay your officers."

An attack on insurance companies for "squandering the money of their policyholders which they have been holding in trust" by Senator Robinson of Indiana, who was opposed to the bill, was answered by Senators Couzens of Michigan and Walsh of Massachusetts. The former declared that the whole purpose of the bill was to safeguard the policy-holder, and chided the senator from Indiana for condemning all insurance companies because some have misbehaved themselves.

A strong defense of the industry was offered by Senator Walsh, who asserted that he could not conceive of anything more injurious to the country than the insolvency of the insurance companies.

Cats Meow Initiation

The annual spring initiation of the St. Louis court of Cats Meow will be held May 20. A class of 16 will be initiated.

The California department has authorized the **Belt Fire** of Los Angeles to sell 39,994 shares of stock of \$10 par value at a price of \$20 per share.

Pacific Board's Meeting



E. T. CAIRNS

As previously forecast, Edward T. Cairns, vice-president Fireman's Fund, was unanimously elected president of the Pacific Board at the annual meeting. John C. Dornin, Pacific Coast manager Springfield Fire & Marine, was unani-mously elected vice-president and Harry F. Badger was reelected secretary-man-

Marked by complete absence of de-bate, the 1933 meeting was exceptionally well attended. The proposal to amend the constitution to make it prohibitory for companies, agents or brokers of board companies to finance premiums as an inducement to obtain control of business received favorable action and is now before the members for "sign-up ness received ravorable action and is now before the members for "sign-up vote." On this vote depends its actual adoption and enforcement. The amend-ment which would separate the rules governing warrants and notes collected on farm business is also now being circulated among the offices in San Francisco for signature and the plan to adopt



JOHN C. DORNIN Vice-President

a regulation enforcing separation on mo-tor vehicle business is back in the hands of the executive committee for future further consideration and action.

further consideration and action.

New members of the executive committee are Wallace Kelly, Seaboard F. & M.; F. M. Avery, Fire Association; H. L. Simpson, Great American and Phoenix of Hartford; Evart Lamping, Lamping & Co., Seattle, Wash.; Ray Decker, Royal; J. M. Mendell, London Assurance; F. N. Belgrano, Pacific National. Alternates elected include B. O. tional. Alternates elected include B. O. Selbach, Selbach & Deans; W. A. Louis, New Zealand; H. F. Mills, Aetna Fire. Following election of new members of the executive committee of the Pacific

Board, Edwin Parrish was elected chair-He is vice-president of the America Fore companies on the coast.

The Central Mutual of Yankton, S. D., has been incorporated by D. C. Purcell, E. M. Holmes, F. H. Leach, C. H. Gurney and R. F. Lundy to write fire, automobile, plate glass and hail insurance.

Plans Are Being Completed for the Annual Conference

SPEAKERS ON THE PROGRAM

Some of the Events for the American Association of Insurance General Agents

At the annual meeting of the American Association of Insurance General Agents at the Biltmore hotel in Atlanta, Agents at the Biltmore hotel in Atlanta, May 22-23, President L. C. Quin of that city will preside. H. A. Steckler of New Orleans is secretary, W. J. Miller of Topeka and William Deans of San Francisco are vice-presidents and L. E. English of Richmond, Va., is chairman of the executive committee. W. B. Harof the executive committee. W. B. Har-rison, insurance commissioner of Geor-gia, will give the address of welcome. President C. L. Gandy of the National Association of Insurance Agents will give a talk as will President J. H. Hines of the Southeastern Underwriters Association. On the second day, James Cravens of Cravens, Dargan & Co. will the only speaker.
The Retail Credit Company of At-

lanta will give a luncheon to visitors the first day. The arrangements will be in first day. The arrangements will be in charge of N. D. Burke, special fire rep-resentative of the Retail Credit.

Legislative Activities Are Slackening; Assemblies End

The threat of inimical legislation is waning as legislature after legislature adjourns. A hearing was held at Madison, Wis., on assembly bill 355, the de-partment's standard fire policy measure, following which it was reported out for indefinite postponement. Assembly bill 576 for a plan of compulsory automobile insurance was withdrawn by the author, who said economic conditions are not suited to that kind of law. The legislature is expected to act this week on two bills relating to the valued policy One is assembly bill 605 which law. law. One is assembly bill 605 which would repeal the law. Another is senate bill 377 modifying it, which was reported on unfavorably. Assembly bill 565, providing a more stringent valued policy law was killed without a roll call. Senate bill 551 was reported unfavorably. It would make unnecessary the skewing of the results and some them. the showing of the regular and coinsurance rates on all policies except where the coinsurance clause is attached. A new income tax bill filed in Michigan gives a companies credit for tax paid but does not exempt them.

THE WEEK IN INSURANCE

Globe & Rutgers staff busy rounding p assents to reorganization plan. Pnge 3

Drastic innovations in fire insurance, with fewer companies, heavy cut in operating costs, predicted by President Milligan of Phoenix of Hartford if premium slump trend continues.

Page 3

I, M. U. A. makes mandatory automatic cancellation for non-payment clause in motor truck cargo forms, effective July 1.

** ** Page 3

Considerable talk in Washington, D. C., as to movement toward giving the federal government supervision over insurance.

Page 3

Monarch Fire reinsures portion of busiess in Pearl and reduces capital by Page 6 * * *

United States Senate passes bill for F. C. ald to insurance companies, with ome drastic amendments. Page 4

In view of the decision in the Illinois case, holding against the companies, field men are proceeding cautiously in selling delinquent agencies.

Page 8

President Paul L. Haid of the Insurace Executives Association speaks at S. Chamber round table. Page 5

E. T. Cairns, vice-president Fireman's Fund, has been elected president of the Pacific Board.

* * * *

Henry L. Rose of Baltimore, past most loyal grand gander of the Blue Goose, is dead.

Page 5

* * *
Comprehensive review of compensation
situation presented to the United States
Chamber of Commerce round table by
S. B. Black, president Liberty Mutual of
Boston. Page 27

Program is completed for the annual meeting of the American Association of Insurance General Agents at Atlanta.

Page 4

Returns are given on Nebraska fire and Page 13

* * *

Program is announced for the annual meeting of the Nebraska Association of Insurance Agents at Fremont. Page 16

* * *

Program is announced for the annual meeting of the Oregon Insurance Agents Union at Eugene. *

* *

* * *
Albert Dodge, prominent local agent of
Buffalo, gives some suggestions as to
working out workmen's compensation insurance problems.

* * *

Virginia increases deposit requirements or companies writing compensation and for companies writing fidelity and surety.

* * *

Occupational disease hazard in workmen's compensation makes all other
problems insignificant, says Chairman
Lawrence of New Jersey bureau at Eastern Safety Conference.

* * *

Page 29

In underwriting contract bonds, surety men are taking into account the possible effect of inflation on the cost of materials.

Page 29

The New Jersey Manufacturers Cas-ualty of Trenton is able to extricate it-self from the International Reinsurance treaty. Page 29

Lumbermen's Mutual Casualty of Chicago takes over the Illinois Manufacturers Casualty of that city. Page 10

Pennsylvania Solons to Investigate Department

HARRISBURG, PA., May 10.—The Pennsylvania legislature by a resolution has appointed a committee of three senators and three representatives to investigate the Pennsylvania insurance de-partment's operations in respect to in-adequately financed casualty and fire companies. The committee was given full power to check on the merger of certain companies and their withdrawal from the state treasury of assets depo-sited for the protection of insured per-sons. The committee will decide whether mergers and consolidations of casualty companies approved by the deof securities from the state treasury have been in accordance with law. The committee will report at the 1935 session sion.

The resolution was presumably aimed at the operations of the Independence Indemnity, although it doesn't specifically name any individual or com-pany. Governor Pinchot opposed the

measure.

Haid Reviews Meritorious Service of Fire Companies

SPEAKS BEFORE U. S. CHAMBER

No Vital Revisions Are Necessary-Business in Strong Position Despite Diminished Income

The meritorious manner in which fire insurance companies have served the public throughout the depression was pointed out by Paul L. Haid, president of the Insurance Executives Associaof the Insurance Executives Associa-tion, at the insurance round table con-ference of the United States Chamber of Commerce last week in Washington. While the fire insurance business will have to make some adjustments to meet the inevitable changes, he said, no vital revision of the system is necessary, due to its sound development through many generations.

The fire companies, like all similar organizations, have felt the effect of the depreciation of securities. Despite this and the lowered income with greatly increased expense ratios, the fire companies as a whole are in strong financial position to afford ample protection to the policyholders.

Premiums Reduced 32 Percent

Fire premiums have diminished at the rate of more than \$100,000,000 a year for the last three years, the 1932 total representing a reduction of 32 percent from the peak of 1929. The decrease in premiums is still going on with a 10 percent reduction in the first quarter

Although companies have reduced their expenses markedly in keeping with the diminishing income, there are certain fixed factors like taxes that are extremely burdensome. Less than 5 percent of the taxes levied on insurance is spent in service to policyholders, and many companies doing nation-wide business are paying out in taxes at least 5 percent of their net premiums. Operating costs of the various rating, inspection and other supervisory agencies sup-ported by the companies have been reduced more than 20 percent and salaries and field expenses have been substantially cut down. Efforts have been made to curb the free insurance evil. Simpler and shorter systems for computing fire rates seem desirable, said Mr. Haid, and progress is being made in this direction, so that substantial economies will be realized.

Concentrate on Losses

For the past three years the outgo of the fire companies for underwriting operations has exceeded income and in 1932 the outgo was approximately 110 percent of their income. Attention has been concentrated on the adjustment and payment of losses and through the consolidation of loss adjustment bureaus a more efficient and economical adjustment of losses has been effected, said Mr. Haid. Fortunately, he said, a ma-Mr. Haid. Fortunately, he said, a majority of the companies exercised careful underwriting before the depression and the fire losses have shown a decrease in the last two years—the first time in history that a serious business depression has not been accompanied by greatly increased losses.

greatly increased losses.

Mr. Haid commented on the adoption of the 60-day provision for paying losses exceeding \$100 in order to prevent the unscrupulous and willful burning of property. He also said the losses ing of property. He also said the losses from cigarette claims have amounted to over \$4,000,000 a year and the companies have decided to refuse to pay these losses on the grounds that such claims constitute gratuities that are never justified nor contemplated in the provisions of the fire insurance contract.

Former Head of the Blue Goose Dies, Result of Fall



HENRY L. ROSE

Henry L. Rose, well known independ-ent adjuster of Baltimore and a nation-ally known figure in insurance, because of his service as most loyal grand gan-der of the Blue Goose in 1930-31, died in a fall from his room on the 16th floor in a fall from his room on the 16th floor of the Park Central hotel in New York City. Shortly after being elected most loyal grand gander in 1930, Mr. Rose suffered an accident while hunting, which necessitated the amputation of one of his legs. The other leg was also damaged. Mr. Rose made a courageous recovery and visited practically all of the ponds of the Blue Goose.

Mr. Rose graduated from the Polytechnic Institute and studied law at the University of Maryland, although never being admitted to the bar. He was 49 years of age at the time of his death. He started in the business with the General Adjustment Bureau and in 1918

eral Adjustment Bureau and in 1918 formed an adjustment firm with Charles T. Smith under the title of Rose & Smith. In 1925 Mr. Rose started an adjustment bureau under his own name. Funeral services were held from his late home Sunday morning.

pression most of the established com-panies elected to maintain a safe and sane development, despite the activities of the "investment trust" type of com-

result of the depression," said Mr. Haid, "has firmly convinced under-writers that the general level of fire insurance rates cannot safely be lowered and that substantial increases are neceson certain conspicuously unprofitable classes of business.

able classes of business.

"It is no secret that many unprotected classes of business are written at an underwriting loss. This condition cannot continue indefinitely and substantial relief is necessary. The average annual rate charged for fire insurance has been steadily diminishing not only during the past three or four years but during the past three or four years, but during the past quarter century. The rate of decline has probably been too fast and undoubtedly has gone too far.*

Franklin Automobile Cited

The Franklin Automobile Mutual of Chicago has been notified by the Illinois department to cease writing new business and its license has been canceled. rom cigarette claims have amounted to over \$4,000,000 a year and the companies have decided to refuse to pay these losses on the grounds that such claims constitute gratuities that are never justified nor contemplated in the provisions of the fire insurance contract. The overcapitalization of the fire insurance business is being gradually eliminated mainly through mergers, said Mr. Haid. Fortunately during the de-

Sooner Inflation Comes Quicker Will Be Revival

By JOHN F. WOHLGEMUTH Secretary The National Underwriter

Business will mark time until the new value of the dollar is known. The President recognized this in his radio address Sunday night when he announced as his third great objective "the setting up of a stabilization of currencies, in order that trade can make contracts ahead." Trade can make no progress until it can make contracts ahead.

tracts ahead." Trade can make no progress until it can make contracts ahead. Prices will be speculative and "jumpy" until inflation is proclaimed.

Notwithstanding its plain invitation to advance prices, the radio address was given a "bearish" effect. Speculators are subtle. Why should it be necessary for the President to reassert his determination to restore prices by inflation? The answer seemed to be a hitch in the foreign negotiations that might lead to delay in the proclamation of the new value of the dollar. With the United States committed to the revaluation of the dollar, the debtor countries are asthe dollar, the debtor countries are assured of most of what they have to gain. The markets will probably reflect daily the smoothness or difficulties of the negotiations.

Prolongs the Difficulties

Marking time will not be too helpful to the insurance situation. The Globe & Rutgers Fire has secured a 15-day extension of time for its rehabilitation plans, but if inflation really goes over to the London economic conference in June, with a decision no sooner than June, with a decision no sooner than the summer, and the markets mark time until then, the extension may be of little use. The National Surety has successfully passed a crisis. The rise in prices has relieved other tense situations, but if speculators get panicky or stage a decline, new difficulties in the insurance ranks may be precipitated.

Delay in the gold inflation will make the life insurance situation worse. The

Delay in the gold inflation will make the life insurance situation worse. The insurance commissioners will meet in June to consider rules for the moratorium on cash and loan values. If gold inflation could be had much before that the rules might be formulated for the winding up of the moratorium. Until gold inflation comes, the moratorium must guard the cash values against raids for speculative purposes, regardless of the lessening of other demands.

Two Kinds of Inflation

It seems fairly easy to read the meaning of the President's address, if the newspaper fog can be disregarded. Great newspapers have failed to take the trouble to understand that gold inthe trouble to understand that gold in-flation and paper money inflation will act in different ways. A Washington correspondent opened his account of the radio address with the statement that it promised "controlled inflation." The address in fact explicitly promised stabilization. Gold inflation is instan-taneous and final. There is nothing to control

The only promise in regard to the powers over paper money was that they would be used "when, as and if it may be necessary to accomplish the purpose." If Europe proves "intransigent" it may be necessary to meet the European "controlled" currencies on their own ground, but the whole promise of the address is stability "so that trade can make contracts ahead." This in itself is a direct negative of paper money, because trade cannot "contract ahead" on paper inflation.

Foremost Promise of President The only promise in regard to the

Foremost Promise of President

Foremost in the address was its declaration that the problem is to revive trade. To listen to the interests besiegtrade. To listen to the interests besieg-ing Washington one would suppose the problem was railroad relief or farm re-lief or bank relief or relief for mortgagors or other debtors. Those problems

legitimately concern the government solely as they affect the revival of trade. Inflation itself will revive trade only by turning prices upward. Once prices turn upward on a basis which permits trade to "make contracts ahead" relief measures become insignificant. That this is the view of the administration is indicated not only by the President's indicated not only by the President's promise to use his powers no more than

necessary, but by the remark of the Democratic chairman of the Senate agricultural committee that we can drop the "farm relief nonsense" when we get inflation.

How Inflation Acts

Inflation acts by relieving markets of the fear of distress selling. Of course it relieves debtors by raising prices, but the price level is of no importance to commerce. The object of raising prices commerce. The object of raising prices is to relieve debtors so that the huge cloud of distress sales will not hang over the markets. Inflation must be sufficient to relieve the majority of the debtors, otherwise it will accomplish nothing. And it must be stable, so that trade "can make contracts ahead." Gold trade of advantagion of the dollar is inflation, or devaluation of the dollar, is the only kind that will be stable.

President's Sure Touch

The sureness with which the President touches essentials is what gives the country confidence, regardless of the fog of the Washington correspondents or of the special interests demanding this or that form of relief.

The delay in inflation is of course due foreign negotiations. Unless foreign The delay in inflation is of course due to foreign negotiations. Unless foreign markets can be opened there can be no permanent farm relief. Reducing the value of the dollar, as the President points out, will enable hungry foreigners to buy our foods, but it is clear that tariffs can offset the cheapening of the dollar. Hence the importance of tariffs in the stabilization of the world on dollar. Hence the importance of tariffs in the stabilization of the world on
gold. Hence the importance also of
the multiplied powers of the President
over paper inflation. If Europe tries
to rest on its own paper inflation it
must be convinced that the United
States can and will play the same game.
Foreign dispatches indicate that
Europe, like Davy Crockett's coon,
eventually "will come down," but negotiations may take time. tiations may take time.

Interest in World Settlement

Both fire and casualty companies and life companies have a larger interest than they may realize in a world settlement. Security values, although they may rise from inflation, cannot regain their substantial values until trade and the earning capacity of money go back to normal. Fire and casualty companies, of course, depend on commerce for most of their premium volume. Life companies also must depend on the recompanies also must depend on the re-vival of commerce to create a buying market for protection, and the better business becomes, the less drain there will be on cash values for the necessi-

will be on cash values for the necessi-ties of policyholders.

Thus while the interests of insurance are with speedy inflation, it also has vital interests in the world settlement aimed at by the President. The field forces in particular suffer from the de-lay, yet if they can maintain themselves they will be eventual gainers even from the delay.

Phillips to Be President

The Insurance Society of New York the insurance Society of New York will hold its annual meeting on May 23. As officers for the new year the nominating committee submits: For president, A. R. Phillips; first vice-president, John McGinley; second vice-president, J. W. Russell; secretary, E. R. Hardy; treasurer, F. F. Koehler.

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For 18 years just plain old fashioned honesty policyholders, agents, brokers.



Home Office

223 W. Jackson Blvd., Chicago, Illinois A STOCK AUTOMOBILE COMPANY

Under same management for the past 18 years. Organized in 1914 as Motor Vehicle Underwriters, changed to Motor Vehicle Casualty Company in 1930.

Monarch Fire Has Working Arrangement with Pearl

CAPITAL CUT HELPS SURPLUS

English Institution Assumes Share of Cleveland Company's Business Capital Reduced by \$500,000

NEW YORK, May 10.—A working agreement has been effected between the Monarch Fire and the Pearl of London, under which the English institution assumes a share, understood to be 75 percent, of the Cleveland company's business. At the same time the \$1,000,-000 capital of the Monarch is being reduced by \$500,000.

The automobile line is excepted from

this arrangement with the Pearl. The Monarch Fire continues as a separate entity and its agency operations are not

The Monarch was organized in 1929 by interests identified with Otis & Co. As of Dec. 31, 1932, assets of \$3,747,270 were reported; premium reserve, \$1,773, net surplus, \$553,970; capital, 000,000; net premiums written, \$1,872, 443; losses paid, \$955,533, and expenses \$1.044,829.

Ralph Rawlings has been president of the Monarch since its organization. He has been president of the Western Insurance Bureau for several years and is one of the important executives of the country.

After Good Wind Record for Two Years, Carriers Are Hit

After two years of exceptionally good windstorm results, the companies are now suffering losses in this department from many areas. Some of the storms have been heavy and have brought con-centrated losses, while other losses are scattered throughout many states. Claims are coming in from Texas, Louisiana, Arkansas, Tennessee, Missouri, Illinois, Indiana and other states.

The Dallas storm on the evening of April 25 caused some of the heaviest damage of the year. Most of the loss in this storm was caused by hail, which fell in a width of about 1½ miles. The loss there is estimated at from \$500,000 to \$1,500,000 and the insurance loss is estimated at about \$750,000. The wind attained a velocity of 49 miles per hour artained a velocity of 49 miles per nour and 3½ inches of rain fell in three hours after the heaviest part of the hail storm. Hail fell in some places for ½ hours. Damage to roofs of all kinds, glass, wallpaper and paintings constituted the main items of loss. There was small loss to stocks in proportion to the damage done to buildings. Apparently the owners and employes protected the merchandise in damaged buildings.

Plan to Divorce Banking, Insurance Finds Support

Secretary W. H. Bennett of the National Association of Insurance Agents is back in New York after spending two weeks in Washington conferring with senators and congressmen regarding fea-tures of the Glass bill designed to effect reforms in banking practices. His purpose was to secure an amendment to the measure prohibiting financial insti-tutions from engaging in the insurance

Legislators with whom he had contact, Mr. Bennett states, were receptive to the suggestion. Action along the proposed lines, Secretary Bennett offers, should "serve to uphold the solvency of insurance companies by returning the business to competent, trained insurance agencies, strengthen the banks themselves through elimination of a sideline in which they have no charter power to engage, and direct their attention to

W. Y. Wemple, Veteran in Reinsurance Field, Dies

NEW YORK, May 10.-W. Y. Wemple, president of Meinel & Wemple, ple, president of Meinel & Wemple, widely known in fire reinsurance circles, died at his home in New Brighton, L, I. Monday, following an illness of three months. Mr. Wemple started in the insurance business with the brokerage firm of Irving, Frank & Dubois 50 years ago, subsequently joining the reinsurance firm of Albert Wilcox & Co. A number of years ago in association with the lafe Ed Meinel he became United States manager for the Salamandra of the lafe Ed Meinel he became United States manager for the Salamandra of Russia and other foreign reinsurance companies, Frank A. Meinel assuming the connection left vacant by the death of his brother in 1919. Both of Mr. Wemple's brothers are in the insurance business, Horace R. having formerly been United States manager of the Norweggian. Atlas. while Ernest was long wegian Atlas, while Ernest was long connected with the Railway Insurance Association.

Home Office Report Is Made

Interesting Figures Are Culled from the Annual Exhibit of the London & Lancashire

At the annual meeting of the London & Lancashire at its head office, the fire & Lancashire at its head office, the fire department reported net premiums last year of £2,871,691 as compared with £3,030,000 the previous year. The net losses were £1,312,159. The surplus amounted to £316,054 which has been carried to profit and loss. The fire funds now stand at £3,549,000.

The net marine premiums were £1,102,380 as compared with £1,296,045 the previous year. The losses were \$831,317. The surplus amounted to £159,241, which has been carried to profit and loss.

Accident and general department premiums were £2,022,855 as compared with £2,196,863 the year before. The net losses were £1,262,460. There was £40,916 transferred from profit and

The marine funds now are £1,341,000

The accident funds are £1,609,500.

The new life business last year was £2,298,476 and the total premium income £722,871. The combined underwriting profit for the year after providing all expenses, reserves, etc., amounted to £439,204. From this was deducted income tax amounting to £140,202. The total funds of the company including the life fund amount to £22,548,636.

The London & Lancashire in its home office statement carries in United States government bonds and other U. S. securities including public utilities and railroads £4,230,255

In transposing pounds into dollars the rate of exchange is approximately \$4.86.

Washington Agents' Plan

TACOMA, WASH., May 10.—The inual convention of the Insurance TACOMA, WASH., May 10.—The annual convention of the Insurance Agents League of Washington will be held here the latter part of July, according to M. M. Hevly, vice-president. Walter H. Bennett, secretary of the National Association of Insurance Agents, will head the program. An educational program designed to assist local agents in selling stock insurance is planned for in selling stock insurance is planned for the first day. The second day general business of the association will be transacted, followed by trips to Mt. Rainier and the famous Tacoma golf courses. All sessions will be held at the Winthrop Hotel.

their own field of banking, remove from banks the power to coerce premiums through credit, an unjust and un-American competitive practice, and guar-

\$1,480,350,80

UNITED STATES FIRE

INSURANCE COMPANY OF NEW YORK

> ORGANIZED 1824 * * *

Statement December 31, 1932 **ASSETS**

	Cash \$1,565,582.14
Į	*United States Gov't Bonds 4,449,585.91
	*Other Bonds and Stocks
I	First Mortgages 1,686,073.85
I	Premiums in Course of Collection 1,401,741.24
I	Bills Receivable, Not Due
I	Interest Accrued 90,356.61
ı	Other Assets
ı	\$28,577,920.22
1	LIABILITIES
I	Unearned Premiums\$10,582,275.50
ı	Losses in Process of Adjustment 1,882,224.00
	Other Liabilities
	Contingency Reserve 7,945,540.31
	Capital\$2,000,000.00
	Surplus 5,671,467.79
	Surplus to Policyholders 7 671 467 79

THE NORTH RIVER

INSURANCE COMPANY OF NEW YORK

ORGANIZED 1822

* * * Statement December 31, 1932

ASSETS

Cash	\$1,222,699.30
*United States Gov't Bonds	3.226,880.25
*Other Bonds and Stocks	15,469,769.02
First Mortgages	657,249.00
Premiums in Course of Collection	788,672.41
Bills Receivable, Not Due	62,045.43
Interest Accrued	49,595.05
Other Assets	
	\$21,507,671.13
LIABILITIES	
Unearned Premiums	\$6,888,962.15
Losses in Process of Adjustment	1,374,358.00
Other Liabilities	256,306.24
Contingency Reserve	6,602,757.65
Capital\$2,000,000.00	
Surplus 4,385,287.09	
Surplus to Policyholders	6,385,287.09
	\$21,507,671.13

WESTCHESTER FIRE

INSURANCE COMPANY OF NEW YORK

ORGANIZED 1837

. . . Statement December 31, 1932

ASSETS

COSII	41,100,000,00
*United States Gov't Bonds	1,324,597.36
*Other Bonds and Stocks	14,920,857.36
First Mortgages	343,660.00
Premiums in Course of Collection	
Bills Receivable, Not Due	142,756.06
Interest Accrued	
Other Assets	
	\$19,326,832.81
LIABILITIES	
Unearned Premiums	\$7,269,436.33
Losses in Process of Adjustment	1,651,043.00
Other Liabilities	835,946.69
Contingency Reserve	
Capital\$1,000,000.00)
Surplus	7
Surplus to Policyholders	4,934,582.67
	\$19,326,832.81

BRITISH AMERICA

7,671,467.79

Surplus to Policyholders.....

ASSURANCE COMPANY TORONTO, CANADA

INCORPORATED 1833 * * *

Statement December 31, 1932

*Assets									.\$2,603,877.43
Liabilities								0	. 1,313,329.79
Contingency	Reserve			 			 	0	. 448,287.09
Surplus to Po	licyholde	ers							842,260.55

RICHMOND

INSURANCE COMPANY

OF NEW YORK

ALLEMANNIA FIRE

*Valuation on basis approved by the Convention of Insurance Commissioners.

INSURANCE COMPANY PITTSBURGH, PA.

ORGANIZED 1868

Statement December 31, 1932

*Assets		 \$	5,307,128.57
Liabilities		 	2,151,087.80
Contingency	Reserve .	 	947,806.77
Surplus to Po	licyholders		2.208.234.00

WESTERN

ASSURANCE COMPANY OF TORONTO, CANADA

INCORPORATED 1851

Statement December 31, 1932

*Assets														×	×					\$4,522,329.05
Liabilities																				2,187,325.36
Contingen	cy	,	-	R	95	16	91	٧	e											513,081.71
																				1,821,921.98

SOUTHERN FIRE

INSURANCE COMPANY OF DURHAM, N. C. INCORPORATED 1923

. . . Statement December 31, 1932

*Assets	1,240,663.14
Liabilities	471,876.94
Contingency Reserve	129,329.49
Surplus to Policyholders	639,456.71

ORGANIZED 1907

1	Statement December 31, 1932
	*Assets \$4,592,910.77 *Liabilities 1,730,728.86
1	* Liabilities
1	Contingency Reserve
	Contingency Reserve 1,222,758.81 Surplus to Policyholders 1,639,423.10

CRUM & FORSTER MANAGERS

110 WILLIAM ST.

NEW YORK CITY

Western Dept. FREEPORT, ILL.

Southern Dept. ATLANTA, GA.

Pacific Dept. SAN FRANCISCO, CAL.

Carolinas Dept. DURHAM, N. C.

Allegheny Dept. PITTSBURGH, PA.

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Indemnity Insurance Company of North America

PHILADELPHIA

CAPITAL \$1,000,000

Casualty Fidelity Surety

Unquestioned Financial Stability Unique, Convenient Policies Complete, Efficient Service All Modern Coverages

Combination Automobile Policy, Combination Residence Policy and Complete Golfer's Policy issued jointly with allied fire companies.

Caution Used in Selling the Delinquent Agencies

COMPANIES GET ASSIGNMENT

Decision in Illinois Case Causes Field Men to Proceed So as Not to Involve Carriers

As a result of the decision against the companies in the suit brought by Frank B. Miller of Centralia, Ill., field men are proceeding somewhat more cau-tiously in the sale of agencies that are in difficulties, particularly incorporated As a matter of fact, the pracagencies. tices of field men were changed to some extent soon after the Miller suit was filed.

The precaution now generally taken is to cause all of the directors of an incorporated agency to assign the agency to the companies, so that the business can be sold without involving any legal complications. Some times the field men induce the agent to sell his business on his own account, leaving the transaction to the buyer and seller, the companies merely standing on the side line.

Miller was awarded actual damages of \$8,225 and punitive damages of an equal amount

equal amount,

What Miller Charged

Miller charged that the companies sold the agency and advised the public that all of Miller's business had been sold and that clients must look to another agency for service. He charged that the companies complained to the insurance department that Miller was unfit to conduct an agency.
In March, 1932, when the companies

began pressing for payment of pre-miums, according to the court, the balance owing to the companies was about \$4,300. Mr. Miller was in Florida and the business was in charge of R. F.

The agency owed a note to a bank in the hands of a receiver on which there was due, April 1, 1933, \$4,224, and a note to another bank of \$1,050. Miller had become insolvent, according to the court, but the total liabilities of the agency were about \$9,575. It had on its books premiums due of \$7,602 as of April 1, 1932.

The agency was later trusted.

April 1, 1932.

The agency was later trusteed, according to the court, and the balance was reduced to about \$2,000. Miller was reached in Florida and demand made for payment of the account. At Miller's suggestion, an effort was made to sell a half interest in the agency for enough cash to straighten up the premium account. The effort failed, according to the court. The field men, the decision declared, finally concluded, although advised to the contrary by Miller's counsel, that they had a right to cancel the agent's authority and the to cancel the agent's authority and the right to sell the agency. An appraisal of the value of the agency was made by a committee of field men, the court by a committee of field men, the court stating that this was without any notice to Miller or any of its officers. The maximum value was set at \$3,000 and on May 12 they sold the agency to John O. Bolin for \$2,000.

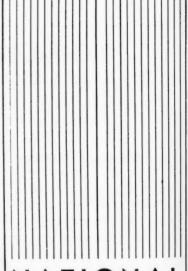
The court stated that the weight of the evidence was that the sale of the agency was surreptitious and without notice, although it had been talked of and threatened on several occasions.

Letters were adrressed by the field men to the insurance department, re-

Letters were addressed by the held men to the insurance department, re-porting the sale of the agency, stating that the transaction met with the ap-proval of Mr. Miller but that Niblo was protesting. The field men, in this let-ter, express the belief that Niblo would endeavor to secure an agency from an endeavor to secure an agency from an-other company in which to place the business and expressing the belief that this would be unfair to the companies after the difficulty they had in trying to secure their money. An investiga-tion by the department was asked.



AGENCY



NATIONAL UNION FIRE INSURANCE COMPANY

As SEEN FROM CHICAGO

RESERVATIONS BEING MADE

Bulletins setting forth the hotel facilities and railroad fares have been sent by the Chicago insurance convention committee to 123 state associations of agents and field clubs for distribution among members who might be interested in attending the annual meeting of the National Association of Insurance Agents in Chicago the week of Oct. 9. Blanks are attached, on which those planning to attend may direct that hotel reservations be made and admission books to the world fair be purchased. Those who respond are asked to state whether they will be accompanied by their family, whether they will go by train or automobile.

Hotel rates for single rooms have been arranged from \$2.50 to \$5, double rooms from \$5 to \$10 and parlor suites, consisting of double bedrooms and parlor, from \$8 to \$25.

Round trip railroad rates are about \$4.80 within 100 miles of Chicago; \$9.60 within 200 miles; \$14.50 within 300 miles; \$24.50 within 500 miles and \$33.60 within 700 miles.

The convention committee asks that reservations be made immediately even though it may be necessary to have them canceled later.

Hotel accommodations have been reserved at the Drake, which is the head-quarters of the convention, Knickerbocker, Pearson, Maryland, Ambassador and Lake Shore Athletic Club.

DUNNE'S CRUISES START SOON

Timothy E. Dunne of the United States Casualty, Chicago, whose annual Great Lakes cruises are a feature in Chicago, is preparing for a series of bigger and better cruises starting in June. Four cruises a week are scheduled, respectively of one, three, four and six days' duration. All expenses are covered, including cabin accommodations, entertainment, etc. There are

INSURANCE STOCK QUOTATIONS

By H. W. Cornelius, Bacon, Whipple & Co., 135 So. LaSalle St., Chicago, at close of business May 9

Stock Par Actna Cas. 10 Actna Fire 10 Actna Fire 10 Actna Life 10 Amer. Alliance 10 Amer. Alliance 10 American, N. J. 2 American, N. J. 2 American, N. J. 2 American 10 Carolina 10 Carolina 10 City of N. Y. 100 Continental Cas. 5 Continental Ins. 2 Flicenan's Fund. 25 Fireman's Fund. 25 Fireman's Find. 10 Firemen's 5 Franklin Fire 5 Globe & Rutgers 25 Great American 5 Hanover 10 Hartford Fire 10 Hartford Fire 10 Hartford St. B. 10 Homestead 10 Ins. Co. of N. A. 10 Maryland Cas. 2 Mass. Bonding. 25 Mass. Bonding. 25 Mational Cas. 10 National Fire 10 National Fire 10 National Fire 10 National Cas. 10 National Fire 10 National Cas. 10 National Fire 10 National Fire 10 National Cas. 10 National Fire 10	Div. per		
Stock Par	Share	Bid .	Asked i
Aetna Cas 10	1.60	35 16	371/2
Aetna Fire 10	1.60	29	30
Aetna Life 10		13	15
Amer. Alliance 10	1.00	12	1.4
American N. J. 2	50 50	616	7.16
Amer. Surety 25	00 .00	1316	15
Automobile Conn. 10	1.00	15	16
Boston 100	16.00	370	390
Carolina 10	50	10	19
City of Y V 100	9.50	99	00
Continental Cas 5	2.00	714	9.17
Continental Tree 9	50 1 90	99 72	94
Fidel - Phonix 9	50 1.20	91	99
Fireman's Fund 95	2 00	2014	40.14
Pireman's F Ind 10	3.00	191	1012
Fireman's F. Ind. 10		1 5 79	16 72
Franklin Elm	1 00	4 1/2	9
Clara E-11	1.00	14	13
Globe & Destarrance	1.60	22	24
Change & Rutgers 25		13	16
Great Amer. Ind. I		4	6
Great American. 5	1.00	14	15
Hanover 10	1.60	22 1/2	24
Harmonia 10	.50	8	10
narmord Fire 10	2.00	37 1/2	40
Home, N. Y 5	1.00	16	171/2
nartiord St. B 10	1.60	40	42
nomestead 10		6	8
ins. Co. of N. A. 10	2.00	38	40
Maryland Cas 2		2	3
Mass. Bonding. 25		12	13
National Cas 10		4	5
National Cas 10 National Fire 10	2.00	42	4.1
National Liberty. 2 National Union. 20	.10	4 26	5
National Union 20		26	29
New Amst. Cas. 10	$\frac{1.50}{.50}$	11	12
New Brunswick. 10	.50	10	11
North River 2	50 .60	13 52	15
N. W. National. 25	.50	52	54
Occidental 10		9	10
Phoenix, Conn., 10	2.00	50	52
Occidental 10 Phoenix, Conn. 10 Prov. Wash. 10 Sprgfid. F. & M. 25 St. Paul F. & M. 25	.80	21	22
Sprgfid. F. & M. 25	4.50	62	64
St. Paul F. & M. 25	6.00	105	108
Travelers 100	16.00	265	275
U. S. Fire	1.20	23	25
U. S. Fid. & G. 2	2.20	3	4
St. Paul F. & M. 25 Travelers 100 U. S. Fire 4 U. S. Fid. & G. 2 Westchester 2.	50 1.00	16	18
	00 2.00	2.0	

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stopover privileges at slight extra expense. The one-day cruises are trips on Lake Michigan; the three-day cruises to Mackinac Island, starting June 16; tour-day cruises, to Mackinac Island, Kagaway and Georgian Bay, and the six-day cruises leaving Saturday, starting June 17, going as far as Isle Royale.

O. A. Grotefeld. Chicago general contractor, well known to insurance com-

panies for which he has done much work, has moved from the Insurance Exchange building to larger offices in the Insurance Center building, 330 South Wells street.

The annual meeting of the Chicago Insurance Club will be held at the Germania Club on the evening of May 19.

Control of Kansas Mutual Changes

The title of the Capital Mutual Fire of Topeka, Kan., has been changed to Mid-West Mutual Fire and new interests are in control. Alden H. Toney is president and T. C. Pollard is secretary. These men have also taken over the

Agricultural Protective Mutual and changed its title to the Mid-West Mutual Casualty. They will write automobile and various liability coverages.

Prince Edward Island Superintendent

Following the adoption of an insurance act in the legislature of Prince Edward Island, the first comprehensive insurance legislation in that province, H. R. Stewart, assistant provincial secretary, has been appointed superintendent of insurance.

The Middleton Fire & Lightning, Middleton, Wis., has levied an assessment of 2 mills on policyholders, payable May 15.

NORTH BRITISH & MERCANTILE INSURANCE CO., LTD.

(U. S. Branch)

150 William Street, New York

As of December 31, 1932

Assets	14,635,208.51
Liabilities (Except Statutory Deposit)	8,418,622.94
*Surplus to Policyholders	6,216,585.57

Bonds comprised 92% of all investments.

Moody's Investors Service (whose bond ratings are officially recognized by the New York Insurance Department) rated these bonds as follows:

> 70% rated Aaa (highest rating) 23% rated Aa 6% rated A 1% rated Baa

NO BONDS WERE IN DEFAULT either as to principal or interest, and no corporation whose stocks were owned was in receivership.

Sound underwriting and conservative investments are a guarantee of security for policyholders.

"North British & Mercantile" has rigidly practised this policy in good times and bad and is, consequently, strongly fortified against hard times.

1809



1933

*Our December 31, 1932, financial statement, with complete portfolio of investments, is available to anyone on request.

Fortieth Anniversary Year of General Agency Honored

PROMINENT OFFICIALS SPEAK

Conkling, Price & Webb of Chicago Entertain Chief Executives of London Guarantee

Conkling, Price & Webb of Chicago, general agents of the London Guarantee & Accident, gave a dinner Monday evening to B. J. Pybus, chairman of the board of the London Guarantee & Acboard of the London Guarantee & Accident, and the Phoenix Assurance of England group, and R. Y. Sketch, general manager of these companies. Mr. Pybus is a member of parliament and recently resigned from the British cabinet, where he was minister of transport. He is a director of the "London Times" and several large industrial enterprises. and several large industrial enterprises. These officials visited Chicago as a compliment to Conkling, Price & Webb in connection with their 40th year of service with the London Guarantee. At the dinner members of the firm were pre-

sented with a handsome antique piece of silver, handwrought 150 years ago, the very year that the Phoenix Assurance was organized.

George D. Webb reviewed the history of the agency and its 40 years of pleas-ant and successful association with the London Guarantee. He pointed out that during this time underwriting profits have been made for the company each year, averaging in the neighborhood of 10 percent. Attention was drawn to the 10 percent. Attention was drawn to the fact that during the years of depression the loss ratio has been steadily improving and that even on compensation in-surance and automobile satisfactory underwriting profits have been made.

Now in Canada

Messrs. Pybus and Sketch have been visiting the London Guarantee's United States office in New York. From Chicago they went to Canada, visiting the principal agencies of the London and Phoenix Assurance.

Chicago Agents' Luncheon

A luncheon meeting of the Chicago Insurance Agents Association will be held at the Standard Club May 16, to be addressed by a world fair speaker.

Late News from the Casualty Field

Illinois Manufacturers Mutual Taken by Kemper

Business of the Illinois Manufac-turers Mutual Casualty has been reinsured by the Lumbermen's Mutual Cas-ualty of Chicago, the consideration paid by the reinsuring company being a reported \$100,000. All outstanding loss liabilities, as well as unearned premiums, are assumed by the Lumbermen's, of which J. S. Kemper is president.

Dividend to Policyholders

The money received from the Lumber-men's will be distributed to policyhold ers as dividends, according to Ole Gullickson, president of the Illinois Manufacturers Mutual.

The Illinois Manufacturers was sub-

jected to considerable pressure recently when B. S. Pearsall resigned as presi-dent and L. F. Touells as sales man-

ager. Mr. Pearsall let it be known he

ager. Mr. Pearsail let it be known he had lost confidence in the institution. The Illinois Manufacturers suffered heavy underwriting losses in compensa-tion and entered the automobile busition and entered the automobile business in an attempt to improve its results. As of Dec. 31, 1932, the Illinois Manufacturers reported assets, \$1,102,824; premium reserve, \$215,928; loss reserve, \$448,502; surplus, \$427,135; net premiums written, \$550,034; losses paid, \$545,506; expenses incurred, \$141,953.

\$545,506; expenses incurred, \$141,953.

The company is valuable to the Lumbermen's not so much on account of business that it had but because of the contacts its policyholders offer for other lines of insurance. Most of the policyholders are members off the Illinois Manufacturers Association, many of them leading industrialists.

Charles T. Noble has been general manager of the Illinois Manufacturers Mutual.

Mutual.

N. Y. Federation Meeting

NEW YORK, May 10.—The Insurance Federation of New York will hold its 19th annual meeting at the Hotel Astor here May 24.

Anderson Succeeds Driscoll

President H. P. Jackson of the Bankof W. D. Driscoll as manager of its New York office. He is succeeded by C. E. Anderson, formerly with the Norwich Union Indemnity, as resident vice-

Van Schaick Warns Carrier

NEW YORK, May 10.—Superintendent Van Schaick has warned one of the home casualty companies to exercise greater care in its underwriting in the future to insure the collection of proper rates. Continuance of the former practice will be construed as indicating wilful violation and will be dealt with accordingly, he states.

Leslie in Milwaukee

William Leslie, associate general manager of the National Bureau of Casualty & Surety Underwriters, is in Milwaukee, attending a meeting of the Wisconsin compensation & rating bureau, the principal subject of review being the method for handling risks in the state under the new pooling arrangement.

Beha at Rochester

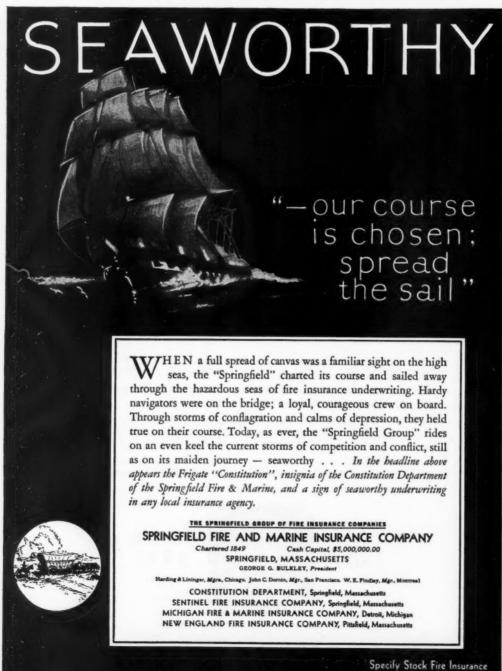
J. A. Beha, general manager of the National Bureau of Casualty & Surety Underwriters, is addressing a dinner meeting of the Underwriters Board in Rochester, N. Y., Thursday evening on "Casualty Insurance and the New Deal."

Attempt Made to Hold Former Officials Liable

OLYMPIA, WASH., May 10.—Suit for \$2,500 has been filed against H. O. Fishback and J. O. Rummens, former Fishback and J. O. Rummens, former insurance commissioner and chief deputy, growing out of the failure of the Union Indemnity. Action was brought by the Seattle firm of Moceri Brothers, and in addition to the former officials their sureties Globe Indemnity and Fidelity & Deposit. Moceri Brothers allege that the commissioner and his deputy were negligent in permitting the Union Indemnity to operate in Washington; that the latter company had not posted a bond for \$50,000, which is required in Louisiana and under the reciprocal laws would apply to the company

quired in Louisiana and under the reciprocal laws would apply to the company in Washington.

The plaintiff sublet a portion of a construction job to another concern, the latter securing a performance bond from the Union Indemnity. When Moceri Brothers filed a claim under the bond they learned that the latter company had failed



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Hold Hearing May 17 on Illinois Qualification Law

A number of amendments to Super-intendent Palmer's uniform qualification bill for all producers will be sought by bill for all producers will be sought by various interests in a hearing May 17 before the house insurance committee of the legislature. The Association of Life Insurance Presidents is reported to be drafting a bill to exempt life agents. At a number of conferences of the insurance advisory committee in to be dratting a bill to exempt life agents. At a number of conferences of the insurance advisory committee in Chicago, accident and health men have held out strongly for their class to be excepted. Brokers take exception to being termed with all other producers as "insurance salesmen." They will, it is assured, also press for a provision creating an advisory board of brokers to pass on qualifications of applicants in this class. The brokers also feel that to drop their license fee from \$10 to \$5 will lower the bars.

The "trust fund" provision relating to premiums undoubtedly will come under fire at the hearing. Brokers probably will ask that this section be rewritten to stipulate that premiums would be considered trust funds unless some credit arrangement had been made with companies, and possibly to set a time limit after which the restriction would apply.

apply.

Department Segregation Bill

The bill to create a separate insurance department (H. B. 631) was passed by the house and was in the senate insurance committee this week, action being expected immediately. This measure appears very likely to pass. The resolution of Senator G. A. Maypole to investigate the department, which was seen as a trouble maker, was killed by the senate.

The life insurance moratorium bill giving Mr. Palmer power to continue the restriction until 1935 had passed the senate this week and is expected to go through the house quickly.

Munier with American National

C. V. Munier, agency superintendent at the head office of the Great American, has been appointed assistant sec-retary of the American National Fire of Columbus, O., owned by the Great American, succeeding E. P. Gustafson. Mr. Munier will be associated with

FIELD MEN'S **NEWS**

Missouri Field Meetings Set

Tentative dates for the annual meetings of the Missouri Fire Prevention Association and Missouri Fire Underwriters Association have been set for June 7 and 8, respectively, at Jefferson City.

Hear Auto Club Secretary

Ben Blow, field secretary National Automobile Club, addressed the San Francisco Blue Goose May 8 on the controversy over advertising on the direction and caution signs along California highways. The matter is before the California legislature at the present time.

I. J. Cahill Transferred

I. J. Cahill, inland marine special agent for the Fireman's Fund group at Dallas, Tex., has been placed in charge of both the southeast and southwest, and has been transferred to Atlanta.

The semi-annual meeting of the Ore-con Blue Goose was held at Lake Oswego. The committee in charge included D. G. Allen, London & Lancashire: J. T. Good-man of Swett & Crawford and P. L. Growney, Liverpool & London & Globe.

Vice-President G. D. Gregory at the American National home office. He was formerly in the field before going to the head office of the Great American.

Get Two New Companies

Jones & Whitlock have been authorized to write countrywide business for the inland marine departments of the City of New York and London & Scot-

Automobile Theft Plan

The idea has been broached of having some of the leading companies join

in an attempt to recover automobiles in Chicago for the theft of which the in-surers had paid. The proposal is that the cooperating companies prepare a list of the motor numbers of automobiles stolen in 1932, which have not been recovered and for which the assured has been compensated. The list would be published in the newspapers and re-wards offered for their return. Those favoring the plan contend that the abuses which arise through paying re-ward in connection with current automobile thefts would not develop under this system. They say that a large number of citizens would be thus enlisted in the

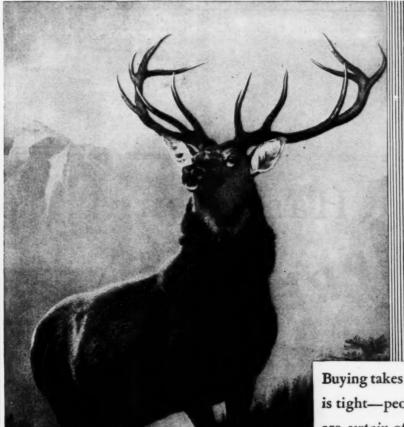
cause and buyers of used cars would be put on their guard.

Buys Insurance Department

McAlister Carson has purchased the insurance department of the Independent Trust Company of Charlotte, N. C., and will operate the agency under his own name. For 18 years he was president and manager of this department. H. H. DeArmon becomes secretary of the agency. the agency.

Resigns Marine Management

The marine management of the Mil-waukee Mechanics has been resigned by Appleton & Cox.



Buying takes a definite trend when money is tight—people prefer to buy where they are certain of the value they are getting. For that reason the familiar Hartford stag on his walls, and on the policies he delivers is an asset to the Hartford agentto his customers the Hartford trademark is a seal of certainty proved by an unbroken record of 123 years of paying claims promptly and in cash, and assured by resources ample to meet every current obligation to Hartford policyholders.

HARTFORD INSURANCE

CONNECTICUT HARTFORD



Fire and Marine Insurance Result in Ohio Last Year

The grand total of all fire and marine premiums of all classes in Ohio last year amounted to \$31,984,166 and losses \$16,102,967, according to the state insurance department. The classification is as follows:

Premiums	Losses
Ohio Stock Cos\$ 595,099	\$ 241,303
Other State Stock 22,459,211	11,831,398
Foreign Companies. 3,629,208	2,015,334
Ohio Mutuals 3,467,081	1,595,875
Other State Mutuals 1,694,756	718,133
Reciprocals 138,811	100,923

\$31,984,166 \$16,502,967

Ohio Company Leaders

The Ohio Farmers led the Ohio companies with \$1,117,312 premiums and 712,180 losses. The Monarch Fire had \$195,518 premiums and \$70,161 losses. The Eureka Security F. & M. was next with \$184,530 premiums and \$74,996 losses. The Columbia of Dayton was next with \$108,788 premiums and \$53,104 losses. The Reliable Fire had \$65,751 premiums and \$28,058 losses.

The leaders or those with \$100,000 premiums or more among other state stock companies were:

	Premiums		Losses
Aetna	\$ 812,802	8	540,273
Agricultural			145,170
American Auto	206,552		77,745
American Colony	100,886		30,764
American Eagle	113,498		82,637
American Equitable.	141,637		106,240
American, N. J	369,251		205,041
Automobile	417,471		197,808
Baltimore American			89,638
Boston	184,441		106,159
Camden	123,533		69,798
Commonwealth	120,417		63,363
Connecticut	284,068		149,891
Continental	575,006		303,019
Dubuque F. & M	110,070		53,980
Federal	135,444		75,196
Fidelity & Guaranty	121,077		71.096
Fidelity-Phenix	372,934		177,751
Fire Association	285,811		109,183
Fireman's Fund	350,788		245.858
Firemen's	348,303		186,598
Franklin	163,842		161,082
General Exchange	347,771		169,450
Glens Falls	297,399		130,092
Globe & Republic	137,596		94.718
Globe & Rutgers	204,196		161,346
Great American	814,091		447,251

		Premiums	Losses
l	Hanover	167,843	69,675
ì	Hartford	877,315	405,788
l	Home, N. Y		879,832
ł	Import. & Export	139,976	18,760
l	Ins. Co. N. A	592,401	217.571
	Inter-Ocean Reins		109,650
	International, N. Y	252,770	231,043
	Milwaukee Mech	370,544	179,577
	National Ben Frank.		69,613
	National, Ct	549,804	269,401
	National Liberty	348,831	185,278
	National Union		90,125
	Newark		58,081
	New Hampshire	107,835	64,815
	New York Underw	397,949	223,805
ı	Niagara	169,980	141,034
l	North River	265,949	142,054
l	Northern, N. Y	229,827	130,388
	Northwestern Nat	217,041	69,354
	Orient	108,795	36,306
	Pennsylvania	253,853	120,991
	Phoenix, Ct	499,499	248,391
	Philadelphia F. & M.	198,121	132,710
	Provid, Wash,	177,891	78,882
	Queen	257,367	128,971
	Security, Ct	178,795	96,636
	Springfield F. & M	503,535	372,215
	St. Paul F. & M	320,955	138,364
	Travelers	608,359	225,584
ļ	U. S. Fire	308,786	172,164
	Westchester	201,701	133,917

Figures of Foreign Companies

The figures of the foreign leading companies are as follows:

companies are as follo	ows:	
	Prems.	Losses
Atlas\$	137,498	\$ 70,232
Commercial Union	249,541	105,748
L. & L. & G	345,021	177,915
London	111,571	51,071
London & Lanc	105,129	41,856

North B. & M. Premiums 320,460 Losses 186,671 Northern, England 173,260 82,148 Norwich Union 135,637 53,367 Prudentia 162,837 107,626 Royal 355,519 181,093 Scottish U. & N. 143,765 103,028 Sun 144,151 75,213 Swiss Reins 103,969 94,153 Yorkshire 100,339 65,170

Mutual Company Leaders

The leaders among the mutuals, both Ohio and outside, are as follows:

767,057	8	238,059
127,902		43.526
332,908		143.097
		49,932
		31,398
		54,143
		23,551
		54,632
		41,445
		33,875
77,739		14,402
259,577		122,386
62,726		22.014
193.592		57,673
		14.667
		32,992
		18.537
00,012		8,100
	127,902 332,908 104,220 97,510 118,555 61,366 120,504 76,182 114,824 77,739 259,577	127,902 332,908 104,220 97,510 118,555 61,366 120,504 776,182 114,824 777,739 259,577 62,726 193,592 74,414 84,720 80,050

Of the reciprocals, the Canners Exchange was the leader with \$43,580 premiums and \$70,088 losses. The next was Warners Reciprocal Insurers with \$20,006 premiums and \$17 in losses. The Reciprocal Exchange had \$17,091 premiums and \$1,854 losses. The Lumbermen's Underwriting Alliance had \$15,509 premiums and \$1,954 losses.

Premium Slump Becoming Serious

(CONTINUED FROM PAGE 3)

guarding agency credits. Such curtailment, he said, would prove beneficial to agents.

He termed as sheer nonsense the sug-

He termed as sheer nonsense the suggestion that the cure could be found through legislation and in the proposed adoption by all the states of a 60-day clause which could cancel policies if the premium were not paid within that time.

He pointed out that the west coast, which wrote \$80,000,000 a year in business.

which wrote \$89,000,000 a year in business, had a plan which was proving very successful.

Question of Responsibility

He mentioned the problem of agents reimbursing policyholders of failed companies for the unearned premium. He stated that there was a question as to whether the agent or the policyholder should stand that loss. To his mind, he asserted, if the agent knew the company was weak, he was responsible and should pay the unearned premium loss. If he did not know the company was weak, the assured should stand the loss.

Criticism of Companies Condemned

He urged against publicity criticising the alleged weakness of any company. Mr. Milligan pointed out that the companies have demonstrated recently more than ever before their desire to cooperate for the common good.

than ever before their desire to cooperate for the common good.

He said that one thing he would like to see is simplification of conduct of the fire insurance business, so a policy would be written in the same way for a house in Portland, Me., as for a house in Portland, Ore.

Law Recodification Needed

He said that insurance statutes are overburdened and many laws obsolete, and that insurance laws should be recodified.

He pointed out that stock premium income fell off 32.5 percent and that if the decline so far evident this year continues, it will have increased to 50 percent by the end of the year.

cent by the end of the year. This decline, he said, was due to drop in commodity prices, smaller stocks, diminished building costs, people unable to pay premiums, and public seeking cheaper insurance. In the early part of his address, Mr. Milligan told of his early days in the business; of the problems existing then and of the men then in the field.

There Has Been A DEPRESSIO

Values have tumbled steadily for three years, but the Camden Fire publishes its current statement on a market value basis:

										0 1.21 3
Reserve for Unearned Pre	m	um	s							4,510,064.77
Reserve for Contingencies							,			2,694,137.74
Other Reserves										1,065,681.44
Capital					\$2,	,000	0,0	00.	00	
*Net Surplus .					2,	11	8,0	92.	56	
Surplus to Policyholders										4,118,092.56

*On the basis of December 31st ACTUAL values of securities.

The Camden Fire, we believe, is the largest stock fire company in America without group associations or subsidiaries to distract it from its purpose of providing safe and sure protection.





Write for our complete statement in which every investment is listed at its actual market value.

Name_____Address_____

CAMDEN FIRE
INSURANCE ASSOCIATION
CAMDEN, N. J.

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Nebraska Leaders for 1932 in Premium Returns Listed

CLASSIFIED FIGURES SHOWN

Hail, Fire and Tornado Mutuals Cut Considerable Figure in the Year's Operation

Nebraska stock fire companies reported \$243,791 in premiums and \$149,-203 in losses on Nebraska business last year, according to the insurance department report. The stock companies other than Nebraska reported \$5,062,478 in premiums and \$3,268,117 losses. The Nebraska leaders among the stock companies last year were as follows: panies last year were as follows:

P	remiums	Losses
National American	\$135,085	\$ 99,209
National Security	108,706	49,994
Aetna	136,407	115,866
American	65,050	56,679
Connecticut	100,410	61,250
Continental	91,546	54,399
Fidelity-Phenix	86,666	62,627
General Exchange	95,476	63,436
Globe & Rutgers	242,404	282,945
Glens Falls	66,581	29,617
Great American	105,122	51,911
Hartford	252,811	120,768
Home, N. Y	252,175	151,187
Ins. Co. of N. A	179,649	79,105
International, N. Y	55,057	56.509
L & L. & G	73,538	34,488
Mercantile	63,768	36,312
Merchants, N. Y	53,731	26,918
National, Ct	391,836	345,853
Nat. Union	125,858	85.324
No. B. & M	53,448	23,112
Phoenix, Ct	87,421	59,034
Queen	52,246	25,725
Royal	77,210	39,763
St. Paul F. & M	210,497	195,150
Springfield	154,403	54,490
Travelers	76,166	35,615
United States	50,394	36,951
Westchester	55,556	29,702

Mutual Premiums Reported

The mutual fire, tornado and hail companies of Nebraska reported \$478,-866 premiums and \$238,478 losses on Neebraska business last year. The mutual companies in other states reported \$1,146,326 income and \$879,079 losses. The assessment hail companies reported \$91,877 income and \$32,827 losses stock companies reported \$81,183 hail premiums and \$83,463 losses.

The leaders among the general mu-

tuals are as follows:	
Premiums	Losses
Capital Fire, Neb \$110,006	\$ 54,129
Dwelling House, Neb. 70,727	30,930
Nebraska Hardware. 77,112	34,308
Protective, Neb 53,302	10.973
Union, Neb 167,719	108,678
Grain Dealers Nat.,	
Ind 77,073	51,801
N. W. Mutual 63.141	100.636

Assessment Leaders

The leaders in the assessment fire and tornado list are as follows:

Premiums	Losses
Farmers Mut., Lncoln.\$637,833	\$519,117
Farmers Union Co-op. 69,622	59,133
Neb. Mutual, Lincoln. 75,899	37,157
Nebraska National 33,806	8,460
State Farm., Omaha. 73,801	53,971
Home Mutual, Ia 49,772	8,356

Leaders on Hall Business

The Nebraska Hail of Lincoln led the assessment hail companies with \$57,127 premiums and \$20,774 losses. The Farmers Cooperative Hail of Grand Island wrote in premiums \$49,129 and had losses \$16,392. The stock companies did not do much in the hail business last year in the state the leaders. ness last year in the state, the leaders being as follows:

Premiums	Losses
Aetna \$ 4,619	\$ 6,640
Great American 9.207	6,491
Hartford 7.190	9.150
Home 6.711	13,289
Mational Union 4.688	1.359
St. Paul F & M 10.552	5 091

Insurance Exchange Returns

Nebraska has one inter-insurer being the Midwest Lumbermen's Inter-Insurance Exchange of Fremont which wrote premiums \$40,615 and had losses \$13,-051. The foreign reciprocals had in premiums \$139,433 and losses \$87,585. The Universal Underwriters of Kansas City led with \$37,729 premiums and \$30,774 losses. The Retail Lumbermen's InterInsurance Exchange of Minneapolis had \$36,981 premiums and \$19,650 losses.

Sprinkler, Explosion Groups Effect Closer Coordination

NEW YORK, May 10.—Closer co-ordination of the activities of the Sprinkler Leakage Conference and Ex-plosion Conference, which have been closely affiliated for years, was effected at their annual meeting here last week. A consolidation of the groups cannot be effected as each conference has a few members who are not eligible for mem-bership in the other, because they do

not do the class of business over which it exercises jurisdiction, W. F. Roembke has been manager of both conferences for some time and they occupy the same offices and have the same staff. W. B. Burchell of the Commercial Union is chairman of both conferences and T. F. Myring of the Atlas is vice-chairman. P. M. Brink of the Southern Fire is

secretary and D. G. Stone of the Aetna Casualty is treasurer of the Sprinkler Leakage Conference while in the Explosion Conference Mr. Brink is secretary-

treasurer.
The executive committees of both conferences are: W. C. Browne, National of Hartford; George von Derlieth,

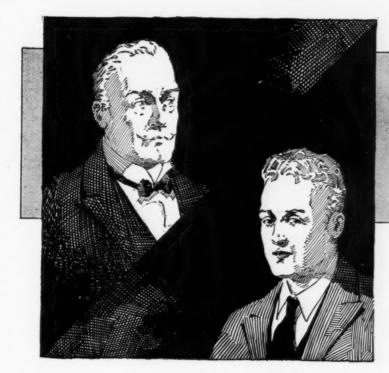
Phoenix Assurance; Logan J. Borland, Great American; F. M. Blake, Phoenix of Hartford; H. C. Klein, New York Underwriters; E. V. Starkweather, Royal-Liverpool groups, and R. W. Crowther, Springfield Fire & Marine.

Miscellaneous Notes

A new corporation in New York City is the New York Merchant Bakers Mutual Fire.

The Kennedy-Morris-Ames Agency, Grand Rap.ds, Mich., has taken over the E. B. Chellis agency.

L. A. Masterson and others have organized the Columbus Automobile Agency, First Citizens building, Columbus, O., to represent the American Automobile of St. Louis.





Veterans and Young Men Both Value the Ohio Farmers

Insurance men of wide experience and mature judgment value the Ohio Farmers because of the Company's 85 years of successful underwriting and because they recognize the importance of sound and vigorous age.

Young men likewise value Ohio Farmers strength and security. They find themselves in step with an organization that constantly seeks the best new developments.

Maturity and youth both value the Ohio Farmers for in this Company they find perfectly blended all the elements that help local representatives build successful agencies. If you want to represent such a Company, please write to the home office at LeRoy.



INSURANCE CO. LEROY,

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Labor and Workmen's Compensation

intelligence with complacency.

Perhaps the wage earners themselves, the real beneficiaries of workmen's comsity of putting their shoulders to the wheel and endeavoring to assist in getting the vehicle out of the sinking sands. The workman takes it for granted that in case of injury he will be compensated according to the law. That depends, carrier to pay. When stock companies ditions squarely in the face.

THE workmen's compensation insurance alone lose from \$25,000,000 to \$30,000, question is a very baffling one and so 000 a year in workmen's compensation far there has not been a Moses to lead it reveals a situation that can not long the children out of the wilderness. Per- exist. The stockholders will not be willhaps in the very extremity some super ing to continue to pour money into a person will arise and point the way. Tied losing cause. Therefore, it behooves up as it is with the political factor and the wage earners and the employers to being more or less of a social service, the take an active interest and see to it problems in connection with securing that the companies that carry the insuradequate rates are made exceedingly per- ance are financially sound and able to plexing. No state administration desires meet their obligations. To keep on a to authorize an advance of insurance stable basis there must be sufficient inrates in any direction. Whether an in- come for them, not only to meet just crease is deserved or not the premium and honest claims but there must be payers are not in a mood to receive the enough also for administrative and other expenses that are necessary.

Undoubtedly the new Secretary of Labor, Miss Frances Perkins of New York, pensation, do not appreciate the neces- who is alive to all the changes, conditions and needs of the times, will have much influence from a national standpoint interpreting the situation to the wage earners of the country. Their welfare depends on the ability of the insurance carriers to pay the benefits preof course, on the ability of the insurance scribed by law. Labor should look con-

Value of the Machinery

a plan to save the NATIONAL SURETY by orthe going business of the plant and personnel, it has much of merit to it in that the machinery of the organization, the officials, home office staff, agents, field men, etc., constitute value of great worth. The good will of an institution of that character certainly is an asset that must be recognized. One of the great tragedies of a receiver is the majority is considered in the plan.

REGARDLESS of how people may look upon wrecking of good will, the agency plant and the clerical force. So far as ganizing a new company to take over The NATIONAL UNDERWRITER is concerned it approves the method whereby this great wastage is eliminated. Commercial receiverships are expensive and wasteful to a high degree. Where honestly and capably managed companies can be continued or some plan evolved to save out of the old institution its vital organs we are for it. We believe the

Man with a Smile Is Welcome

In these days when people are sorely has a rare philosophy but one that is susdistressed, when there are evidences of trouble on every hand, there is no human characteristic that has a finer or greater influence than good cheer and the radiation of good will. The man with a smile is welcome everywhere. If in spite of diffi-

IT IS gratifying and satisfying to know that insurance is one of the great basic industries of mankind. It is an essential to the well being of the people. It forms culties and obstacles he can maintain a the basis of credit. It protects life, limb roseate outlook and feed on things that and property. So long as thrifty people should be rather than things that are, he survive there will be need of insurance.

PERSONAL SIDE OF BUSINESS

Col. John R. Saunders, attorney general of Virginia, who owns a local agency in Saluda, is now running for reelection as attorney general.

John Charles McCabe, the infant son of John V. McCabe, of the Chicago local agency of McCabe & Hengle, died last week of bronchial pneumonia.

J. H. Doyle, general counsel of the National Board, visited in Chicago last

W. R. C. Kendrick, former Iowa commissioner, and recently vice-president and general counsel of the Royal Union Life of Des Moines, has opened a law office in Des Moines. He will specialize in insurance law, but also will engage in ceneral practice. in general practice.

F. L. Stabler, recently appointed state agent of the Corroon & Reynolds group for Kentucky and Tennessee, made a trip for the companies through Indiana and visited a number of old friends while in Indianapolis.

The Roberts Company, Milwaukee, is commemorating its 25th anniversary this year. It has represented the General Accident since its organization and is general agent for that company in Wisconsin besides representing other free and easystly companies. fire and casualty companies.

George J. McGaffin, special agent at Spokane, Wash., for the America Fore group, is making slow recovery from an operation for appendicitis. He is still confined to the hospital.

The Excelsior Springs golfers returned to their desks in Chicago Monday, they being E. M. Schoen, western manager Atlas; President C. W. Higley, Agency Superintendent John Rygel and Chief Accountant Victor Nelson of the Recovery Charles to the fact that the Hanover. Owing to the fact that the links were submerged, due to heavy rain, no golf records were broken. A. F. Powrie, western manager Fire Association, and three of his cohorts from Park Ridge, Ill., where he resides, created much interest on the Excelsior Springs course last week. E. A. Henne, western manager America Fore, and Mrs. Henne, who were en route home on an automobile trip, stopped over at Excelsior Springs for an evening and mingled with the insurance golfers.

C. B. White of Seattle, prominent lo-cal agent, national councillor from his state and president of the Washington Insurance Agents League, is still confined to a hopital after a serious opera-tion. He will be unable to take an active part in the annual meeting of the Washington association this year. Mr. White has a large acquaintance with the fraternity.

Miss Isabella H. Armstrong, one of the old-time agents of Cleveland, died at her home there last week. She was a daughter of W. W. Armstrong, forthe old-time agents of Cleveland, died mer editor of the Cleveland "Plain Dealer," and operated her agency for many years under the style of W. W. Armstrong & Co.

J. E. Higdon, chief examiner for the Missouri insurance department and father of J. C. Higdon, vice-president in charge of sales of the Business Men's Assurance, is in a Kansas City hospital for two weeks' treatment and diagnosis.

George W. Pangborn, veteran fire and casualty general agent of Indiana, who retired as Indiana general agent of the Ocean Accident last February, died at retired as Indiana general agent of the Ocean Accident last February, died at his home in Indianapolis Monday after a protracted illness. For 43 years Mr. out of his own pocket.

Pangborn was active particularly in the casualty insurance business in Indiana. Until his retirement, he was for 22 years general agent of the Ocean Accident for Indiana and prior to that had served the Frankfort General. He was a forceful figure in insurance circles in Indiana throughout his active connection with the business and was a consistent cham-pion of the general agency idea. He exerted much influence at times in the shaping and control of insurance legislation along lines favorable to the business. For many years he suffered from impaired health but carried on with a courageous will which commanded the admiration of all who knew him. His son, Mark W. Pangborn, is in the insurance business in Indianapolis and now has office with the Aetna Life

A. L. Jenkins of Richmond, Ind., national councillor and former president Indiana Association of Insurance Indiana Association of Insurance Agents, and prominent in the National Association of Insurance Agents, was recently married and is now on his honeymoon in Florida.

Wallace C. Stacy, who was connected with the Tennessee insurance depart-ment at Nashville, died suddenly of a heart attack in Chattanooga at the age He was formerly secretary of the Volunteer State Life and later secretary and agency supervisor of the Provident Life & Accident.

Arthur W. Lewis, Indiana state agent of the Norwich Union, was married Friday of last week to Miss Katie

Leopold Strauss, one of the leading insurance men of Montgomery, Ala., and prominent politically, committed suicide in a hotel at Luverne, Ala. Mr. Strauss was prominent in both the life and fire fields. He had long been active in the Montgomery Real Estate & Insurance Exchange.

The Cockroach Club, composed chiefly of former Louisville insurance men, who return each year for the Kentucky Derby, held its annual meeting there Friday. The club has but two officers, J. P. Dismukes, Fire Companies Adjustment Bureau, Greenville, S. C., and H. H. Chittenden of Columbus, state agent in Ohio for the Home of New York group.

Moral: Pay Your Premium Tax With Postage Stamps

JACKSON, MISS., May 10.—Commissioner George D. Riley has borrowed \$1,000 with which to pay postage. The Mississippi legislature only appropriated \$525 per year for the bi-ennium of 1932 and 1933. Due to the very heavy correspondence the department has had incident to the present economic condition the appropriation for 1932 was entirely exhausted and three days' mail lay in the departmental offices without the money to cover postage. Governor Connor objected to giving his permission to the insurance commissioner to obtain the loan. Mr. Riley informed him that if he refused he would circularize every company licensed in the state and inform the companies that although they were paying several hundred thousands of dollars into the general fund of Mississippi annually, he had no funds with which to buy stamps and that in consequence the department could not funcars ent ed

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You will find your

General Agent has a sympathetic understanding of your This cooperative goodwill campaign which explains the advantages of the General Agency plan is fostered by the General Agents whose names are listed. Each of problems. See him today.

tages of the General Agency plan is fostered by the General Agents whose names are listed. Each of these is a member of the American Association of Insurance General Agents. Their duties are purely supervisory.

THESE GENERAL AGENTS DO NOT COMPETE WITH LOCAL AGENTS

ALABAMA

HURT & QUIN, INC. Atlanta, Ga.

ARKANSAS

COATES & RAINES, INC. Little Rock, Ark.

TREZEVANT & COCHRAN
Dallas, Tex.

FLORIDA

HURT & QUIN, INC. Atlanta, Ga.

GEORGIA

HURT & QUIN, INC. Atlanta, Ga.

ILLINOIS

M. L. LINTON & COMPANY St. Louis, Mo.

KANSAS

KANSAS UNDERWRITERS Wichita, Kans.

KENTUCKY

BRADSHAW & WEIL, GEN. AGCY., INC. Louisville, Ky.

SNYDER BROS. GENERAL AGENCY Louisville, Ky.

LOUISIANA

TREZEVANT & COCHRAN
Dallas, Tex.

MICHIGAN

A. J. HOLSTEIN GENERAL AGENCY Detroit, Mich.

MINNESOTA

ENCK & LINNELL, INC. Minneapolis, Minn.

MISSOURI

KANSAS UNDERWRITERS Wichita, Kans.

M. L. LINTON & COMPANY St. Louis, Mo.

NEW MEXICO

TREZEVANT & COCHRAN
Dallas, Tex.

NORTH DAKOTA

WESTERN SURETY AGENCY, INC.
Sioux Falls, S. D.

OHIO

G. L. RAMEY AGENCY, INC. Dayton, Ohio

OKLAHOMA

AMERICAN AGENCY CO. Tulsa, Okla.

KANSAS UNDERWRITERS Wichite, Kens.

TREZEVANT & COCHRAN
Dallas, Tex.

SOUTH CAROLINA

HURT & QUIN, INC. Atlanta, Ga.

SOUTH DAKOTA

JOHN M. COGLEY, INC.

WESTERN SURETY AGENCY, INC.
Sioux Falls, S. D.

TEXAS

CRAVENS, DARGAN & CO. Houston, Tex.

TREZEVANT & COCHRAN
Dallas, Tex.

WISCONSIN

C. P. HELLIWELL Milwaukee, Wis.

THESE GENERAL AGENTS ARE IN EFFECT HOME OFFICES IN THEIR TERRITORY

FIRE INSURANCE NEWS BY STATES

MIDDLE WESTERN STATES

George D. Clayton & Sons of Hannibal, Mo., Make Gala Event of the Agency's Anniversary

There were many floral tributes sent to the agency of George D. Clayton & Sons of Hannibal, Mo., in celebration of its 50th anniversary. The business was founded by George D. Clayton, who Mas founded by George D. Clayton, who died last May. His two sons, Robert M. and George D., Jr., carry on the office. On May 7, 1883, the late George D. Clayton, who was then 23 years of age, purchased the insurance and real estate business from his employer, Judge J. P. Richards. He sold the abstract business and devoted his entire time to insurance, real estate and loans. His oldest son, Robert M., started with the agency in 1906 and later traveled in the field for one of the companies. In 1909 the name of the firm was changed to George D. Clayton & Son. In 1923, George D., Jr., now Senator Clayton, was taken into the firm and name was changed to its present e. The agency is located in its own

The elder Clayton, in 1895, organized the Home Savings & Loan Association, which later was changed to the George D. Clayton Building & Loan Associa-tion. Last Saturday afternoon the agency gave a luncheon at the Country Club in honor of its silver jubilee. Dulany Mahan, the attorney, acted as toast-master. Harry Carstarphen, another attorney, gave the address of welcome. P. H. Knighton, for many years Iowa state agent of the Great American, gave the principal address, telling of his early associations with the elder Clayton. There were a number of prominent guests at the luncheon. Western Manager E. A. Henne of the America Fore, J. H. Macíarlane, assistant manager, James P. Guy, manager of the automobile department, and some of the field men were present. Field men were on hand representing the Automobile, Reliance, Boston, United States Fire, Agricultural, Baltimore American, United States Fi-delity & Guaranty, Fidelity & Casualty, Great American and other companies Executive Clerk Cockrell from the governor's office was on hand. State Sena-tors Kennedy of Marshall, Dail of Marceline, Briggs of Macon and Robbins of Columbia were guests.

Agency Conference Called

Ohio Local Men Will Meet at Springfield to Discuss Some Vital Topics

The Springfield Board of Fire & Casualty Underwriters of Springfield, O. is extending an invitation to all agents in the state to attend a meeting at the Shawnee hotel in its city, May 18 at 2 p. m. Secretary W. R. Copenhaver says that more than 300 agents have signified their intention of attending this state-wide gathering. The purpose is to discuss ways and means of improving the credit situation which exists in ing the credit situation which exists in relation to collection of premiums. Other matters of equal importance will be brought before the group. Secretary Copenhaver says that the Springfield agents will be glad to have all agents whether members of the Ohio Associa-tion of Insurance Agents or not attend the meeting. Mr. Copenhaver is in the Fahien-Tehan building.

Silver Jubilee Is Celebrated Nebraska Agents' Gathering

Program Is Announced for the Annual Meeting to Be Held at Fremont

P. W. Downs of Omaha, president of the Nebraska Association of Insurance Agents, has announced the program for the annual meeting at the Hotel Path-finder, Fremont, May 25-26. On the last afternoon there will be a golt tournament. There will be an executive session Friday morning. The program is as follows:

Thursday, May 25

Address of welcome by the mayor of

Appointment of committees, Appointment of committees.
President's report, Philip W. Downs.
Annual reports (a) J. B. Hillers, chairman executive committee; (b) Arthur B.
Dunbar, secretary-treasurer; (c) Ray F.
Stryker, chairman membership committee; (d) Frank T. B. Martin, chairman legislative committee; (e) Roscoe Alexander, national councillor.
"Work of the National Bureau of Casualty & Surety Underwriters," by Charles E. Haatanen, state manager.

Afternoon Session

Address, "Stock Fire Insurance as Stabilizer of Business, Finance and In-dustry," by Harry Curran Wilbur, mana-gers' consultant Western Underwriters Association. Address, "Workmen's Compensation

Association.
Address, "Workmen's Compensation
Insurance," by Cecil Matthews, compensation commission of Nebraska.
Address, "Organization and Operation
of the National Association," by Frank
T. Priest, Wichita, national councillor for

Address Lee Herdman, director of insurance of Nebraska.
6:30 p. m.—Banquet.

Friday, May 26

Executive session for the discussion of arious problems of local agents.
Report of resolutions committee
Report of nominating committee

Marion Gets Annual Meeting

Ohio Association of Insurance Agents Will Hold Its Convention Some Time in August

Accepting an invitation from the local agents at Marion, the Ohio Association of Insurance Agents has decided to hold its annual meeting in that city between Aug. 1 and Aug. 15. A committee on arrangements has been named consisting of F. P. O'Connor, Lima; A. W. Kette and A. C. Baughman of Marion. The association is planning to incorporate and also may change its plan of organization so as to provide for councillors in the various counties of the state, in order to keep in closer contact with the local agents. The officers and executive committee will meet at Mansfield June 7.

Hugh L. Meek, vice-president of the Ohio Association of Insurance Agents, who has been appointed acting secre-tary and treasurer until the annual meeting at Marion, is a member of the firm of Archer, Meek, Harmon & Drugan at Columbus. Mr. Meek agreed to take the secretaryship until the annual meeting in August. There was no particular person the officers and executive coming in August. There was no particular person the officers and executive committee had in mind to succeed W. H. Tomlinson, who has resigned, and the next two months or so they will be on the lookout for the proper person. It is the intention of the executive com-mittee to incorporate the association immediately, revise the constitution or cre-

It is the purpose of the officers to make the organization more effective and stronger than it has ever been. A program has been formulated to interest all the worthwhile agents in the state.

Good Response to Campaign of the Springfield Agents

J. F. Trump, local agent of Springfield, O., who has been a leader in the movement there to cause the 60-day cancellation clause to be incorporated in policies, states that letters and telegrams have been received from many com-panies, expressing approval of the idea and also from individual agents and associations of agents. Only a few, according to Mr. Trump, have expressed opposition.

Although no formal presentation of the plan has been made to the Ohio insurance department, the director of com-merce has been interviewed and he requested the Springfield agents to furquested the Springheid agents to furnish a brief, setting forth their desire that a mandatory ruling be issued requiring inclusion of an automatic cancellation clause on all fire and casualty policies. The filing of such a brief, according to Mr. Trump, has been temporarily withheld, pending some organized expression from the companies.

Mr. Trump states that nothing has been written or published by the combeen written or published by the com-panies directly to educate the public on the important question of prompt pre-mium payment. Agents have followed the bad practice of extending unreason-able credit and in order to correct the consequences, according to Mr. Trump, the agents must have some general rule to which to point. Therefore, if the con-tract contained a fixed term of payment, the situation would be relieved and a big would be taken towards education of the public.

Governor Vetoes Nebraska "Discrimination" Measure

LINCOLN, NEB., May 10.—The governor has vetoed the bill prohibiting companies and rating bureaus quoting different rates on fire risks as between towns where the risks and hazards are substantially alike. It was aimed primarily at chain organizations. Gover-nor Bryan says the end sought is com-mendable, but that the penalties are all out of proportion to the offense. The out of proportion to the offense. The penalty for the first offense is suspension of a company's license for three months. The governor says this would utterly ruin a domestic company and would make continuance of a foreign company in business in the state practically impossible. He said a fine of from \$100 to \$1,000 would have been acceptable. This was what Insurance Director Herdman had suggested. The governor said in his veto message that governor said in his veto message that in the last two and a quarter years not a single complaint alleging discrimination in rates had been lodged with the department.

Members of Hoffman Agency Join Lawton-Byrne-Bruner

ST: LOUIS, MO., May 10.—R. A. Hoffman, Briggs A. Hoffman, W. H. Root and J. Ray Donahue, who have been connected with the Hoffman, Son & Co. agency, are joining the Lawton-Byrne-Bruner Insurance Agency.

Hoffman, Son & Co. will continue to

operate temporarily in the old quarters in the Pierce building. Recently a receivership suit brought against the agency in the name of Bowersox Insurance Agency was dismissed by Circuit

Judge Calhoun after C. C. Bowersox, C. H. Bowersox and Mrs. Ida Bowersox, trustees for the Bowersox agency, testified that they had not authorized the bringing of the suit nor the allegations against the Hoffman agency, its officers and directors, contained in the petition.

and directors, contained in the petition.

An interesting sidelight on the new deal is found in the fact that back in the early 1890s R. A. Hoffman induced the late J. E. Lawton, who was then in the printing business, to become affiliated with his agency. Later the elder Lawton became one of the founders of the Lawton-Byrne-Bruner Agency. His son, Carl S. Lawton, now heads that

Palmer Banquet Committee

Plans for the big banquet for Super-intendent Palmer of Illinois to be held in Chicago either May 31 or June 1 are now being formulated.

The executive committee in charge of the banquet for Mr. Palmer consists of J. C. Harding, western manager Spring-field F. & M.; E. A. Henne, vice-presifield F. & M.; E. A. Henne, vice-president America Fore companies; John F. Stafford, Sun of England; O. E. Aleshire, Parker, Aleshire & Co.; Charles Buresh, Fred S. James & Co.; Lyman M. Drake, Critchell, Miller, Whitney & Barbour; R. M. Magill, Wiley, Magill & Johnson; Allan I. Wolff, Klee, Rogers Loeb & Wolff; Hugo Dalmar, Hugo Dalmar & Co.; Rockwood Hosmer, R. W. Hosmer & Co.; A. S. Schwartz, broker; C. H. Burras, Joyce & Co.; H. A. Behrens. Continental Casualty; I. F. broker; C. H. Burras, Joyce & Co.; H. A. Behrens, Continental Casualty; J. E. Callender, Ocean Accident; John R. Hastie, Mutual Life of New York; R. R. Reno, assistant manager Equitable Life of New York; J. S. Kemper, Lumbermen's Mutual Casualty; John L. Wilds, Protection Mutual; Hamilton Loeb, Eliel & Loeb; J. S. Glidden, Chicago Board, and L. E. Yager, L. E. Yager & Co. & Co.

A meeting was held Tuesday to start planning for the function.

Hohenstein Is Reelected

ST. LOUIS, May 10 .- E. L. Hohen-ST. LOUIS, May 10.—E. L. Hohenstein was reelected president of the Associated Fire Insurance Agents & Brokers of St. Louis at the annual meeting, as were I. J. Hunstein, vice-president; Edward Wagner, secretary, and F. J. Alexander, treasurer. Newly elected directors are: E. W. Borcherding, C. C. Bowersox, William Eichenser, J. S. Feydt, Jr.; A. J. Fleer, Wlliam Haase, A. C. Hilmer, J. F. O. Reller, J. C. Rengel, William Rodiek and C. R. Yeckel.

Strike at Vacancy Charges

The members of the Muncie, Ind. Insurance Board have voted to disregard the instructions of the Indiana Inspection Bureau to make the charges for vacancy permit that it promulgated. The agents claim that the charge is They declare out of reason. that there should be a charge for a vacancy permit, but they say that the charges sent out by the bureau cannot be justified.

Bricker Cleveland Speaker

CLEVELAND, May 10.—John W. Bricker, attorney general of Ohio, will be the speaker at a meeting of the Insurance Board of Cleveland May 17.

C. O. Ransom and E. S. Davis, national councillor and delegate respectively of the Cleveland Board, attended the U. S. Chamber of Commerce meet Washington.

Joint Meeting at Des Moines

DES MOINES, May 10.—A. L. Brayton, editor "Merchants Trade Journal," Des Moines, spoke at the joint luncheon meeting of the Iowa Blue Goose and the Casualty & Surety Club

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LOYALTY GROUP

NEAL BASSETT, Preside JOHN R. COONEY, Vice Pres. ARCHIBALD KEMP, Vice Pres. HERBERT A. CLARK, Vice Pres. H. R. M. SMITH, Vice Pres. W. E. WOLLAEGER, Vice Pres. HERMAN AMBOS, Vice Pres. E. G. POTTER; 2d V. Pres. W. W. POTTER, 2d Vice Pres. OLIN BROOKS, 2d V. Pres. FIREMEN'S INSURANCE COMPANY OF NEWARK, NEW JERSEY \$ 9,397,690.00 NEAL BASSETT, Chairman of Board HENRY M. GRATZ, President JOHN R. COONEY, Vice Pres. ARCHIBALD KEMP, Vice Pres. HERMAN AMBOS, Vice Pres. E. G. POTTER, 2d Vice Pres. W. L. WOLLAEGER, Vice Pres. HERMAN AMBOS, Vice Pres. E. G. POTTER, 2d Vice Pres. W. W. W. POTTER, 2d V. Pres. OLIN BROOKS, 2d V. Pres. THE GIRARD FIRE AND MARINE INSURANCE COMPANY \$ 1,000,000.00 Organized 1853 NEAL BASSETT, President

JOHN R. COONEY, Vice Pres. ARCHIBALD KEMP, Vice Pres. HERBERT A. CLARK, Vice Pres. HERMAN AMBOS, Vice Pres. E. G. POTTER, 2d V. Pres. W. W. POTTER, 2d V. Pres.

WALTER J. SCHMIDT, 2d V. Pres. T. LEE TRIMBLE, 2d V. Pres. OLIN BROOKS, 2d V. Pres. THE MECHANICS INSURANCE COMPANY OF PHILADELPHIA \$ 600,000.00 Organized 1854 NEAL BASSETT, President JOHN R. COONEY, Vice Pres. ARCHIBALD KEMP, Vice Pres. HERBERT A. CLARK, Vice Pres. H. R. M. SMITH, Vice Pres. W. E. WOLLAEGER, Vice Pres. HERMAN AMBOS, Vice Pres. E. G. POTTER, 2d V. Pres. W. W. POTTER, 2d V. Pres. W. W. POTTER, 2d V. Pres. OLIN BROOKS, 2d V. Pres. NATIONAL-BEN FRANKLIN FIRE INSURANCE CO. OF PITTSBURGH, PA. NEAL BASSETT, President JOHN R. COONEY, Vice Pres. ARCHIBALD KEMP, Vice Pres. HERBERT A. CLARK, Vice Pres. H. R. M. SMITH, Vice Pres. W. E. WOLLAEGER, Vice Pres. HERMAN AMBOS, Vice Pres. E. G. POTTER, 2d V. Pres. W. W. POTTER, 2d V. Pres. OLIN BROOKS, 2d V. Pres. SUPERIOR FIRE INSURANCE COMPANY \$ 1,000,000.00 Organized 1871 W. E. WOLLAEGER, President
H. R. M. SMITH, Vice Pres.
HERMAN AMBOS, Vice Pres.
WALTER J. SCHMIDT, 2d V. Pres.
T. LEE TRIMBLE, 2d V. Pres.
OLIN BROOKS, 2d V. Pres.
OLIN BROOKS, 2d V. Pres. THE CONCORDIA FIRE INSURANCE COMPANY OF MILWAUKEE \$ 1,000,000.00

CHARLES L. JACKMAN, President

JOHN R. COONEY, Vice Pres.
W. E. WOLLAEGER, Vice Pres.
WALTER J. SCHMIDT, 2d V. Pres.

T. LEE TRIMBLE, 2d V. Pres.

OLIN BROOKS, 2d V. Pres.

OLIN BROOKS, 2d V. Pres. THE CAPITAL FIRE INSURANCE COMPANY \$ 300,000.00 Organized 1886 UNDERWRITERS FIRE INSURANCE CO. OF CONCORD, N. H. NEAL BASSETT, President JOHN R. COONEY, Vice Pres. ARCHIBALD KEMP, Vice Pres.
W. E. WOLLAEGER, Vice Pres. HERMAN AMBOS, Vice Pres.
WALTER J. SCHMIDT, 2d V. Pres.
T. LEE TRIMBLE, 2d V. Pres.
UNDERSTANCE Pres.
H. R. M. SMITH, Vice Pres.
W. W. POTTER, 2d V. Pres.
OLIN BROOKS, 2d V. Pres. MILWAUKEE MECHANICS' INSURANCE COMPANY \$ 2,000,000.00 Organized 1852 NEAL BASSETT, Chairman of Board

J. SCOFIELD ROWE, Vice Chairman

H. S. LANDERS, President

J. C. HEYER, Vice President WINANT VAN WINKLE, Vice President JOHN R. COONEY, Vice President

E. G. POTTER, 2d Vice Pres.

E. R. HUNT, 3d Vice Pres.

S. K. McCLURE, 3d Vice Pres.

T. A. SMITH, Jr., 3rd Vice Pres.

F. J. ROAN, 3d Vice Pres. THE METROPOLITAN CASUALTY INSURANCE COMPANY OF NEW YORK \$ 1,000,000.00 Organized 1874 NEAL BASSETT, Chairman of Board H. S. LANDERS, President E. G. POTTER, 2d Vice Pres.

WINANT VAN WINKLE, Vice President J. C. HEYER, Vice President JOHN R. COONEY, Vice President T. A. SMITH, 3d Vice Pres. FRANK J. ROAN, 3d Vice Pres. E. R. HUNT, 3d Vice Pres. S. K. McCLURE, 3d Vice Pres. COMMERCIAL CASUALTY INSURANCE COMPANY \$ 1,000,000.00 Organized 1909 PACIFIC DEPARTMENT WESTERN DEPARTMENT 220 Bush Street,
San Francisco, California
W. W. & E. G. POTTER, 2nd Vice Presidents
FRED W. SULLIVAN, Secretary 844 Rush Street, Chicago, Illinois HERBERT A. CLARK, Vice President H. R. M. SMITH, Vice President EASTERN DEPARTMENT 10 Park Place JAMES SMITH, Secretary SOUTH-WESTERN DEPARTMENT NEWARK, NEW JERSEY 912 Commerce St., Dallas, Texas CANADIAN DEPARTMENT OLIN BROOKS, 2d Vice President BEN LEE BOYNTON, Res. Vice President A. C. MEEKER, Secretary 461-467 Bay St., Toronto, Canada MASSIE & RENWICK, Ltd., Managers

_LOYAL TO PRINCIPLE - TO LOYAL AGENTS, LOYAL :

A. L. Jourjoint Blue Club

XUM



CHARACTER Will Wrighten Field Correspondent

DETERMINES

90 JOHN STREET - - NEW YORK CITY

of Des Moines May 8 on "Salesman-

ship."

Most Loyal Gander P. Payseur presided and introduced K. G. Ellsworth, president of the Casualty & Surety Club. The program was in charge of the Blue

Ohio License Law Attacked

COLUMBUS, May 10.-The Federal Union has brought action in the Ohio Union has brought action in the Ohio supreme court to compel Superintendent Warner to issue a license to Elmer Jefferson of Cleveland, to whom license was refused. He is a member of the firm of Johnson & Higgins, general insurance brokers. The petition declares that the licensing section of the Ohio code is unconstitutional in that it does not give one depict of the Ohio code is unconstitutional in that it does not give one, denied a license, right of

Ohio Agencies in Committees

Some 300 Ohio local agents have been affected by the new plan put into effect providing that offices that have been delinquent in return premiums for a certain period will be put in the hands of a committee of field men. Committees have been appointed for these various

Toledo Agents Up in Arms

The local agents of Toledo are much exercised over a letter sent by the local loan agent of one of the large life insurance companies asking of those, upon whose property this life company had placed mortgages, for authority to place their fire insurance. This letter apparently went out to all such mortgagors in the neighborhood and not merely to those who were delinquent.

Change in Kansas City Agency

KANSAS CITY, MO., May 10.— Arthur M. Page has resigned from the Furgason-Page Agency and Frank Furgason is liquidating the corporation to continue the agency under his own name. Mr. Page has joined the Mc-Cluer-Wilbur Agency.

The Furgason agency has changed from Bureau to W. U. A. company

Bulletins Kansas Changes

Wade Patton, secretary Kansas Association of Insurance Agents, has issued a bulletin calling attention to the revised a bulletin calling attention to the revised farm rates and revisions to the Kansas rule book now effective. It was pointed out that the better farm risks with electric lights and approved spark screens on chimneys of dwellings with shingle

roofs will receive credits, which will result in lower rates. The incorporation of the hail clause in tornado policies at slightly increased tornado rate is a a signtly increased tornado rate is a change in the rule book which the executive committee of the state association was instructed to recommend to the companies at the annual meeting in

Adopt "In and Out" Rule

The Salina Insurance Board has re-vised its constitution and by-laws to invised its constitution and by-laws to include the "in and out" rule. This is the fourth local board in Kansas to adopt the rule, which makes all fleets of companies operate either in the board or out of the board. In addition to this, a uniform rate of brokerage has been adopted. The annual meeting of the Salina Board is being held May 4.

Assessment Is Levied

The Campbellsport Mutual Fire of Campbellsport, Wis., recently levied a 100 percent assessment against policyholders at the direction of Commissioner Mortensen. Secretary C. H. Van De Zande states, in the announcement De Zande states, in the announcement to policyholders of the assessment, that the company's difficulties were caused by heavy fire loss in 1932 and frozen condition of mortgages. He states that the company was organized 38 years ago and that this is the first assessment. He claims that \$400,000 has been saved for policyholders, that amount representing the difference in cost between ing the difference in cost between mutual and stock insurance.

George M. Hamilton, formerly a member of the Hoffman, Son & Co. agency, has opened his own agency at 343 Pierce building. St. Louis.

The United Insurance Agency, Hammond, Ind., is a new agency formed by W. M. Moore and Mr. and Mrs. R. M. McCauley.

Southern States Local News

Program of Annual Meeting

South Carolina Association of Insurance Agents Announces Events for Its Gathering

Marsh & McLennan

Insurance

FIRE CASUALTY

LIFE MARINE

BOND AUTOMOBILE

SAN FRANCISCO

164 West Jackson Boulevard, CHICAGO

NEW YORK MINNEAPOLIS BUFFALO BOSTON PITTSBURGH

DETROIT COLUMBUS INDIANAPOLIS

CLEVELAND

LONDON

MONTREAL PHOENIX WINNIPEG

LOS ANGELES PORTLAND SEATTLE VANCOUVER

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South Carolina Inspection & Rating-Bureau, and W. F. Dunbar, manager Southeastern Underwriters Association. The program follows:

Friday, May 12

Invocation, Dr. C. H. Nabres, pastor First Presbyterian Church. Address of welcome, A. C. Mann, mayor

of Greenville.

Response to welcome, R. M. Kennedy,

Response to welcome, R. M. Kennedy, Camden.
Report of president and national councillor, Maj. W. F. Robertson, Greenville.
Report of secretary-treasurer, J. H. Woodside, Greenville.
Reports of standing committees: legislative, A. G. Furman, Greenville; executive, J. F. Stuckey, Bishopville; membership, J. M. Green, Orangeburg; fire prevention, G. W. Kinghorn, Beaufort. Introduction and greetings from distinguished guests.

inguished guests.
Address, "Looking Toward the Louisiana Plan," John D. Saint, manager North Carolina Association of Insurance

Friday Evening

Banquet, President W. F. Robertson,

toastmaster.
Address, A. C. Tobias, Columbia, S. C.,
attorney in South Carolina for National

Board.
Address, Charles L. Gandy, Birming-ham, Ala., president National Associa-tion of Insurance Agents.

Saturday, May 13

Saturday, May 13

Address, W. A. Edgar, vice-president United States Fidelity & Guaranty. Greetings from the insurance press, Young E. Allison, Jr., Insurance Field. Executive session, at which matters of special interest to agents will be discussed in the presence of agents only: (a) Unfinished business, (b) new business, (c) report of resolutions committee, (d) report of nominating committee, (e) election of officers, (f) invitation for next year's meeting.

During the discussion periods Friday afternoon such topics as the following will be discussed: The desirability and possibility of South Carolina adopting the Louisiana plan; the position agents should assume toward the paying of unearned premiums on policies in defunct companies; cut-rate competition.

Arkansas Agents' Groups Hold Annual Gatherings

Group meetings of Arkansas agents held in Jonesboro, Conway and Camden

Group meetings of Arkansas agents held in Jonesboro, Conway and Camden drew large attendances.

More than 50 agents from 20 northeastern counties attended a joint convention of groups 1 and 4 of the Arkansas Association of Insurance Agents at Jonesboro. Eric Rogers, president of group 1, presided. Lantis Martin, Pocahontas, state manager of the association, delivered the principal address. Group 1 elected as officers: M. F. Block, Paragould, chairman; J. B. Clark, Blytheville, vice-chairman, and Clyde McDonald, Newport, secretary. The group 4 election was postponed until the state convention at Hot Springs May 19-20.

L. R. Martin of Pocahontas, state manager of the Arkansas association; Homer Adkins, Little Rock and G. R. Farris, Conway, spoke at the business meeting of Group No. 3 in Conway, attended by 60 agents. J. D. Dunaway, Conway, was elected chairman to succeed the late W. B. Miller of Little Rock, F. I. Buyer, Union Trust Company, Little Rock, was elected vice-chairman, and Gus Allison, Conway, was chosen secretary-treasurer.

Commissioner Gentry Speaks

Commissioner Gentry Speaks

Sixty agents from southern Arkansas attended the groups 5 and 6 meeting at Mustin Lake near Camden. W. ("Deacon") Carter of Monticello, presided. Talks were made by Commissioner Gentry; W. A. Stredelman, state fire prevention bureau; L. R. Martin, Pocahontas, W. E. Silliman, Camden, president of the association, and others. John W. Holman, Texarkana, was elected chairman of group 6; H. H. Mc-Kenzie of Prescott, vice-chairman, and

sociation secretary-manager, spoke on the value of local boards

Modification of Vacancy Permit Clause Expected

OKLAHOMA CITY, May 10.—The vacancy permit clause required to be attached to the building and loan mortgage clause on insurance policies do-minated discussion at a recent meeting of Oklahoma state and special agents for fire companies. Expression was almost unanimous that company executives would reconsider the present vacancy rules so as to reach a mutually satisfactory agreement.

The present rules have been officially.

The present rules have been officially protested by the Oklahoma Association of Insurors and the majority of local boards of the state due to the fact that building and loan companies have indicated the probability of organizing a mutual company to take care of the insurance on the property which they control, unless some satisfactory adjustment on the vacancy permit rules be made.

made.

It was pointed out that building and loan companies own approximately \$20,-000,000 worth of insurable property in Oklahoma, which business would be lost to the local agents if such a mutual is formed by these institutions. They are credited with controlling at least 50. are credited with controlling at least 50 percent of the dwellings in the state.

The subscribers actuarial committee

at its last meeting considered the Oklahoma protests. The committee is firm in its determination to hold to the principle of refusing to grant permits for permanent vacancy without notice. It is open minded, however, as to details.

Discuss New 60-Day Rule

BIRMINGHAM, ALA., May 10.—
Ways of educating the public to the new 60-day rule for the payment of premiums instituted by the Southeastern Underwriters Association will be discussed at the annual convention of the Alabama Association of Insurance Agents here May 11-12.

The Birmingham association has recently through the mails and by newspaper advertising advised the insuring public that premiums must be 'paid within 30 days unless some special arrangement is made for another 30 days.

Cooperative efforts by agents in other cities in the state may be urged.

Speakers listed for the meeting were

announced last week.

Richmond Office Established

RICHMOND, May 10.—The companies have established an office here for enforcement in Virginia of collections under the new mandatory balance rules. Miss Minnie Miltz has been appointed permanent secretary in charge of the office. She was formerly secretary to Marion B. Warren, Virginia state agent for the Continental. The mandatory rule provides that balances shall be paid not later than the 20th day of the second month following that on which the business was written.

Stag Party at Fort Worth

FORT WORTH, TEX., May 10.-Texas fire and casualty agents have been invited to attend a stag party here May 12 by D. G. Foreman, secretary Texas Association of Insurance Agents.

Oklahoma Premiums \$8,407,000

OKLAHOMA CITY, May 10.-The 195 stock fire and marine companies operating in Oklahoma wrote \$8,407,750 in premiums and paid \$5,216,180 in losses in 1932, with a loss ratio of 62.4 percent. In 1931 the premiums totaled \$10,580,782, with losses of \$6,869,985, a ratio of 64.9 percent.

Kenzie of Prescott, vice-chairman, and Gladney Jean, Magnolia, secretary.
Group 2 met at Fort Smith with 25 in attendance. L. R. Martin, state as-

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MUX

tucky are becoming harder and harder to insure with many companies refus-ing that business entirely. It was stated recently that while the frame, shingle roof, unprotected farm dwelling rate is now \$1.10, a rate of \$1.80 would have to be collected for such properties to

show a profit on underwriting. The department of fire prevention and rates has steadfastly refused the companies any relief on the classes that are unprofitable.

Today small town agents are finding

it exceedingly difficult to find com-

panies that will accept liability on farm property or in unprotected towns. Cessation of Globe & Rutgers, which had a large agency plant in Kentucky, has resulted in increased demand for coverage in unprotected towns.

onca City Speakers Named

OKLAHOMA CITY, May 10.— Frank T. Priest, Wichita, Kan., chair-man of the National Association of Inman of the National Association of Insurance Agents' special committee on local boards, will be one of the key speakers at the regional meeting of the Oklahoma Association of Insurors May 18 at Ponca City. Whispering campaigns waged on companies, through the medium of agents' criticisms and derogatory rumors, will be discussed by James H. Johnson, insurance manager of the Continental Oil Company. Presiof the Continental Oil Company. President E. W. Clarke of the Associated Fire & Casualty Underwriters of Oklahoma City will also talk.

Plan Mississippi Meet

JACKSON, MISS., May 10.—H. W. Watson, president Mississippi Association of Insurance Agents, has addressed letters to the officers and active members, asking for suggestions as to the program for the annual meeting, June 20. Although an invitation for the 1923 Although an invitation for the 1933 meeting was received from Gulfport at the last annual meeting, the executive committee has not yet selected the convention city.

Pay High for Self-Insurance

The city council of Nashville, Tenn., has had to approve a bond issue of \$90,-000 to repair the damages to four school buildings struck by a tornado that passed over the city some weeks ago. There was no wind insurance on school buildings. In Smyrna, Tenn., last year the \$60,000 high school building burned. The county had become a self-insurer.

Quit Alabama Bank Agency

BIRMINGHAM, ALA., May 10.— On complaint of the Alabama Association of Insurance Agents two fire companies which planted with a bank agency in Florence, Ala., have withdrawn. They were convinced that this constituted a clear set violation of the Milwayles. clear-cut violation of the Milwaukee

conference agreement. Another company had a chance to go into the agency but after a conference with Enoch Morris, secretary of the association, declined to do so. A non-conference company has since planted with the bank.

Push Premium Collection Plan

MONTGOMERY, ALA., May 10.— The Montgomery Exchange is evolving a plan to enforce speedier payment of premiums. A committee composed of Arthur Mead, A. B. Meyer and P. M. Nicrosi has held several meetings and it is understood that a plan has about been formulated but will not be anounced until the committee submits is nounced until the committee submits its report at the annual meeting of the Exchange May 18. Officers for the ensu-ing year also will be elected.

It is indicated that the committee may recommend a plan requiring the payment of fire premiums not later than the 15th day of the month following the month in which the policy was written.

West Announces Partners

DALLAS, TEX., May 10.—Frank Duff and Arthur Travis have been ad-mitted to partnership in the Floyd West general agency here. Mr. Duff has been office manager and Mr. Travis chief examiner and underwriter of the fire and windstorm department.

Southern Notes

Walton, Ky., has been raised from ninth to the eight class, following the installation of waterworks.

Eugene Wilson & Co., Bardstown, Ky., has purchased the insurance business of W. D. Jolly, Fairfield, Ky.

Archie Dunbar, formerly special agent for J. D. Kitchen & Bro., has started a local agency at Opelousas, La.

Harry V. Davis, Jr., of H. V. Davis & Co., Louisville local agents, has been elected commander of the Jefferson Post, American Legion.

American Legion.

The Orange (Tex.) Insurance Exchange has been organized with J. H. David as president, C. D. Wilson, vice-president and Curtis Beaty, secretary-treasurer.

Alphonse Davis, New Iberia, La., vice-president and ex-officio executive committee chairman of the Louisiana Insurance Society, plans to visit as many of the 35 local exchanges as possible during the coming year.

Fire Association of Philadelphia The Reliance Insurance Company Victory Insurance Company

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Detailed list of Securities showing condition as of December 31st, 1932, will be supplied on request.

PACIFIC COAST AND MOUNTAIN

National Board Engineers Find Fire Department in the Colorado City Is Weak

The National Board engineers report-The National Board engineers reporting on Pueblo, Colo., show the water supply to be fairly reliable. There are adequate quantities available in the principal mercantile district but generally inadequate elsewhere. The fire department is weak. The fire alarm system is only fairly adequate, having many unreliable features. The engineers say that group fires are probable throughout the principal mercantile district. The good street widths and low heights should prevent a spreading of fire except should prevent a spreading of fire except for the weakness of the fire department.

Rating Is Lowered

An increase in rates on business risks in Pueblo, Colorado's second largest city, will be made as a result of the survey. The city will be returned from Class 4 to Class 5, its standing prior to 1927

Trinidad, Colo., is also confronted with the possibility of increased rates, owing to the insistence of the mayor on discharging most of the present fire force and employing inexperienced men in their places. Chief Engineer L. A. Barley of the Mountain States Inspection Bureau said the change would lower

Report Is Made on Pueblo | the city's stauding from Class 6 to Class 7, increasing dwelling rates 35 percent and business property 10 to 12 percent.

Program of Oregon Agents

Annual Meeting of the State Association Will Be Held at Eugene, May 19-20

Paul Landry of Klamath Falls, Ore, president of the Oregon Insurance Agents Union, has announced the pro-Agents Union, has announced the program for the annual meeting at Eugene May 19-20. C. L. Sigman of Eugene is secretary and Merrill Ohling of Salem, chairman of the executive committee. The executive committee will meet the evening of May 18. The program is as follows: follows:

Friday, May 19

Address of welcome by Crosby Owen, president Eugene Fire Insurance Agents Local Association.
Response by Cole Holmes, Medford.
Appointment of committees.

Appointment of committees.

Annual address of president, Paul O.
Landry, Klamath Falls.

Annual reports: Executive committee,
Merrill Ohling, Salem; secretary, C. L.
Sigman, Eugene.

Greetings from National Association
by J. K. Pratt, national councillor,
Eugene.

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Greetings from California and Washington associations.

Afternoon Session

Address by W. J. Moe, manager Fire Companies Adjustment Bureau, Portland. Address by Harvey Wells, Portland local agent, and member of Oregon legis-

local agent, and member of Oregon legislature.
Address by W. G. Kaufman, public accountant, Marshfield.
Address by P. L. Growney, superintendent Portland office L. & L. & G.
8:30 p. m.—Annual dinner, Eugene local association as host. Open house at hotel and committee meetings will follow the dinner.

Saturday, May 20

7:30 a. m.—Breakfast for local agents. Talk and discussion on local boards. 9:00 a. m.—Reports of committees, election of officers, unfinished business and executive discussion from floor. A meeting of the new officers and members of executive committee.

Study Cigarette Problem

DENVER, May 10.-With a view of establishing a policy in regard to claims growing out of cigarette burns, the Mountain Field Club has appointed a committee to study the question and report its recommendations at the June port its recommendations at the June meeting. The club has mailed to the membership a new pocket edition containing the constitution, by-laws, rules and regulations. Features of the new book are the amended credit and delinquent agency rules, as well as those governing the automobile and special with husbards and the successory. risks bureaus and the system of reporting unsatisfactory risks.

Must File Violation Data

DENVER, May 10.—Information on violations of the Colorado insurance laws must be filed with the district attorney by the state insurance commissioner as the result of the passage of a bill with this provision by both houses of the legislature. In the past the commissioner has declined to take such a step, the attorney-general of the

state having ruled he had no authority. Under the bill he is required to investigate and examine information presented to him on authority which he believes to be reliable. There is also a provision making it the duty of the commissioner to examine all requests and applications for agents' licenses and authorizing him to refuse to issue them authorizing him to refuse to issue them until he is satisfied of the qualifications and general fitness of the applicant. The bill has gone to the governor for signature.

Meet in Los Angeles, Riverside

At the regional conference of the Cal-At the regional conference of the California Association of Insurance Agents at Riverside President W. H. Menn and F. C. Colridge, executive secretary, were the main speakers, the discussion being devoted chiefly to pending legislation. They also spoke at the second regional conference held in Los Angeles, in conjunction with the Los Angeles Insurance Exchange. The principal topic for discussion was the work of the emergency committee of the exchange following the recent earthquake in southlowing the recent earthquake in south-ern California.

Los Angeles Appointments

J. D. Green has been appointed manager of the fire insurance department of the southern California branch office at Los Angeles of Wentz & Erlin. He was formerly with the Wallace-Phipps general agency in southern California and before this was with the Pacific

and before this was with the Pacific Board.

V. L. McNail has been appointed agency superintendent at Los Angeles for the Richards & Rohrer general agency. He was with the Glens Falls in southern California for 13 years, and prior to that with the Phoenix of London in southern California and Arizona.

sioner of Oregon, explained the analysis of an insurance company's financial statement and the requirements of the department in such matters, at the monthly meeting of the Insurance Ex-change of Portland. George W. Hearle of Sexton & Co. outlined the present economic conditions affecting compensation insurance.

Report on State Hail Fund

Total premiums reported by T. P. Detamore, commissioner of the Colorado state hail insurance department for 1932, were \$22,042. Losses paid were \$24,907.

Companies Not Liable

The appellate division of the Los Angeles superior court has ruled that the Lucille Lingerie Company is not en-titled to \$1,302 fire damages suffered

Sept. 19, 1929, because General Manager Marin Lezin started the fire. The United States Fire and Phoenix of London were interested.

DeMille's Sons in Agency

Both sons of the late Charles B. DeMille of Seattle are now active in the long-established general agency. Charles R. DeMille has recently been joined by his brother, W. J. DeMille.

Coast News Notes

W. L. Braerton, president Braerton, Simonton, Brown general agency, has been elected a director of the Denver chamber of commerce.

The Western Underwriters Agency has been organized in Salt Lake City, with offices at 324 Beason building. R. W. Daynes is president and G. R. Daynes, secretary-treasurer.

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EASTERN STATES ACTIVITIES

Cavanaugh at Jersey City

National Bureau Man Addresses Meeting of Hudson County Board-Nelson Urges Accident Reduction

JERSEY CITY, May 10.—W. P. Cavanaugh of the National Bureau of Casualty & Surety Underwriters spoke at the dinner-meeting of the Hudson County Underwriters Association on fake claim situation, which he stated was well under control to a cer-tain extent, and that through the cooperation of bar associations and medical societies, "fake" claims are be-ling gradually reduced. He urged that

if any members of the association have any suspicion that a claim fraud is about to be committed, they should get in touch with the National Bureau.

Nelson Makes Plea

H. B. Nelson, former president of the New Jersey Association of Underwrit-ers, said members should do all in their power to help reduce the accident ratio, that unless something is done, the com-panies might go so far as to refuse to write automobile liability coverage in

W. F. Turner, president of the association, who presided, urged all members to take an active part in the safety

Will Meet in Norwich

HARTFORD, May 10.-The executive committee of the Connecticut Associa-tion of Insurance Agents at a meeting here voted to hold the mid-year meeting of the association in Norwich some time in June.

Pennsylvania License Bills Pass

PHILADELPHIA, May 10.—Among the insurance bills passed by the Pennsylvania legislature and now before Governor Pinchot are two dealing with the licensing of agents. One prohibits any non-resident agent from writing or placing business in Pennsylvania except through a resident agent who is to receive the entire commission. The insurance department is authorized to \$5,722,278 and losses \$3,907,900.

tomobile liability rates were recently issue non-resident licenses, but even licensed non-resident agents may not countersign policies or receive any commission.

The other measure provides that no partnership may be licensed to write business unless each member has an individual agent's license.

West Virginia Premiums Off

CHARLESTON, W. VA., Hay 10.— A material decrease in premiums of fire and casualty companies in West Vir-ginia in 1932 is shown in the annual report of Commissioner Sims. The to-tals for the various classes of insurers were:

were:
American stock fire, premiums \$5,-521,153, losses \$3,694,666; foreign fire premiums \$809,670, losses \$570,950; farm mutuals, premiums \$382,121, losses \$227.378.

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MOTOR INSURANCE NEWS

Newly Organized Stock Company Takes Over Reciprocal-Wrote Over Half Million in Premiums

LOS ANGELES, May 10.—Commissioner E. F. Mitchell has approved the consolidation of the Pacific Automobile recently organized here as a stock insurance carrier, and the Pacific Automobile Indemnity Exchange, automobile reciprocal. According to B. F. B. Wallis, president, the stock carrier will be directed by the Individual Underwriting Corporation as underwriting manager. The corporation was the former attorney-in-fact for the old exchange. change.
The Pacific Automobile was organized

The Pacific Automobile was organized early this year with an authorized capital of \$300,000 and a paid-up surplus exceeding \$50,000. The reciprocal had \$493,871 in assets and wrote \$536,756 in premiums in 1932. Officers of the new organization are: B. F. B. Wallis, president; David D. Stuart, vice-president; C. H. Newton, secretary; T. L. Bingham, treasurer, and C. A. Wear, assistant secretary.

Texas Hearing on Forms

AUSTIN, TEX., May 10.—The Texas board of insurance commissioners is holding a public hearing here today to consider uniform automobile policy forms and endorsements with the view of putting final approval on all auto-

mobile policy forms.

Certain endorsements have been approved and appear in the manual. Any other endorsements which any carrier desires to use should be filed immediately, the board said. After final policy approval, the board announced, no endorsement may be attached to an automobile policy unless such endorsement has been approved by the board and provided in the manual.

Uncovers Theft Rings

Pacific Automobile Merger by R. G. Woods of Denver, special agent in charge of the western division of the Automobile Protective & Information Bureau, working in conjunction with local sheriffs. From the men arrested were recovered 16 nearly new cars, all late models and most of them were Chevrolets.

Should Carry Tornado Cover

The Buckeye Union Casualty of Columbus, O., says that automobile owners should carry tornado insurance on their cars. Recent high winds at one time in Ohio resulted in 17 tornado claims being made on the Buckeye Union.

Experience on Long Haul Trucks

NEW YORK, May 10.—While some improvement is recorded in the underwriting experience on automobiles thus far in 1933, the loss record on motor trucks transacting long hauling business con-tinues unsatisfactory, so much so that the line is absolutely prohibited by a number of companies.

Dowell Launches Reciprocal

LOS ANGELES, May 10.—B. L. Dowell has organized the Superior Indemnity Association of Los Angeles, a full cover automobile reciprocal, and has filed application for license with the California department. Mr. Dowell says the association has completed its organization, including \$50,000 guarantee deposit required of reciprocals under the California law and that its liability the California law and that its liability will be reinsured 100 percent with one of the leading reinsurance companies. The attorney-in-fact is the Superior Underwriters.

Mr. Dowell was formerly vice-president and general manager of the Eureka Casualty of Los Angeles, which was reinsured in 1931. Before that he was with the Columbia Casualty and the Commercial Union.

Non-Tariff Auto Rates Cut

TORONTO, May 10 .- Following reductions in Canadian automobile insur-ance rates by tariff companies, the non-DENVER, May 10.—Two important auto-theft rings are believed to have been broken up with the arrest of nearly a score of men in Kansas and Arkansas between tariff and non-tariff rates.

MARINE INSURANCE NEWS

lowa Fur Form Is Approved

Furriers' Customers' Policy and En-dorsement Bulletined to Member Companies by I. M. U. A.

NEW YORK, May 10.—The Inland Marine Underwriters Association has bulletined to member companies an endorsement form and fur policy to be used in writing furriers' customers' risks, which it is stated the Iowa department has indicated it would approve. The companies are required to file their forms individually in duplicate for approval.

proval.

The furriers' customers' endorsement authorizes the furrier-assured to issue policies if countersigned by a resident agent and if in no way extended by endorsements or otherwise. The assured is authorized to issue the certificates only to individuals covering their personal furs or fur trimmed garments which are the property of the assured's customers, and excluding coverage while in the custody or control of the assured. The term may not be more than one The term may not be more than one

mum premium. He agrees that no policy shall be issued for an amount in excess of his estimate of the valuation of the garment at the time of issuance; of the garment at the time of issuance; to forward to the company or agent at the close of each business day copies of all policies issued, to pay the company all premiums whether collected or not, on or before the 15th day of the succeeding month; to return all policies not issued upon termination of the endorsement or cancellation of the policy.

Heavy Loss at Oakland, Cal.

Approximately \$80,000 Was Involved in the Fire That Destroyed Main Ferry Slips

SAN FRANCISCO, May 10.-Fire which destroyed the main ferry slips of the Key System pier on the Oakland side of San Francisco Bay Saturday night will mean a marine insurance loss of approximately \$800,000 according to reliable sources. This amount is involved on the hull and disbursements on the ferry steamer "Peralta" which is es-The assured agrees to issue the poli-ties at 50 cents per \$100 with \$1 miniINCORPORATED 1700

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ANNUAL STATEMENT December 31, 1932

ASSETS

 U. S. Bonds and Treasury Notes
 319,/41,00

 Other Bonds
 236,657.50

 Stocks
 1,367,555.22

 Mortgage Loans
 213,780.95

 Collateral Loans
 86,607.33

 Due from Agents and Other Companies (Not over 90 days old)
 269,391.64

 Real Estate
 186,778.46

 Accrued Interest
 14,481.66

 Other Admitted Assets
 13,871.64

 Total
 \$2,982.312.42

 | Case | Companies | Case | Ca Total\$2,982,312.42

Total\$2,982,312.42

All bonds carried at amortized values. All listed stocks carried at market, Dec. 31, 1932. All other stocks carried at values fixed by Texas Insurance Department Examiners.

COMPARISON WITH LAST YEAR

 Net Premiums Written
 \$ 870,180,02
 \$ 1,052,478.87

 Reserve for Unearned Premiums
 722,544.22
 \$ 856,199.06

 Assets
 2,940,492.14
 2,928,2312.42

 Surplus to Policyholders
 2,017,740.88
 2,011,255.32

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few years ago and was entirely of steel. The heat and flames from the terrific pier fire warped and twisted the steel and melted copper fittings. The piers, it is understood, were covered for \$850,000. The passenger shed of huge proportions was entirely destroyed as were the two main piers. All of this business was placed in the east. The marine cover was \$600,000 in the San Francisco market and the balance in London. It is re-ported that a huge use and occupancy loss was minimized by the work of a fire boat from the San Francisco department which went into one of the burning slips and saved two adjoining reserve berths which are now being used for passenger operations. Twenty-two coaches were also destroyed. The fire was out of reach of the Oakland fire department which finally reached the scene on flat cars equipped with pumpers. This was delayed by the current being switched off during the first of the fire to protect power stations. E. E. Eitel, independent adjuster of San Francisco, is hand-line the loss.

G. & R. Is Seeking Assents to Plan

(CONTINUED FROM PAGE 3)

companies) taken at fair value, constituting less than 10 percent of the total to give effect to reinsurance of business of Canadian branch and of risks of Stuyvesant Insurance Company; to reflect changes to April 19, 1933, and cash, accrued interest receivable and payable and losses incurred and decrease in re-serve for unearned premiums on assumed reinsurance contracts; to give ef-fect to offsets and also to claims against fect to offsets and also to claims against reinsuring companies arising through cancellation of direct policies; and to give effect to the assent to the plan of reorganization in respect to 90 percent of outstanding losses and reserves for unearned premium other than on assumed reinsurance contracts and also sundry items, but expenses in rehabilitation have not been included.

In this statement, bonds, stocks and mortgages are listed at \$23,311,000; cash, \$807,000; accounts receivable and outstanding agents' balances, \$532,000; mixed claims commission award (as estimated by attorneys handling claims—

timated by attorneys handling claims—total claims \$4,050,000) \$2,600,000; due from reinsuring companies for losses and return premium, \$817,000, and in-terest accrued, \$150,000.

Reserve for Losses

The reserve for losses and loss expenses in this statement appears as \$1,-456,000, reserve for return and/or unearned premium \$4,544,000, reserve for interest on borrowed money \$146,000, reserve for unpaid expenses \$400,000 and

borrowed money \$11,180,000.

The pro forma statement appeared in one of several communications which was sent to policyholders and creditors
May 6. The statement is made that the
asset value of the preferred stock should
be about \$85 on the basis of conversion of claims in the amount therein assumed. The proposal is for the company to create a new issue of \$6 dividend preferred stock, entitled to a prefdend preferred stock, entitled to a preference over the common stock on liquidation or dissolution of \$104 per share and accrued cumulative dividends and redeemable in whole or part at the same price. Policyholders and creditors, other than holders of uncanceled policies under which no loss has occurred, will be entitled the convert their chieve into be entitled to convert their claims into shares of this preferred stock at the rate of \$100 of claims for one share of

preferred stock. Pro Rata Basis

By assenting to the plan a policy-holder or creditor, except the holder of an unadjusted claim for loss, agrees that the amount of his claim shall be the amount shown on the books of the company in accordance with principle haid pany in accordance with principles laid down by the New York superintendent, provided, however, that claims for re-

turn premiums on policies, other than reinsurarnce, canceled on or after March reinsurarnce, canceled on or after March 25 if converted into preferred stock through acceptance of the plan, shall be computed on a pro rata basis; and the holder of an unadjusted claim for loss simply agrees to accept shares of preferred stock on this basis for the amount of his claim as finally adjusted and referred to the control of the claim as finally adjusted and referred to the control of the control serves his right to assert his claim in accordance with his policy and the

The holders of the preferred stock would be entitled to elect a majority of the directors until less than 30,000 shares remain outstanding and thereshares remain outstanding and there-after will be entitled to elect one-third of the directors. The holders of com-mon stock will have the right to elect remaining members. A vote of two-thirds of the directors will be required for the redemption of shares of pre-ferred stock otherwise than through the

ferred stock otherwise than through the sinking fund, which would be set up. The preferred stock would be redeemable as a whole or in part at the option of the company, upon not less than 30 days prior notice at \$104 a share and accrued cumulative dividend.

Mandatory Retirement

Mandatory retirement would be provided through a sinking fund to be set aside on March 1 each year beginning aside on March 1 each year beginning March 1, 1935, in an amount equal to 10 percent of the net earnings of the company for the preceding calendar year remaining after deduction of an amount equal to \$6 a share of preferred stock outstanding at the end of such calendar year and the amount of any unpaid cumulative preferred stock divi-dends for previous years. This fund would be applied to the purchase of preferred stock if obtainable at or be-

preferred stock if obtainable at or below the redemption price, any unexpended balance amounting to as much
as \$20,000 to be applied to the redemption of shares of preferred stock by lot.

The statement declares that the preferred stock would have an arbitrary
low par value so that the company
would have sufficient surplus to permit
it to resume business. The preferred
stock would be preferred as to assets
and dividends over the common stock.
It would be entitled to semi-annual
dividends at the rate of \$6 per share
per year, such dividends to be cumulative after two years from the date of
issue of the first share.

The statement mentioned the fact that

The statement mentioned the fact that the Fletcher bill has passed the United States senate and is pending in the house. If this bill passes, the statement declares, the Reconstruction Finance Corporation may be asked to aid in the consummation of the plan by buying an issue of prior preferred stock which will be created for the purpose of converting its present loan to the comconverting its present loan to the company of \$10,000,000 into prior preferred stock. If this is done, the new issue of preferred stock which is being offered to creditors and policyholders would be subordinate to the R. F. C. issue.

President E. C. Jameson of the Globe & Rutgers has issued a statement that the initial response to the recognise.

the initial response to the reorganiza-tion plan has been favorable. Replies have been received from many brokers and agents throughout the country, he said, as well as from a number of large creditors.

The Metropolitan Utilities District, the gas, ice and water departments of the city of Omaha, has accepted the offer of Morrison & Clark, agents of the Globe & Rutgers, which carried \$934,200 insurance on the utilities' property in Omaha, for reinsurance in the Federal Union at the same rate.

Morrison & Clark agreed to refund \$4,205 of the \$4,705 unearned premiums due the district as a result of the cancellation of the Globe & Rutgers policy, and to provide the same rate in the new policy, making the total cost \$7,473 for

Program of the Insurance Buyers' Meeting Announced

The insurance conference of the American Management Association to be held in New York May 15-16 will have under consideration several broad topics, including insurance security in a world of changes, insurance for fluctu-ating values, workmen's compensation insurance, and settlement of losses with-

out controversy.

The leaders in the discussion will be P. D. Betterley, assistant traceurs The leaders in the discussion will be P. D. Betterley, assistant treasurer of the Graton & Knight Co.; T. G. Harrison, assistant secretary Air Reduction Company; H. H. Bowen, manager insurance department the Eagle-Picher Lead Company; P. E. Dannenman, manager fire protection and insurance manager fire protection and insurance service department Thomas A. Edison, Inc.; F. G. Dickinson, Professor of Insurance University of Illinois; M. B. Dalton, vice-president Liberty Mutual; H. A. Wiley, chief adjuster Manufacturers Mutual Fire, and George W. Lilly, general manager Fire Company. Lilly, general manager Fire Companies Adjustment Bureau.

Few Unlicensed in Wisconsin

MADISON, WIS., May 10.—Compared to the total number of companies operating in Wisconsin, the number not yet licensed is small, Commissioner Mortensen says. He is holding hearings

Mortensen says. He is holding hearings on financial condition for those companies which have requested it.

Although Mr. Mortensen is making no comments on the hearings, it is known that some companies have been pointing out that their position has improved with increased valuations of securities and prospects of inflation, but have not been given any definite satisface. have not been given any definite satisfaction until it is proved that this is more than temporary.

H. S. Van Voast of Van Voast & Leonard, well known local agents at Schenectady, N. Y., died May 7.

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Prominent Agent Has Suggestions

Albert Dodge of Buffalo Gives Observations on Compensation Insurance

FAVORS THE POOL PLAN

Declares That Some Movement Will Have to Be Made Soon to Save the Business

BUFFALO, May 10 .- Albert Dodge, well known local agent of Buffalo, who has made a study of the workmen's compensation insurance situation, feels that unless some reasonable solution is found there is danger of this form of insurance being eliminated by the stock companies. He states that even those that are continuing to write it in a restricted way are not getting the results desired. Mr. Dodge gives it as his opinion that employers are in a favorable frame of mind at this time to support any action that would put compensation insurance on a more substantial basis. He therefore suggests that a conference be arranged between a joint comence be arranged between a joint committee of leading employers, insurance company executives and local agents to endeavor to work out some program that would be satisfactory. Mr. Dodge says that in New York state the employers are confronted with higher rates the companyation insurance and that it for compensation insurance and that it mitigates against them in their busioperations. Some concerns, he ness operations. Some concerns, he said, are seriously considering the question of locating outside of New York in order to get under more favorable compensation laws.

Two Alternatives Open

Mr. Dodge says that the practice has been when any coverage is producing a serious loss experience either to increase the rates or modify the coverage. Whenever rates are increased there is a selec-

ever rates are increased there is a selection against the company.

Mr. Dodge feels that a definite program should be presented to the legislatures reducing compensation benefits so as to bring about a reduction in liability. This naturally would involve a program of publicity, dealing with employers, pointing out that it is impossible for companies under present conditions to carry the burden that is imposed, especially in view of business conditions. He predicts very vigorous opposition from labor but he feels the situation should be presented as it acstuation should be presented as it actually exists. There should be strict supervision of all companies, institutions or state funds writing this class by the

state insurance departments. Unless the carriers can greater average of so-called preferred business, Mr. Dodge said that it will be impossible for them to handle the risks on their books even with a remote chance of breaking even. He is an ad-vocate of the pool plan whereby each

(CONTINUED ON PAGE 30)

Black Tells U.S. Chamber What Ails Compensation

A comprehensive review of the developments which have brought about the present compensation insurance situapresent compensation insurance situa-tion with suggestions for alleviating pressing problems were presented to the United States Chambr of Commerce in-surance round table conference last week by S. Bruce Black, president of the Liberty Mutual of Boston. The frequency of industrial accidents which have declined somewhat during the depression has been offset by the increase in the duration of compensa-

increase in the duration of compensa-tion payments for injuries, said Mr. Black. This experience is common to all forms of disability insurance where the total amount to be paid is not specifically stated in the contract. In addition there has been an increase in claims for compensation for old injuries and the reopened cases have cost the companies millions of dollars.

Payrolls Reduced 50 Percent

The total payrolls upon which compensation premiums are based have been reduced more than 50 percent, and despite the substantial increase in rates spite the substantial increase in rates the companies' premium income has dropped nearly 40 percent since 1929. The companies have not been able to cut down expenses commensurately with the shrinkage in their income; in fact, more intensive service in accident prevention and attention to claims have been necessary because of change in manufacturing methods and the increased difficulty in controlling loss pay-ments. Medical costs have risen materially because they are based on the number of persons treated and not on payrolls.

The compensation laws, pointed out Mr. Black, provide payment to injured workmen of a percentage of the weekly wage, with maximum and minimum limits. Due to the radically reduced himits. Due to the radically reduced hours of employment, weekly wages are sometimes less than the weekly compensation payments. "Clearly then," said Mr. Black, "a premium rate based on 1929 wage conditions would not give an adequate premium for 1933 wage conditions."

Application Is Broadened

In addition to these factors, there has been a continuing broadening in the application of compensation laws. In Massachusetts, for example, the law has been in effect 21 years and 16 out of the 20 legislatures meeting since that time have passed amendments broadening the application of the compensation laws. In some cases the increased cost was recognized and rates increased at once, but in many cases the effect was indirect and comparatively small indi-vidually, so that the effect of the amendments have not been recognized until years later.

Courts and administrative boards have also broadened their interpretation of the laws and workmen are beginning to realize their full rights. "The transito realize their full rights. "The transi-tion from a negligence system of many years standing was not accomplished by the mere passage of a workmen's compensation law," said Mr. Black. "It has taken a considerable period for all workmen to become fully aware of all their rights under the laws, and perhaps we may add in some cases they have gradually come to learn how to get the maximum benefits whether right or not. There has been a gradually rising trend in costs due to this widening knowledge

of the laws."
Processes of industry have been rapidly changing in recent years. Greater mechanism and the increasing importance of chemistry in industry have exposed workmen to more and greater hazards. Even in the case of traveling nazards. Even in the case of traveling salesmen the hazards have increased markedly in recent years. Formerly salesmen traveled on railroads and now many of them drive automobiles with many of them drive automobiles with a resultant accident rate approaching that of a commercial chauffeur. The development of new medical knowledge and the changes in attitude towards the responsibility of employers for the health of their employes, have increased the cost of work injuries or diseases. Some of the compensation laws bring occupational diseases under new provi-

These trends in compensation insurance and the unsatisfactory results can-not be attributed entirely to the depression, as the majority of companies have not found compensation profitable for ten years.

Advocates State Control

The control of compensation rates by insurance departments under regulatory laws has not been responsible for the laws has not been responsible for the unfavorable experience, for loss ratios have been no more favorable in the states in which companies are free to make their own rates without state interference, said Mr. Black. In fact, state regulation has been a real protection to both employers and the insurance companies and he recommends that rate regulations be extended to all states.

regulations be extended to all states.

Compensation can be handled successfully if handled positively, said Mr.

Plack. "It must be viewed as a busirisk handled as a sideline inevitably be-comes a worse risk. The records are full of individual risks and sometimes whole industries where effective accident prevention work has produced such results that the cost of compensation results that the cost of compensation insurance is lower now than ten or even 20 years ago, despite all the factors tending to increase compensation costs."

In the future adequate reserves should be established to take care of the increased cost due to contingencies like depressions. Something should be done to make the rates more stable over a period of years and in the long run not to require employers to pay increased rates when they can least afford to do so.

Mr. Black said that although the pay-oll is the most logical basis for determining premiums, careful study should be given to the use of some modified payroll basis which may be practical. "If it were possible to exclude from the payroll upon which we base our premiums all weekly earnings in excess of the maximum compensation wage and to include for each employe insured a minimum wage equal to the minimum

National Surety Deal Challenged

Creditor Starts Action to Review the Reorganization Proceedings

COMMITTEES ARE BUSY

New Company Licensed in 32 States, by Treasury Department, and Dominion of Canada

NEW YORK, May 10.-That challenge from some source would be made of the action of the New York department in sanctioning the formation of the National Surety Corporation in succession to the National Surety Company, and the taking over of the latter institution for rehabilitation, was fully expected, hence no surprise was felt when suit to review the entire deal was instituted by the John T. Kenlon Coal Co. of New York, creditor under a credit insurance policy of the old com-

Clash Between Committees

A clash, moreover, is likely to develop between the committee of six insurance commissioners appointed on recommen-dation of Superintendent Van Schaick to protect the interests of holders of mortgage bonds and participation cer-tificates guaranteed by the National Surety and a "committee consisting of a nation-wide group of financiers" formed for the same purpose, but acting independently.

It was held by many at the time the launching of the new corporation was announced that a definite explanation should have been made as to what provision had been made for handling claims of the old company that accrued prior to May 1, and as to the fate of the various lines of business written by the old institution but not to be undertaken by the new organization. Had the old institution but not to be under-taken by the new organization. Had such explanation been given promptly it would have silenced largely the criti-cism to which the plan was subjected in certain quarters, and perhaps would have prevented threatened litigation, which now seems inevitable.

Van Schalek Statement

Mr. Van Schaick later issued an illuminating statement as to the method intended for dealing with the mortgage guarantee situation, and urged all cerguarantee situation, and urged an ele-tificate holders to cooperate with the commissioners' committee.

C. Prevost Boyce, chairman of the (CONTINUED ON PAGE 30)

compensation wage applicable to him, a great part of our difficulties would be ended. Changes in wage levels would have less effect on the rate level. It would also make rates much fairer as hetween employers who have differing between employers who have differing wage levels. It would certainly make for greater stability in rate levels."

Fort Dearborn Referred to **Attorney General for Action**

CAPITAL IS FOUND IMPAIRED

President John L. Walker Has Opened an Office and Will Conduct a

General Agency

The Illinois insurance department has The Illinois insurance department has referred the Fort Dearborn Insurance Company of Chicago to the attorney general for receivership proceedings. The department made an examination of the company and it is understood found that the capital was impaired \$110,000, thus making that item \$140,000. The Dec. 31 statement showed assets \$618,300 premium reserve \$70,072 pet \$618,300, premium reserve \$70,077, net surplus \$78,835, capital \$250,000. The company was organized in 1925 and did an extended business in Illinois and op-erated also in Missouri. Its premiums last year amounted to \$417,025 and its losses including adjustment expenses \$401,434. Its loss ratio based on losses incurred to earned premiums was 61.7 and the expense ratio 39. Its largest year was in 1930 when it wrote \$638,416 premiums and had losses \$260,170, giving it a 43.4 percent loss ratio.

Had a Thorough Examination

The company ceased writing last Friay. President John L. Walker in a statement said that the Illinois depart ment gave the company a thorough and fair examination. He has nothing but praise for the way Superintendent Erpraise for the way Superintendent Ernest Palmer treated the company. After a conference with Superintendent Palmer, President Walker and his associates felt that it would be impossible to rehabilitate the company. The crash is due, according to President Walker, to the clience made with the Internato the alliance made with the Interna-tional Reinsurance, which went into the hands of a receiver. The Fort Dearborn made a reinsurance contract with the International whereby it was to take over all losses in excess of \$1,000. Ultimately the International was to absorb the Fort Dearborn and the Chicago company was to retire, President company was to retire, President Walker to continue with the Internawalker to continue with the Interna-tional in some capacity. The Fort Dearborn therefore was so intimately intertwined with the International that when the latter failed it pulled the props out from under the Fort Dearborn. The International Reinsurance was to furnish the sinews of war to keep the Fort Dearborn in good financial condition. Some of the business had been reinsured in the Central Mutual of Chicago, but that contract was recalled after some three or four months operations.

Walker Opened General Agency

John L. Walker has opened a general insurance agency at 1055 One LaSalle St. building. Chicago, and hereafter will write all classes of business. He has applied for membership in the Chicago Board as a broker. In conclusion with the action of the Illinois department, Mr. Walker said:

"So far as our insurance operations were concerned, they have been profitable. We built up a good producing

able. We built up a good producing agency plant, especially in Illinois. The agency plant, especially in Illinois. The Fort Dearborn assets that were perfectly good when they were bought became frozen. We had mortgages on prop-erty in the north shore suburban districts of Chicago, where the land is owned by successful business men of the executive type. When we found that we could not dispose of these without tremendous sacrifices, our cash position became precarious. We hoped that the upturn would come and save the com-

pany.
"We made the deal with the Interna-tional Reinsurance and it was to stand back of us and ultimately take over our company. When the International Reincompany. When the International Reinsurance failed it set us back too far and we could not make other arrange- amount \$174,990 is not admend assets are \$486,302 and the exclusive of capital \$362,710.

Slated for Post



R. EMMETT O'MALLEY

R. Emmett O'Malley of Kansas City, Mo., who is connected with the agency department of the Midland Life of that city, is to be the next Missouri insurance superintendent as soon as the post is vacated by Commissioner Thompson.

International Re Sues the Union Indemnity Receivers

NEW ORLEANS, May 10.—Claims aggregating more than \$1,000,000 were filed in civil district court against the defunct Union Indemnity by receivers of the International Reinsurance. Most of the claims are for collateral allegedly posted with the New Orleans corporation by the International under a reinstance. tion by the International under a reinsurance contract. Other claims are for property allegedly salvaged by the Union

property allegedly salvaged by the Union and promised to the International.

The International avers that it also should be placed in possession of \$198,-117 which is on deposit in the American Bank & Trust Company. This sum was salvaged by the Union Indemnity from the defunct First National Bank of Gulf-port, the International assests. port, the International asserts.

H. S. Slipner Has Resigned

H. S. Slipner, assistant manager of the Bankers Indemnity, in its Chicago branch, has resigned. He has been with the office for two years. He started as a boy in the head office of the old Metropolitan Plate Glass of New York City, which later became the Metro-City, which later became the Metro-politan Casualty, and was associated with that company for some 34 years. He has a fine knowledge of casualty lines and is regarded as an expert on plate glass insurance.

ments. It is my belief that our creditors will ultimately be paid in full. The stockholders will not realize anything, but I am firmly of the opinion that all claims will be paid."

Mr. Walker primarily is a business producer. He therefore has decided to retire from the company ranks and establish a general agency. He will write fire, life, casualty and surety. He hopes to make a connection with an automoto make a connection with an automo-bile writing company whereby he can use the agency plant that he built up in Illinois. Mr. Walker is determined to Illinois. be an organization man in every par-

The examination shows that the Fort Dearborn has losses and claims outstanding amounting to \$179,000, premium reserve \$74,000. Its assets are given as \$661,292 gross but of this amount \$174,990 is not admitted. The net assets are \$486,302 and the liabilities

Virginia Increases Deposit Requirements of Companies

BOWLES REQUESTS ACTION

Compensation, Fidelity and Surety Writers Now Required to Deposit \$25,000 to \$50,000

RICHMOND, May 10.-Companies writing workmen's compensation and fidelity and surety bonds in Virginia have been ordered by the corporation commission to make additional deposits with the state treasurer by June 1. This action was taken after George A. Bowles, insurance superintendent, had recommended the requirement of additional security deposits "in view of the present unsettled conditions, particularly in so far as casualty and surety com-

in so far as casualty and surety companies are affected, and to aid in restoring public confidence in such companies." Approximately 40 companies are affected by the order.

Under the law companies are required to deposit bonds with the state treasurer valued at not less than \$10,000 nor more than \$50,000. Heretofore it has been the practice to require only the minimum deposit of \$10,000. The new order requires a deposit of not less than \$25,000 from companies writing either workfrom companies writing either work-men's compensation or fidelity and surety bonds. Those writing both forms coverage must make deposits of \$50,-000.

Ooo.

Certain qualifications, however, are provided in the event a company has a low net premium income or the business is not written direct. Companies which write both workmen's compensation and fidelity and surety bonds but confine their business to the reinsurance of risks are required to deposit only \$25,000. increase is required of companies writing either workmen's compensation or fidelity or surety bonds, or both, if the total net premium income in Virginia during the preceding calendar year amounted to not more than \$10,000.

MUST FILE BOND IN NEBRASKA

LINCOLN, NEB., May 10.—The deadlock in the Nebraska legislature between the senate and house over a bill to protect policyholders from loss by reason of failure of companies was broken in the closing hours of the session by enactment of a law requiring that on or before June 1, 1933, every that on or before June 1, 1933, every domestic or foreign company and reciprocal exchange issuing workmen's compensation policies or covering damage resulting from accidents, fatal or non-fatal, shall file a bond for \$100,000 or securities in a like amount with the state director of insurance, conditioned upon payment in full of all valid claims. Automobile liability companies must file \$50,000 bond or securities. Any domestic company desiring to transact business in another state may deposit with the department securities to the amount required by such other states as a con-dition for doing business therein. The law does not apply to health and acci-dent companies. The smaller casualty dent companies. The smaller casualty companies are bringing pressure to bear on the governor to veto the bill.

FLORIDA BILLS PASSED

TALLAHASSEE, FLA., May 10.-The Florida house has passed the sen-ate bill to give the insurance commissioner authority to proceed against insolvent or defaulting insurance companies of other states operating in Florida. Heretofore the limit of jurisdiction was domestic companies. The house has also passed the senate bill giving authority for the commissioner to enforce the law requiring deposit of \$75,000 by surety and casualty companies. Com-missioner Knott had asked this action in order that he may work with other states in liquidating any companies in trouble. The bills have been sent to the governor.

Past and Present Indiana Commissioners Are Honored

May 11, 1922

NEW SALES TAX EXPLAINED

Federation Sponsors Dinner-McClain. Kidd and Attorney-General Talk-Speaker Crawford Is Toastmaster

INDIANAPOLIS, May 10. - Over 100 insurance men representing all branches of the business, and including quite a number from outside Indian-apolis, gathered Monday night at a din-ner in honor of the present and past ner in honor of the present and past state insurance commissioners, the event being sponsored by the Indiana Insurance Federation. C. O. Bray, federation president, presided and introduced Earl Crawford, Connorsville, speaker of the Indiana house, as toastmaster. The first Indiana commissioner was Miles Scheaffer, who served from 1920 to 1921, being succeeded by T. S. McMurray, 1921 to 1926; Clarence C. Wysong, 1926 to 1930; John C. Kidd, 1930 to 1933, and the present commissioner, Harry E. McClain.

McClain Promises Cooperation

The latter two were the only ones present and spoke briefly. Mr. McClain promised the cooperation of his department for the common good. He referred to the insurance business as an enterprise in which all connected therewith can take pride because of its fine showing during the past four years. Mr. Kidd, former commissioner and now executive secretary of the Indiana Legal Reserve Life Insurance Companies, expressed his satisfaction that his successor as commissioner is an in-

his successor as commissioner is an in-surance man which will mean that he will have a sympathetic understanding with the problems of those engaged in the business.

New Sales Tax Explained

J. P. McNamara, deputy attorney-general of Indiana, explained the new sales tax law as it affects insurance agents. Although insurance companies agents. Although insurance companies pay a tax on premium receipts in Indiana, this does not relieve their local representatives from also paying a tax on their commission incomes even though the commissions are a part of the premium incomes upon which companies are taxed. The law does not exempt incomes from double taxation through such different sources. Commissions credited on an agent's books are not taxable until they are actually collected, and that notes received for premiums are to be treated as money collected. Return commissions on canordected. Return commissions on can-celed policies may be deducted from income. Incorporated agencies must pay the tax on income received and the officers of the agency must pay a tax on their salaries or dividends also, even on their salaries of dividends also, ever though the incorporated agency may really belong to a single individual. The tax is upon income received basis and not accrued basis and is payable quar-terly after May 1 when it became effec-tive, if the income exceeds \$1,300 after deducting the quarterly exemption of

Crawford Favors Tax

Mr. Crawford predicted that the sales tax would result in a distribution of tax in Indiana that would greatly relieve real estate and personal property and that no one will want to go back to the old system after two years of the

the old system after two years of the new.

Among the various association officials present, were Fred H. Jannasch, Gary, president of the Indiana Association of Insurance Agents; Ernest Crain. president Indianapolis Association of Life Underwriters; Homer L. Rogers, president General Agents Association; L. C. Kigin, president Indiana Association of Life Underwriters.

Th **Postal Life & Casualty** of Kansas City has started work on a new home office building at 4727 Wyandotte street.

Surety Men Eye Inflation in Contract Bond Writing

NEW YORK, May 10.—Surety underwriters are exercising unusual care these days in passing upon contract bonds. One of the major factors that is taken into consideration is the that is taken into consideration is the probable consequences of inflation upon the contractor. A sudden rise in the price of material would prove embarrassing to contractors without adequate surplus, whose estimates are close to the profit line and who drive hard bargains with subcontractors.

Another situation which is being given

ains with subcontractors.

Another situation which is being given attention is the question of whether contractors would be forced to pay a sales tax on materials for government projects. There has been no general decision on this point. In some states a sales tax is under consideration. A contractor in such a state might enter a bid on the project, not knowing whether there would be a sales tax on his material. If he were bidding closely, the sales tax, if imposed, might prove embarrassing. Furthermore, even if there is no sales tax in the state in which the project is being started, a sales tax law might be passed in other states in which materials are purchased.

Taking Over Accident Line

I. A. Morrisett Becomes the Ohio State Manager of the Michigan Life at Dayton

The Michigan Life of Detroit has re-insured all of the accident and health business of the Union National Life of Charleston, W. Va. I. A. Morrissett goes with the Michigan Life as state supervisor, having charge of the life and health and accident departments for Ohio. When Charleston interests se-cured control of the Union National and moved the executive offices to that either cured control of the Union National and moved the executive offices to that city, the life department only was moved, the accident department remaining in Dayton. Mr. Morrissett did not go to Charleston, but remained in Dayton in charge of the accident department. He was relieved of his duties as manager and active president, devoting his time entirely to the accident department. His headquarters will remain in the Ludlow building. Ludlow building.

Missouri Ruling Sought

ST. LOUIS, May 10.—The Missouri department has asked the attorney general whether the allowance of a claim for unearned premium against an in-

for unearned premium against an insolvent insurance company as part payment for the premium on a new policy
issued in another insurance company
would constitute rebating.

The attorney general's ruling on this
point is being awaited with much interest. Since the International Reinsurance receivership some agencies here
have made an open bid through newspaper advertisements and other media paper advertisements and other media for business formerly placed with the Independence Indemnity Underwriters of the International.

Work with the Receivers

Willard Case, former president; H. M. Rose, former vice-president, and Edwin Gissing, former secretary of the Independence Indemnity Underwriters of the International Reinsurance, are now employed by the receivers. Gus R. Dette, former secretary, has not made a new connection as yet.

Occupational Hazard Main Problem in Compensation

ACTUARIES PUT IN DILEMMA

Chairman Lawrence of New Jersey Bureau Pictures Significance of Disease Factor

The curve of rising costs projected forward to the present time might possibly indicate a current disease loss ratio of approximately 4 percent of the total cost of benefits, A. R. Lawrence, manager Compensation Rating & Inspection Bureau of New Jersey, told the occupational disease compensation session of the Eastern Safety Conference held in Newark. This aggregate figure is no staggering amount. It is probably the equivalent of 50 cents a week, more or less, in the top limiting rate of compensation payments.

"But when the aggregate is broken down and examined by individual cases, or from the standpoint of industries most affected by them," he said. "We arrive at a totally different picture. Outstanding among the 'bad actors' we find lead, benzol and chromium in that order.

Constitute Big Proportion

"Next follow mercury and anthrox. Next follow mercury and anthrox. Wood alcohol and the 'bends' have contributed but slightly, while arsenic, phosphorus and radium are totally absent or negligible. Lead poisoning alone accounts for some 57 percent of the total analyzed loss reported to date. The first three causes together account for 85 percent of the total. I am referring to disabilities from disease alone for which compensation is provided by law.

"In examining the results further by industries we find that disease costs have industries we find that disease costs have exerted a most profound effect upon the rates of premium for insurance and have, in a number of instances required a complete alteration of the structure of the manual for the classification and rating of risks. A number of industries and subdivisions of industry exist in which the mechanical hazard and the average risk of injury by accident is either very low or is reasonably ho-mogeneous throughout a fairly broad grouping of risks.

"In the smelting and refining of non-"In the smelting and renning or non-ferrous metals there is no outstanding or distinctive mechanical difference as between, say, lead, copper, and zinc— certainly no such controlling difference as would require complete separation of the industries for rate classification. However, experience has shown the hazard of disease disability to be so severe in the case of lead, and so highly distinctive, that it has become necessary to segregate the risks handling and processing lead from those which handle no lead, and at the present time a rate difference of nearly 100 percent exists between them?" tween them.'

tween them."

Mr. Lawrence said the entire problem of rating compensation risks is attended with the utmost difficulty and a great deal of uncertainty. Perhaps the chief problem is to maintain a reasonable correlation between a rapidly falling wage level and a slowly falling total of compensation losses. If this problem is not easy to solve, taking the industries as a whole, he said, how much more difficult it becomes as respects any particular industry for which direct data is not obtainable, or where the data is incomplete or too limited to be relied upon.

connection as yet.

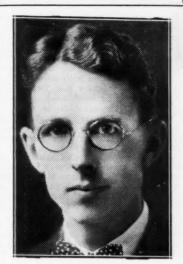
Company Resists Receivership

The Illinois attorney-general has filed a bill for receivership for the Central States Motorists of Chicago. The company filed a demurrer to the order to show cause and demanded a change of venue.

Incomplete or too limited to be relied upon.

Other speakers were C. E. Corbin, deputy commissioner of the New Jersey workmen's compensation bureau, "Guide Posts in Awarding Compensation for Occupational Diseases;" J. M. Ralston, chief engineer New Jersey Manufacturers Casualty, "Need tor Safety in Small Plants," and H. G. Wiberg, secretary and chief engineer Lumber Mutual Casualty.

Is Opening New Office as Independent Adjuster



MAURICE V. PEW

Maurice V. Pew has established an office at 612 Dows building, Cedar Rapids, Ia., as an independent adjuster. He will specialize in casualty and surety claim service. For the past five years Mr. Pew has been claims attorney in Cedar Rapids for the Standard Accident. Previous to going to Cedar Rapids for the Standard in 1927 he was in general law practice in St. Paul for six years, being a member of the firm of Daggett, Pew & Redlund.

Officials of Old Prudential Casualty & Surety Indicted

ST. LOUIS, May 10.—An indictment charging them with "making false entries on the books and papers of an insurance company with intent to deceive the superintendent of the state insurance department" has been returned by the grand jury here against four former officers of the defunct Prudential Casualty & Surety, which was thrown into receivership by Superintendent Thompson in December, 1931. Those named in the indictment are: W. M. Baldwin, former president of the company; Fred A. Kohl, former treasurer; Paul L. Temple, former secretary, and M. M. Hines, former assistant treasurer. Temple and Hines when arrested at Dallas, Tex., furnished bonds of \$5,000 each and announced that they would resist extradition to Missouri. Baldwin and Kohl were taken into custody in St. Louis.

St. Louis.

The charges are based on an alleged transaction whereby the company borrowed \$10,950 in mortgages from Kohl's mother, Mrs. Amelia Kohl, and listed them on the books of the company and in its annual report for 1930 as part of its assets

its assets.

The affairs of the Prudential Casualty and the two affiliated holding companies, the Marquette-Easton Finance Corporation and Prudential Finance Corporation have been involved in much litigation. While it was in control of the Prudential Casualty the Marquette-Easter Corporation also obtained conthe Prudential Casualty the Marquette-Easton Corporation also obtained control of the National Guaranty Fire and the Independent Bonding & Casualty, both of Newark. Some months ago receivers for the New Jersey companies filed suits in federal court to recover \$341,000 they alleged was taken fraudulently from the assets of those companies in transactions with the Marquette-Easton Company and the Prudential Casualty & Surety. Baldwin, Kohl and Temple were among the individuals named as defendants in those suits.

Many Interesting Angles in International Collapse

OTHER COMPANIES INVOLVED

New Jersey Manufacturers Casualty Was Able to Extricate Itself From Its Deal

NEW YORK, May 10.—When the International Reinsurance went into the NEW YORK, May 10.—When the International Reinsurance went into the hands of receivers April 19, it was feared the New Jersey Manufacturers Casualty of Trenton might be involved. J. P. Bird, president of the latter company, was a vice-president of the former institution as well. Prior to the naming of a receiver for the International, the New Jersey Manufacturers held an excess line treaty with it, the California company assuming liability for losses over the following limits: Automobile liability, \$7,500; liability other than automobile, \$5,000 - \$10,000; workmen's compensation, \$25,000. As soon as the difficulties of the California institution became known the Trenton company transferred its treaty arrangement to the American Reinsurance of this city, for the same lines and limits, the contract being made retroactive for 12 months. On Dec. 31 last the International was indebted to the New Jersey Manufacturers for \$10,000 as reinsurance, which sum was subsequently paid.

Many Trenton People Involved

Many Trenton People Involved

Trentonians, however, are markedly concerned over the collapse of the International having more than \$1,000,000 involved. To quote from the "Evening Times": "There are some 65 stockholders of the old Liberty Surety Bond Investment Co. of Trenton (which was taken over by the International) holding 3,478 shares of International stock at an average cash investment of \$140 per share, or a total of \$486,920. Another much smaller group of Trentonians holds 19,000 shares of stock directly in the International. They paid from \$30 to \$66 a share for these securities. Striking an average cost on these securities ing an average cost on these securities the 19,000 shares represent close to \$800,000."

Status of Public Indemnity

The situation with respect to the Public Indemnity of Newark, another of the numerous lame ducks absorbed by the International within recent months, International within recent months, presents several complicated angles, the straightening out of which will be watched with interest. Although all business of the Public Indemnity except its bail bond covers was reinsured in the International some months ago, the two institutions were not merged, the corporate entity of the Newark company being retained. Following the receivership of the International, the New Jersey department took possession of the Public Indemnity for liquidation.

W. W. Steiner's Headquarters

W. W. Steiner, who resigned as resident vice-president in Chicago for the Globe Indemnity, is temporarily making headquarters with Fred S. James & Co. Mr. Steiner is one of the foremost surety executives in Chicago. In recent years, as manager for the Globe, he developed an all round knowledge of casualty. He was at one time connected with the American Surety in Chicago.

\$314,657 against the Insurance Invest-ment Corporation, headed by Massey Wilson of St. Louis, contending that it panies in transactions with the Marquette-Easton Company and the Prudential Casualty & Surety. Baldwin, Kohl and Temple were among the individuals named as defendants in those suits.

Last September Superintendent Thompson as liquidating officer for the Prudential Casualty brought suit for

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NATIONAL SURETY DEAL CHALLENGED

(CONTINUED FROM PAGE 27)

"financiers" mortgage guarantee protective committee, issued a statement asserting that one of the purposes of the committee will be investigation of the fairness and legality of the reorganization plan of the National Surety. "Creditors and holders of the guaran-tees on real estate obligations," he said he said. were not consulted about the reorganization, nor have they any representa-tion or voice in the management of the new corporation.'

Mr. Boyce said that the committee has not taken a position in regard to the suit of the Kenlon Coal Company but that counsel for the committee is investigating the legality of the new set up. Possibly, he said, the committee will either intervene in the pending action or may institute separate proceedings to subject all of the assets of the old and new companies and the liabilities of the guarantees on the houle ties of the guarantees on the bond.

Independent Action

"While I will be glad to cooperate in so far as is consistent with the interests of the bondholders with any state or governmental or other agencies I have never, in the many years that I have in the investment banking business, seen a situation in which it was vital for the security holders to for their joint protection and to have an absolutely independent repre-sentation," the Boyce statement declared.

Commissioner Brown of Minnesota, president of the National Convention of Insurance Commissioners, appointed the commissioners' committee, which consists of Brown of Massachusetts, chairman; Greer of Alabama, Palmer of Illi-

nois, Spencer of Maine, Gauss of Michigan and Sullivan of Washington.

Brown of Minnesota, although leaving the call to Brown of Massachusetts, said a meeting of the committee would be held not later than June 1 during held not later than June 1 the sessions of the commissioners' con-

vention in Chicago.

C. P. Boyce, who heads the financiers' committee, is connected with Stein Bros. & Boyce of Baltimore and New York.

In a statement, Superintendent Van Schaick of New York urged holders of mortgages to accept the services of the commissioners' committee and to design nate the committee as their agent and attorney-in-fact to act for them.

Tells of Difficulties

Mr. Van Schaick's statement went on to tell about the difficulties that led up to the reorganization of the National Surety and why such a reorganization plan was decided upon instead of straight liquidation. The latter course, he said, would have accelerated the payment of mortgage guarantees which are estimated to be \$46,000,000, but it would have effected the immediate termination of existing bonds and policies estimated aggregate about \$2,500,000,000, of which \$500,000,000 is estimated to run in favor of the United States government. Banking institutions would have been required to repay about \$40,000,-000 of public deposits secured by bonds of the old company or they would have been compelled to deposit securities in lieu of the bond or furnish new surety

Furthermore, 1,300 families are sup ported by the National Surety payroll, which amounted to \$2,300,000. Then there were 7,000 agents under contract with the old company who would have

suffered.
Mr. Van Schaick said that the new National Surety agrees to take over the investigation and adjustment, but not investigation and adjustment, but not the payment, of losses under contracts of the old National Surety upon which it did not assume liability.

The new National Surety will undertake the collection of all salvages and recoveries on losses of the old company not assumed by the new corporation.

The new National Surety will undertake the state, he felt the emergency justified his action.

On petition of Superintendent Greer of Alabama, Tyler Goodwyn, Montgom-

Such sums will be for the joint account of both companies, each sharing equally in the recoveries and the expenses. Out of the old company's share, the new company will retain as much as may be necessary to meet the expenses incurred by it in connection with other services it is to render under the contract, for which it is to be reimbursed by the old

company or the rehabilitator.
Mr. Van Schaick said the old National Surety is left with assets valued at more than \$32,000,000, including the capital stock of the new corporation, which is valued at \$4,000,000. Its liabilities, exclusive of capital, surplus and contin-gency reserve, total more than \$32,000,000. Moreover, a large portion of its assets are frozen and practically all of its liquid assets are pledged as collateral for loans.

The mortgage guaranty business of the old corporation will be handled sep-arately because holders of these obligations are secured primarily by the underlying mortgages and real estate.

Greyling Firm Receivers

Receivers have been appointed for the Greyling Realty Corporation, which acted as servicing organization on mortgages and mortgage loans made and guaranteed by the National Surety Company. The United States district guaranteed by the National Surety Company. The United States district court at Wilmington, Del., named Alfred P. Warner, Jr., of Wilmington, and Edwin G. Daves, New York, receivers. The Greyling Realty Corporation was controlled by the old National Surety. Superintendent Van Schaick filed the bill asking for the receivers for the Grayling corporation and stated that it Greyling corporation and stated that it owed the old National Surety upwards of \$13,000,000 which is unpaid and charged that the company is insolvent

and unable to pay its debts.

The statement of the new National Surety shows assets \$11,835,938, includ-Surery snows assets \$11,335,938, including stocks and bonds \$5,935,971, cash \$654,004, unpaid premiums due and receivable \$4,035,059, accounts receivable \$379,579 and first mortgages and real estate \$831,323.

Reserve for Losses

The reserve for losses reported amounts to \$71,797, reserve for premiums over 90 days old \$727,633, reserve for commissions on unpaid premiums \$730,813, paid in reserve to cover possible future claims and not yet known, but which may occur on unex-pired risks \$6,305,695, capital \$1,000,000 and net surplus \$3,000,000.

The new National Surety, in a re-lease, states the new corporation has been licensed in 32 states. Nine states the corporation may not enter. In the balance, according to the management, the temporary delay is due to the laws of these states. New business is being or these states. New business is being carefully underwritten and limited. Agents throughout the country are giving full support and cooperation and not a single old agent has declined to the new corporation, the release stated.

stated.

The new directors of the National Surety are E. M. Allen, W. P. Barker, S. R. Bertron, E. S. Bloom, F. Q. Brown, Hartwell Cabell, E. H. Clark, Vincent Cullen, P. A. S. Franklin, M. O. Garner, Charles Hayden, C. G. Hellinger, M. D. Joyce, W. B. Joyce, A. P. Lathrop, H. J. Lofgren, J. C. McCall, J. S. McCulloh, Samuel McRoberts, Alired E. Smith, E. A. St. John.

The new National Surety has been granted a temporary license in Mississippi by Commissioner D. Riley, who said he was perhaps exceeding his authority, but in view of the fact that the old National Surety had issued

the old National Surety had issued bonds on 82 Mississippi sheriffs and a number of high state officials as well as practically all of the postmasters in the state, he felt the emergency justi-

ery lawyer and member of the legislature, has been appointed ancillary re-ceiver of the old National Surety in the Montgomery circuit court to take over the company's deposit of \$50,000.

Request was made of Mr. Greer from New York that the new National Surety be granted provisional license in Alabama, but Mr. Greer said there was no legal authority for this course whereupon the new corporation decided to qualify there in the regular way.

Receiver in Indiana

On relation of the insurance commis sioner of Indiana the attorney general of the state has filed application for an ancillary receiver for the old National Surety. A temporary license to oper-Surety. A temporary license to operate in Indiana has been granted the new National Surety from May 1 to May 31.

A rider has been placed on the claims appropriation bill by the Nebraska legislature which provides that the \$5,000 premium for which the state is liable to the old National Surety as the premium on State Treasurer Hall's bond shall not be paid to the company, but to the state director of insurance to be held as security for any unpaid claims against the company arising in Ne-

The new National Surety has not as yet been granted a license in Oregon according to Commissioner Averill. Application for a temporary permit was made to Mr. Averill by the New York commissioner pending formal applica-tion for a permanent license, but this was refused until such time as the corporation has posted the bond required in Oregon.

The new National Surety has been admitted to Virginia.

Provisional authority to transact business in Iowa, has been granted the new National Surety pending complete organization.

Receivership for the old National Surety in New Orleans was asked in a petition filed in civil district court by B. P. Landry, trustee for S. L. McGlapherty, bankrupt. The petition recites that the Canal Bank & Trust company was appointed by the federal court as de-pository for all bankruptcy trustees and that the National Surety acted for the bank as surety for these accounts. Feb. 1, 1932, the petition states, Landry deposited as trustee for McGlapherty, \$732 in the Canal bank. In March, 1933, it was stated, the Canal bank refused to pay on the grounds of insolvency. The surety was then asked to pay and on refusal the trustee filed proceedings for the receivership.

License to operate in California was ssued this week to the new National Surety Corporation.

World's Fair Service Bureau

The Continental Casualty and Continental Assurance will have a special service bureau for their policyholders, agents and friends who will be in Chicago visiting the Century of Progress Exposition any time between June 1 and Nov. 1. Elaborate quarters have been secured in the beautifully decorated room looking over Michigan avenue, on the main floor of the home office build-ing at 910 South Michigan Ave.

All Continental agents are supplied with identification cards for distribution to their policyholders and friends. These identification cards when properly filled out will entitle the holder and his party to make use of all the facilities of this

Suggests Arkansas Bank Mutual

LITTLE ROCK, ARK., May 10.-In view of the increase in bank rob-beries and a boost in insurance rates, Bank Commissioner Wasson has sug-gested organization of a mutual to carry bank risks.

"While the banking department would

not have authority under the law to or-ganize a company," he said, "it might be that we could give assistance through

Prominent Agent Has Suggestions

(CONTINUED FROM PAGE 27)

carrier is allotted a certain percentage of all risks which will be handled through a clearing house. This would through a clearing modes. This would be enable those companies that desire to withdraw from the compensation field to do so and would relieve those continuing the necessity of accepting business merely as an accommodation line It would relieve agents, he said, from having to ask favors of their companies in accepting business because of other kinds of insurance involved.

Believes in Retrospective Method

Mr. Dodge believes that the retrospective rating plan should receive careful consideration because under that system concerns having an actual favorable experience would be favored. This is the method advocated by Wade Fetzer, head of W. A. Alexander & Co. of Chicago.

f Chicago.

Mr. Dodge favors the man-hour basis the pavroll. He Mr. Dodge favors the man-hour basis of rating rather than the payroll. He realizes it will be necessary to continue the present payroll basis for two years at least until the proper machinery. could be set up for a change. Mr. Dodge declares that he has talked with a number of company officials who have studied the question and they say the man-hour basis is practical. From conversations with various employers he finds that they would look with favor on this plan.

Would Result in Saving

If there is a clearing house plan adopted for compensation insurance it would lead to centralized handling of audits, inspections and medical work thus a large saving would be effected.

He thinks companies should take steps to cut their costs and in view of the increase in business that would accrue to agents he favors a reduction in commissions on all risks regardless of size from 17½ percent top commission to 15 percent. This, he says, would eliminate any graded commission plan and would bring about approximately the same results that would be produced under the proposed graded scale. under the proposed graded scale.

Mr. Dodge appreciates the gravity of the situation. He does not see how it is possible for carriers to continue writing this important business and continually lose money.

M. P. CORNELIUS VIEWS

Mr. Dodge's proposal for a pooling arrangement for compensation risks, having all of them go through a central office, was also advocated by Vice-President M. P. Cornelius of the Continental Casualty in his address in the Chicago lecture course sponsored by his company. Mr. Cornelius called atten-Chicago lecture councilius called attention to the fact that the fire companies recognized the desirability of this plan when they had to deal with unprofitable or highly competitive classes. He cited the factory associations that had been organized to handle sprinklered risks. The Oil Insurance Association takes the oil properties. The Grain Insurance handles elevators, mills and the oil properties. The Grain Insurance Association handles elevators, mills and grain. He suggested that this same plan, highly successful in these special classes, could well be applied to workmen's compensation so that each company would participate for a certain percent-

age in all offerings.

Leaders in the casualty field are hoping that as Secretary of Labor Frances Perkins becomes more acclimated to her portfolio and secures the greater confidence of labor people she may be able to use her influence toward helping reach a satisfactory adjustment the compensation insurance problems.

supervision of such a company when organized.

Commissioner Wasson also notified banks of the state system to submit reports on insurance carried and its cost. 1933

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Willingness

Agents realize that the willingness of Lloyds field men and
Home Office executives to care for their needs
rapidly and intelligently is another link
in a strong chain that builds agency
goodwill and friendliness.

LLOYDS INSURANCE COMPANY OF AMERICA

CONSOLIDATION OF LLOYDS CASUALTY COMPANY, CONSTITUTION INDEMNITY COMPANY, DETROIT FIDELITY AND SURETY COMPANY

75 MAIDEN LANE, NEW YORK CITY

ACCIDENT AND HEALTH FIELD

Proclaimed by Governor Rolph of California, Starting June 5-Coast Clubs Plan Magazine

LOS ANGELES, May 10.—At a meeting of the Accident & Health Managers' Club of Los Angeles, in discussion of plans for Accident & Health Insurance Week, which has been proclaimed by Governor Rolph, beginning June 5, W. E. Lebby, president California June 5, W. E. Lebby, president California Association of Accident & Health Managers' Clubs and immediate past president of the Los Angeles club, outlined plans for a magazine to be printed and distributed to agents and brokers for the purpose of arousing interest and stimulating activity in the special drive for new business that week. It is the intention if the proposed plan meets intention, if the proposed plan meets with the approval of both clubs, to have two editions of the magazine printed, one for the Los Angeles club featuring that organization, its membership and the advertisements of its members, while the

Accident-Health Week Plans | San Francisco issue will substitute similar information for that club.

Standard Accident Brings Out Three Accident Forms

Three new accident policies are announced by the Standard Accident and two policies have been withdrawn. One of the new forms is the woman's special accident policy providing coverage for death, dismemberment, loss of sight, a schedule of amounts payable for other accidents and including full medical exaccidents and including full medical expense. Another contract is the "advance" accident policy, which is low-priced. It includes full medical coverage, liberal benefits for dismemberment, loss of sight and a schedule of payments for other accidents. The payments for other accidents. The same premium rates apply for both men and women. The third policy is the "complete indemnity" accident form, which provides benefits the same as in the "complete accident" actions the same as in the same actions the same as in the same actions the same premium rates apply for both men and women. The third policy is the "complete indentity" accident forms the same actions t the "complete accident" policy without payment for loss of life, with corresponding reduction in premium.

forms withdrawn are a woman's contract which is replaced by the newer form, and the death and dismember-ment policy, which is considered non-

Portland Joint Congress to Offer Notable Program

A notable program has been announced for the Accident & Health Sales Congress to be held in Portland, Ore., May 13, sponsored jointly by the Accident & Health Managers Club of Oregon and the Accident & Health Club of Seattle. W. Biddle Combs, president of the Portland club, will open the afternoon session with a brief talk on "Purpose of the Sales Congress." Addresses to be given at that session are: "Bargaining at the Counter of Satisfaction," C. W. Rogers, Seattle; "The Capital Value of Renewals," Dwight Meade, Seattle; "The Value of Accident & Health Insurance to a Life Insurance Man," J. E. S. Buchanan, Portland; "Underwriters' Chickens," Mrs. M. G. Closser, Seattle; "The Advictor to the Mealth and the state of Accident and Health and Health and Satisfaction." men Bortland; "Underwriters' Chickens," is the Mrs. M. G. Closser, Seattle; "The Addorm, justment of Accident and Health (Claims," Thomas R. Kelly, Portland; orre- Sanford, Seattle; "How I Beat the Depression in 1932," J. H. Bryant, Port-

land, and "Value of Accident and Health Clubs, R. M. Bushee, Seattle. The session will close with a round table discussion, with C. W. Rogers, president of the Seattle club, presiding. Commissioners A. H. Averill of Oregon and W. A. Sullivan of Washington will be honored guests, both at the afternoon session and at the banquet, at which Stephen Chelbay, assistant secretary Commercial Casualty, San Francisco, will speak on "The Future, and Opportunities of the Accident and Health Business."

Texan Indicted on Charge of Collecting Fake Claims

As a result of an investigation made by R. C. Barnes, Des Moines independ-ent adjuster, J. E. Kilpatrick has been indicted at Lufkin, Tex., on a charge of defrauding an insurance company. While the indictment was based on a fraudulent claim under a policy issued by the North American Accident, a de-tailed confession made by John D. Richby the North American Accident, a de-tailed confession made by John D. Rich-ardson, also of Lufkin, who has been actively involved in the claim "racket," indicates that probably half a dozen companies writing limited accident and health policies have been victimized.

The plan followed was to answer advertisements of companies offering such vertisements of companies offering such policies by mail, secure policies and then in a few weeks submit claims, forging the names of local physicians on the medical certificate. Policies are said to have been secured in the names of J. D. Richardson, Jesse Richardson, Preston Hall, Dr. R. A. Childers, Robert Thames, Jim House, Dr. R. S. Sims and George Lofton. The applications were sent in from Lufkin, Kelties, Conroe and other points in northeast Texas.

Kilpatrick formerly represented a

Kilpatrick formerly represented a number of accident and health companies as an agent and seems to be thoroughly familiar with claim procedure. The claim on which the indictment was based was paid to Richardson with marked money and Kilpatrick was arrested just after Richardson had split the payment with him. Postoffice inspectors are now making an investigation of the case,

Sales Conference Attendance 650

According to the best estimates available, the attendance at the second sales conference staged by the Accident & Health Insurance Club of Chicago last week was about 650. The program was carried out strictly according to schedule carried out strictly according to schedule and interest was well maintained to the end of the session. In addition to the scheduled speakers, E. H. Mueller of Milwaukee, president National Association of Accident & Health Managers, was presented and extended an invitational the Chicago exident with the Chicago exident with the Chicago exident and the schedule of the chicago exident with the ch tion to the Chicago accident and health men to attend the national association meeting in Pittsburgh June 15-17, out-lining briefly some of the plans for that

The annual meeting of the Chicago club will be held next Tuesday at the Hamilton Club. Reports will be made on the work of the year and on the sales conference last week and new offi cers will be elected.

Thorp Made Texas Manager

Ben Thorp, for many years with the Federal Life in Texas, has been ap-pointed Texas manager for the Colorado Life and Gibraltar Life & Accident, both of Denver, with offices in the Allen building at Dallas. He has had 20 years experience in life and accident and health insurance.

Ohio State's "Non-Can" Form

Ohio State's "Non-Can" Form
The Ohio State Life announces a new
monthly income disability policy. It is
noncancellable and is issued as a special
policy, but only in conjunction with life
insurance. It provides for \$10 monthly
disability income with each \$1,000 of life
insurance. Air travel injuries are covered. The maximum amount of disability indemnity is \$150 monthly, while the
minimum has been put at \$20 monthly.
with a minimum of \$2,000 life insurance.



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NEWS OF THE COMPANIES

Consolidated Takes Guardian Trinity-Universal Figures

Two Million Dollar Buffalo Company Reinsured-Formerly Operated by Merchants Mutual Interests

The Guardian Casualty of Buffalo has The Guardian Casualty of Buffalo has been reinsured by the Consolidated Indemnity of New York, which assumes all liability and takes over all assets. The transaction has received the approval of the New York insurance department. President A. Bertram Samuels of the Consolidated Indemnity reports that he expects to effect a merger immediately and move the effects of the Guardian to the Consolidated offices at 475 Fifth avenue, New York City.

dated offices at 475 Fifth avenue, New York City.

The Guardian Casualty was organized in 1928 with a capital of \$1,000,000 and a similar amount of surplus by a group including Owen B. Augspurger who has been its president. C. W. Brown was vice-president and secretary. The same organization operated the Merchants Mutual Casualty which has \$3,57,163 in assets. The Guardian Casualty has \$2,236,614 in assets as of Dec. 31, 1932, but its unearned premium reserve had shrunk from \$518,324 in 1931 to \$22,864 in 1932. In 1930 and 1931 the Guardian suffered heavy underwriting losses on its compensation and fidelity and surety lines, although its operating expenses were low.

Writes Automobile Exclusively

Writes Automobile Exclusively

In June, 1931, the Guardian canceled much of its compensation business and much of its compensation business and reinsured all of its compensation unearned premiums. Since that time it has immediately reinsured all of its business. It has also been reinsuring its fidelity and surety lines and has been writing automobile business almost explainable. On June 20, 1001 this existing the compensation of clusively. On June 30, 1931, the capital of the Guardian was reduced from \$1,000,000 to \$650,000 by changing the par value of the shares from \$10 to \$6.50, transferring \$350,000 to surplus

account.

The new setup will give the Consolidated Indemnity approximately \$10,000,-

Corrected Returns Are Made on Indiana 1932 Record

The compiler in the Indiana insurance department in forwarding the figures of the Inter-Insurance Exchange of the Chicago Motor Club on Indiana business for 1932 made a mistake in copying from the report. The correct returns are as follows: returns are as follows:

Auto liability	Premiums Losses
Di mability	\$ 145,120 \$ 44,135
Plate glass	462 67
Auto theft	23,465 12,180
Auto fire	9,396 6,683
Auto ternado	1.219 42
Auto prop. damage.	48,135 13,672
Auto collision	75,808 74,392
Total	\$ 346,519 \$ 151,171

The State Automobile of Indianapolis also had its figures complicated. Its correct figures in Indiana are as follows:

Auto liability ... \$ 627,178 \$ 392,862 P. D. & Coll. ... 952,601 582,493

Occidental Indemnity Correction

There was an error in the Argus Casualty Chart in the underwriting expense of the Occidental Indemnity of San Francisco. The underwriting expense should be \$401.651, which gives the ratio of the property of the ratio of expenses incurred to written business as 36.7.

In giving the list of Ohio mutual leaders in Ohio business last year, the Motorists Mutual of Columbus was omitted. Its premiums in Ohio in 1932 were \$177,804 and its claims \$53,604.

Premiums, Losses and Expenses Are Shown for Entire Year Including Merged Period

The Trinity-Universal of Dallas, Tex., came into being as a merged company on Nov. 15 last. The Trinity Fire and the Universal Automobile combined to make the Trinity Universal. The figures shown in the Argus Casualty Chart give the premiums and losses from Nov. 15 to the end of the year. The figures for the whole year are: net premiums written \$2,076,498, premiums plus interest and rent \$2,213,574, losses paid including adjustment expenses \$1,480,-218, underwriting expenses paid \$1,009,-218, underwriting expenses paid \$1,009, 578, premiums earned \$2,466,968, losses incurred including adjustment expenses \$1,443,963, underwriting expenses incurred \$995,029. The loss ratio on a paid basis is 71.28 percent and on the incurred 69.53. The underwriting expense on a paid premium basis was 48.62

and on incurred 47.91. The losses in-curred to premiums earned were 58.53.

Seek Receiver for Reciprocal

The Illinois attorney general's office has now started proceedings to secure a receiver for the Northern Casualty Underwriters, a Chicago reciprocal, in the courts of that city. The department filed information last July against the concern and asked the attorney general concern and asked the attorney general to do the needful. More recently the request has been reinforced by the new insurance superintendent.

Georgia Requires Deposit

Georgia has fallen into line with the score of other states requiring a special deposit from casualty companies writing compensation business, its new law callcompensation business, its new law calling for a surety bond of \$50,000 to guarantee settlement of claims within the state. The regulation, like that previously enacted in North Carolina, was the direct consequence of the failure of the Union Indemnity and the long train of unpaid losses left in its wake.

BURGLARY

Chicago Burglary Men Hear Prosecutor on Crime Status

Stricter enforcement of the law and wider participation in jury service by citizens are needed, rather than tinkering with the criminal laws to reduce crime, G. C. Neimeyer, first assistant state's attorney of Chicago, told the Burglary Underwriters Club Tuesday. He said it is true some police bungle cases but the majority show great skill and diligence. The chief difficulties are the moves for delay made by criminals, the conspicuous absence of witnesses when the cases come to trial, the engagement of adroit criminal lawyers, crowded condition of court calendars, the persistent changes of venue after other artifice for delay has failed. He said some people feel there is needed also a different idea of criminal court procedure on the part of judges and more orderly and expeditious trials. Criminals have the advantage in court procedure. They can delay cases for years and even when they are convicted, Stricter enforcement of the law and

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3,000,000.00

\$11,835,938.28

ANNOUNCING

NATIONAL SURETY CORPORATION

ASSETS

Stocks and bonds	5,935,911.18
Cash	654,004.14
Unpaid premiums due and receivable	4,035,059.20
Accounts receivable	379,579.88
First Mortgages and Real Estate	831,323.28
	11,835,938.28
LIABILITIES	
Reserve for losses reported	71,797.00
Reserve for premiums (over 90 days old)	727,633.62
Reserve for commissions on unpaid premiums	730,813.00
Paid in Reserve to cover possible future claims and not yet	
known, but which may occur on unexpired risks	6,305,694.66
Capital	1,000,000.00

DIRECTORS

E. M. Allen Wendell P. Barker S. Reading Bertron Edgar S. Bloom Franklin Q. Brown Hartwell Cabell Edward H. Clark

Vincent Cullen P. A. S. Franklin M. O. Garner Charles Hayden Charles G. Hellinger Morton D. Joyce Wm. B. Joyce

H. J. Lofgren John C. McCall James S. McCulloh Samuel McRoberts Alfred E. Smith E. A. St. John

Alanson P. Lathrop

WM. B. JOYCE, Chairman

E. M. ALLEN, President

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AUTOMOBILE INSURANCE

YOU CAN SELL

CONSIDER THESE FEATURES

- 1. UNUSUALLY BROAD COVERAGE POLICIES
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With our Contractyou would undoubtedly do more Automobile business

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For Open Territory—A-1 Agents

WRITE

P. W. PICKERING

Secretary

court mandates sending them to prison have been lost upon occasion. It was an overflow meeting attended by many managers desirous of informing them-selves on the crime situation in Chicago and how it may be remedied.

Would Limit Counter Cover

NEW YORK, May 10.-Frequent burglary losses in recent months, due to small town banks keeping upon their counters more cash than is necessary for ordinary business requirements, have led some underwriters to advocate a change in the standard policy form to correct the situation. It is suggested that liability for loss of currency on the counter be restricted to a given per-centage, 10 percent for example, of the total amount of coverage. Such a stip-ulation would compel banking institu-tions to keep a greater percentage of their funds in the vaults at all hours.

ASSOCIATIONS

J. J. Hall at Indianapolis Talks on Automobile Safety

John J. Hall, director of the street and highway safety division of the National Bureau of Casualty & Surety Underwriters, addressed a meeting of the Indianapolis Casualty & Surety Club on "Safety and Accident Prevention." His work in the National Bureau has taken him into all sections of the country as advisor to state and municipal government, civic associations, community groups and agents' organizations on reducing the heavy annual toll of damage taken by automobiles.

I. W. Sturgeon, president of the club, presided at the meeting and F. B. Crowley, manager of the Indiana branch of John J. Hall, director of the street

ley, manager of the Indiana branch of the National Bureau of Casualty & Surety Underwriters, introduced Mr. Hall. Commissioner McClain was introduced and spoke briefly. Harry Michael, assistant auditor of the Maryland Casualty, was present from the home office as guest of H. A. Martin, Indiana resident manager. Sergeant Indiana resident manager. Sergeant Timothy J. McMahan of the Indianapolis police force traffic squad was pres-

Whitney Newark Speaker

NEWARK, May 10.—Albert W. Whitney, associate manager of the National Bureau of Casualty and Surety Underwriters, addressed the Casualty Underwriters Association of New Jersey at its luncheon meeting today on "The Insurance Partnership." He pointed out that the assured and the producer are partners of the insurance company and that the insurance arrangement cannot work out satisfactorily when each does work out satisfactorily when each does not in full faith and confidence cooperate with the other to avoid losses and thereby keep rates low.

At the business meeting reports were

heard on the progress of the guest lia-bility measure in the New Jersey legislature and the situation on ambulance chasing throughout the state. It was also decided to hold an outing in June and a committee on arrangements was

Seattle Adjusters Elect

SEATTLE, May 10.-Kenneth M. Elliott, claims manager for the General Accident, was elected president of Casualty Adjusters Association of Seattle; R. S. Taylor, independent adjuster, vice-president, and Joseph Fitzgerald of Lamping & Co., secretary-treasurer.

Standard Surety Appointment

ROCHESTER, May 10.—The Standard Insurers of New York has been given the general agency for 13 counties in central and western New York the Standard Surety & Casualty.

More Red Tape Is Included in Massachusetts Auto Law

BOSTON, May 10.-Massachusetts' BOSTON, May 10.—Massachusetts' much discussed compulsory automobile liability insurance act has been given a new complexity by act of the present legislature which, while probably providing some additional protection for the insureds will, nevertheless, impose an added burden on companies and

The new law, based on recommendations of Commissioner Brown, makes certificates of liability insurance filed with the registrar of motor vehicles binding on the insurance company if they are executed by any authorized person and provides penalties for execution of such certificates by unauthorized persons.

No certificates may be issued except by an officer of the company, or one duly licensed as an agent or an agent or employe of such a licensed agent, or employe of such a heensed agent, authorized by the company or holding a written power of attorney filed with the commissioner. The power of attorney must be executed on a form prescribed

must be executed on a form prescribed by the commissioner and can be revoked only in writing to the commissioner. The forms will be ready by July 1. No fee is required for the filing. The feature of the new law which will work a hardship and much addi-tional labor is the provision that every certificate must bear, in addition to the rubber stamped corporate name of the insuring company, the personally signed full name of the officer or agent actually making out the omcer or agent actually making out the certificate. If the agent is acting for a firm or corporation, the name of the firm and corporation must also be included in the signature. Some certificates may have to have six or seven lines of signatures or certifications to be legal

tions to be legal.

The law goes into effect Sept. 1 next for all certificates issued after that date.

Crawford Returns to Chicago

Armstrong Crawford has resigned as executive vice-president of the Central West Casualty and is returning to Chicago to resume general insurance work. Mr. Crawford for some years was manager of the Central West's Chicago office and built up for the company in that territory a very satisfactory volume of casualty business. At the solicitation of the directors he went to volume of casualty business. At the solicitation of the directors he went to Detroit in 1932 as executive vice-president and to take charge of practically all of its activities. During his term of service, he further increased the business of the Central West and extended its agency organization. When a custo-dian was appointed for the Central West, he was retained, but being desirous of resuming active insurance work, has now tendered his resignation.

Hospital Lien in Minnesota

ST. PAUL, May 10.—Practically the only bill passed by the Minnesota legislature that insurance men protested was the hospital lien measure, making hospital charges a lien against claims on insurance companies in case of accidents.
A last minute effort was made by the insurance organizations to have the governor veto the act.

Dissatisfied with Virginia

NEW YORK, May 10.—The legislation enacted in Virginia with a view to modifying the liability of public treasurers for the safety of funds entrusted to their keeping, not being quite to the liking of one of the prominent companies having a large number of bonds on officials in the state, it petitioned the court to permit their cancellation, the business promptly being written by a rival institution. rival institution.

The agency corporation consists of J. J. Eckhart, H. A. Pye and F. O. Hayes, all trained casualty underwriters with years of successful experience.

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New Accident and Health Policies and Rates Analysis Ready in the New Time Saver April 29, 1933

Policy Information

Complete Analysis of Accident and Health Contracts and Rates.

Policy Name or Form with Index to pages where found.

Elimination Period-Rates and Terms.

Non-Cancellable Complete.

Policy Riders - Their Provision and

Mail Order and Mutual Company Contracts Completely Analyzed.

100 Leading Companies Covered.

Company Information

Financial Statements as of December 31, 1932.

Company Facts-When Organized? Where Licensed? What Occupational Manual Is Used?

Premiums and Losses for 1932 by companies.

Special Features

Standard Provisions.

List of life insurance companies which have discontinued writing permanent disability. Analysis of coverage written by those continuing to write it.

Sales charts, facts and diagrams—six pages.

The Time Saver

is

PRINTED on Bible Thin Paper

BOUND

in attractive Red Keratol

Corrected to April 10, 1933

in Pocket Size 4 x 6 Inches

EDITION

Tenth Annual Edition Corrected to April 10, 1933

Questions and Answers on the Time Saver Analysis

- 1. Can any one quickly and easily understand the Time Saver Analysis?
- 2. Does the analysis reflect the policy wording?
- 3. Does analysis show complete information on contracts of mail order associations and non-cancellable writing companies?Yes
- 4. Does analysis show within how many days after the accident total disability must start to make full indemnity payable?
- 5. Are rates shown for all ages at which each policy is sold?
- 6. Are elimination period rates shown?Yes
- 7. Are all facts about dividends and return premiums shown?Yes
- 8. Can I learn in the Time Saver about policy riders, and rates charged for them?
- 9. Can I tell exactly what limit, if any, is set on the amount a policyholder may collect?
- 10. Are policy limitations shown in full?

....Yes

All non-cancellable contracts analyzed in detail

Get the New Time Saver and Be Better Equipped Than Ever

The National Underwriter Company, 420 E. Fourth Street, Cincinnati, Ohio.

I know that three-fourths of the accident and health companies have made great changes in their rates and policies and I want your new Time Saver giving a complete analysis of the new contracts. Send my copy at \$4.00 (plus delivery charges) to the address below:

Name....

City and State....

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CASUALTY PERSONALS

D. C. Griffith, Indiana state manager the National Surety, has been onfined to his home for several days of the National Su confined to his home by a recurrence of an injury to his back suffered some years ago but expects soon to be at his desk again.

The Globe Indemnity now has as its New York metropolitan and Chicago company and Thomas Grahame was at managers two well known brothers.

Thomas J. Grahame is vice-president in the Maryland Casualty. Thomas Gra-

vice-president in Chicago.

The brothers were both formerly connected with the Maryland Casualty.
Gordon Grahame just resigned as resident vice-president in Chicago for that
company and Thomas Grahame was at

hame started with the United States

Fidelity & Guaranty.
Gordon Grahame has taken up his new work for the Globe Indemnity.
Vice-President Kenneth Spencer of that company is still in Chicago.

J. T. Kenlon, head of the John T. Kenlon Coal Co. of New York, which as a creditor of the National Surety, instituted action to upset reorganization of that company, is a son of the former long-time chief of the New York City fire department.

A. N. Hepler, Jr., secretary of the Income Guaranty, who was originally scheduled to lead the round table discussion at the annual meeting of the Health & Accident Underwriters Conference in Chicago June 5-7 on collection methods, is leaving May 20 for a trip to California and will not be able trip to California and will not be able

to attend the conference sessions. one has been selected as yet to take his place on the conference program.

A. von Sprecher, assistant manager of the Zurich General Liability at its head the Zurich General Liability at its head office in Zurich, Switzerland, is visiting the United States office in Chicago under Manager A. W. Collins. He is a profound student of the business and has paid frequent visits to this side of the Atlantic.

Henry Collins, United States manager for the Ocean Accident and president of the Columbia Casualty, is on a western trip. He spent Monday and Tuesday in Kansas City and went on from there to the Pacific Coast.

J. E. Callender, Chicago manager of the Ocean Accident, is spending a week of relaxation at French Lick, Ind.

STRENGTH!

The Story in One Word of the **Provident's Financial Condition**

\$1.36 OF ASSETS FOR **EVERY \$1.00 OF LIABILITY**

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WORKMEN'S COMPENSATION

May Revoke Oklahoma Raise

Industrial Commission to Make Application as Soon as State Fund Act Goes Into Effect

OKLAHOMA CITY, May 10 .- With the state industrial commission back of the movement, application to remove the 47.5 percent increase in workmen's compensation insurance rates will be made as soon as the new state fund act becomes operative, according to offi-cials of the commission. This increase becomes operative, according to officials of the commission. This increase was granted by the insurance board some months ago after an exhaustive hearing. An appeal was taken by the Associated Industries, but the case has not been finally decided. It was the contention of the carriers that unless compensation rates were increased they would be compelled to quit the state entirely. Many of them have.

Commissioner Jess G. Read opposes a decrease in compensation rates, on

a decrease in compensation rates, on the ground that companies writing that class in Oklahoma showed a loss ratio of 156 percent in 1932 despite the in-

More than 100 applications already have been filed with the industrial commission for compensation insurance mission for compensation insurance under the new state fund, according to officials of the commission. These applicants were under the impression that the new law carried the emergency, but it does not become operative until July 1, 1933. A fund of \$25,000 was provided by law to start the fund, after which it must rely on premiums collected.

Earthquake "Act of God;" Injuries Not Compensable

SAN FRANCISCO, May 10.—Injuries sustained as the result of the recent earthquake in southern California are not compensable, according to the industrial accident commission of California, which holds that the earthquake "was an act of God." The decision was given in two test cases, Central West Casualty Co. vs. Bank of America and Hazel Lewis, and C. A. Fitz-

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maurice vs. Albert B. Eggers Stores. Inc., and Standard Accident.

W. A. Chowen, manager California

Inspection Rating Bureau, says cases are typical of the majority of the so-called 'earthquake cases.' Mrs. Lewis, an employee of the Bank of America, was injured on the public street of Bell, Cal., while on an errand for her employer. The earthquake caused bricks from the post-office building at Bell to fall and strike her. Fitzmaurice, local manager of a store at Huntington Park, was injured by the collapse of the firewall of the building occupied by his employer when he ran out of the store to the sidewalk at the time of the earthquake" time of the earthquake.

Missouri Hearing June 12

JEFFERSON CITY, MO., May 10. Superintendent Thompson has an-Superintendent nounced that a public hearing will be held here June 12 on the proposal of the National Council on Compensation Insurance for a revision of the loading for occupational disease hazards.

A 1 percent loading for occupational disease was added to the rates affecting some 800 classifications last December when the rates for 1933 were made up. The council has now suggested that this be removed and that a graduated scale ranging from 2 cents to \$1 be substituted for 122 of the 800 classifications.

Continue Wisconsin Law Attack

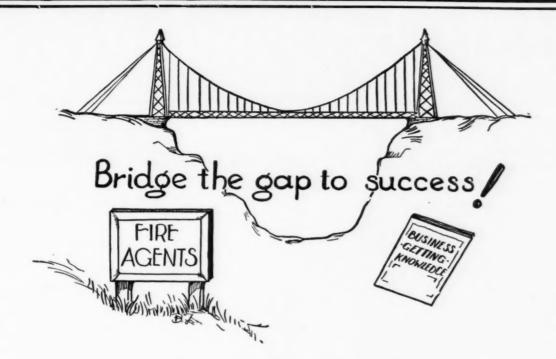
MADISON, WIS., May 10.-The attack on the constitutionality of the compulsory feature of the compensation law has been taken to the Wisconsin supreme court by the Montello Granite Company in its suit against William Campion and the Wisconsin industrial commission. The company elected in 1926 not to come under the compensa-tion act, but the act of the 1931 legis-lature making the law compulsory brought it under the measure.

The 1931 law has a protective clause that if parts of that law are declared unconstitutional, the remainder shall be effective. This, it is said, would protect the law in its old contractual form, per-mitting election as to whether employ-ers of more than three workers should come under the act.

U. S. F. & G. Leads in Nebraska

LINCOLN, NEB., May 10 .- Casualty premiums in Nebraska declined from \$9,998,000 in 1931 to \$7,950,000 in 1932. while losses were practically the same, being \$5,347,000 in 1931 and \$5,340,000 in 1932. The ten leading stock companies in premiums were:

. s. f. & G	1932	1931 \$425,402
ravelers	323,300	368,219
mployers Liab	280,900	284,618
ondon Guar	276,600	351.874
ational Surety	. 268,800	328.630
ew Amsterdam	. 159,900	211,132
lobe Indem,		189.230
artford Acc		147,580
tandard Acc	. 142,700	175,356
larvland Cas		175,500



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1931 \$425.402 368,219 284,618 351,874 328,630 211,132 189,230 147,580 175,500



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